• Alumni Association of NJIT, Inc.
• FY09 Budget and FY10 Budget Outlook
• Central High acquisition schedule
• NJIT Campus Gateway Plan
• New academic programs
• Major efforts for FY09
New Jersey Institute of Technology

FY2009 Revenue Operating Budget

Revenue = $274,923

($000's)

- State Appropriations: 69,673 (25.3%)
- Tuition and Fees: 104,178 (37.9%)
- Restricted Programs: 67,830 (24.7%)
- Other Revenue Sources: 33,242 (12.1%)
New Jersey Institute of Technology

FY2009 Expenses Operating Budget

Expenses = $274,923

($000’s)

- Academic Area Personnel 103,323 37.6%
- Support Area Personnel 26,289 9.6%
- Program 67,830 24.7%
- Strategic Plan 2,477 0.9%
- General Operating Expenses 73,697 26.8%
- Budget Reserves 1,307 0.5%
<table>
<thead>
<tr>
<th>Action</th>
<th>Revenue Change</th>
<th>Expense Change</th>
<th>Net Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY08 Unrestricted Budget @7/1/07</td>
<td>$196,997</td>
<td>$196,997</td>
<td>$0</td>
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<tr>
<td>FY08/09 Adjustments</td>
<td>($5,522)</td>
<td>($5,052)</td>
<td>($470)</td>
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<tr>
<td>Adjusted FY09 Base Budget</td>
<td>$191,475</td>
<td>$191,945</td>
<td>($470)</td>
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<tr>
<td>Revenue Reductions/Mandatory Commitments</td>
<td>($3,524)</td>
<td>$9,216</td>
<td>($12,740)</td>
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<tr>
<td>Revenue Enhancements/Expenditure Reductions</td>
<td>$14,144</td>
<td>($2,864)</td>
<td>$17,008</td>
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<tr>
<td>Strategic Plan-Student Recruiting</td>
<td>$2,101</td>
<td>$1,694</td>
<td>$407</td>
</tr>
<tr>
<td>Strategic Plan-Quality of Life</td>
<td>$550</td>
<td>$1,026</td>
<td>($476)</td>
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<tr>
<td>Strategic Plan-Private Resources/National Programs</td>
<td>$993</td>
<td>($993)</td>
<td></td>
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<tr>
<td>Strategic Plan-Research</td>
<td>($28)</td>
<td>($248)</td>
<td>$220</td>
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<tr>
<td>Total Recurring</td>
<td>$204,718</td>
<td>$201,762</td>
<td>$2,956</td>
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<tr>
<td>Transfer to Plant for capital projects</td>
<td></td>
<td>$2,956</td>
<td>($2,956)</td>
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<tr>
<td>Total</td>
<td>$204,718</td>
<td>$204,718</td>
<td>$0</td>
</tr>
</tbody>
</table>
New Jersey Institute of Technology
FY2009 Budget Overview

- Decrease in base State funding totaling $5.7 million
- Unfunded FY09 salary program net cost of $2.1 million
- Funds ($1.5 million) from the Faculty Separation Incentive Program to allow the hiring of 9 new faculty and start-up and an additional 11 faculty hires for FY10 (start Fall 09)
- $1.7 million increase due to AY08/09 projected enrollment growth
- $6.0 million additional revenue generated from 8% tuition (price) increase
- $1.4 million additional fee revenue based on an 8% rate increase supporting technology, athletics, and facilities debt service
- 17.7% increase in student awards (including strategic plan allocations)
New Jersey Institute of Technology

FY2009 Budget Overview (cont.)

- Continued investment in Strategic Priorities ($2.5 million)
- $1.7 million increase in required debt service
- 1.3% of the recurring operating budget built on non-recurring funds compared to 0.23% for FY2008 ($2.7 million One-Time Funds / $207 million Total Operating Budget)
- Limited residence hall rate increase to 3.5% to meet external competition
- 5% continued steady growth in restricted grants and contracts
- Funds $7.8 million in capital maintenance projects
New Jersey Institute of Technology

FY2010 Budget Obligations

- $2.7 million one-time funds used to balance FY2009 budget
- FY10 salary program
- $1.6 million deferred capital maintenance projects
## FY2009 Budget Development
### Review of Tuition Revenue

<table>
<thead>
<tr>
<th></th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Base Tuition</strong></td>
<td>$52,911</td>
<td>$55,551</td>
<td>$60,011</td>
<td>$64,800</td>
<td>$67,062</td>
<td>$76,852</td>
<td>$82,324</td>
</tr>
<tr>
<td><strong>Gross Tuition Increase %</strong></td>
<td>9.7%</td>
<td>8.5%</td>
<td>8.0%</td>
<td>7.0%</td>
<td>7.0%</td>
<td>7.0%</td>
<td>8.0%</td>
</tr>
<tr>
<td><strong>Gross Tuition Increase $</strong></td>
<td>$5,132</td>
<td>$4,722</td>
<td>$4,801</td>
<td>$4,536</td>
<td>$4,697</td>
<td>$5,380</td>
<td>$6,586</td>
</tr>
<tr>
<td><strong>Less: Additional Student Awards</strong></td>
<td>(606)</td>
<td>(1,139)</td>
<td>(1,714)</td>
<td>(827)</td>
<td>(1,770)</td>
<td>(2,289)</td>
<td>(2,736)</td>
</tr>
<tr>
<td><strong>Net Additional Tuition $</strong></td>
<td>$4,526</td>
<td>$3,583</td>
<td>$3,087</td>
<td>$3,709</td>
<td>$2,927</td>
<td>$3,091</td>
<td>$3,850</td>
</tr>
<tr>
<td><strong>Actual % Yield From Rate Increase</strong></td>
<td>8.6%</td>
<td>6.4%</td>
<td>5.1%</td>
<td>5.7%</td>
<td>4.4%</td>
<td>4.0%</td>
<td>4.7%</td>
</tr>
<tr>
<td><strong>Tuition Increase Discount %</strong></td>
<td>11.8%</td>
<td>24.1%</td>
<td>35.7%</td>
<td>18.2%</td>
<td>37.7%</td>
<td>42.5%</td>
<td>41.5%</td>
</tr>
</tbody>
</table>
Shortfall = State appropriation minus previous year’s appropriation plus salary program (increase) funding.
NJIT Percent of Educational Costs FY94-FY08

- State Percentage
- Student Percentage

FY94 FY96 FY98 FY00 FY02 FY04 FY06 FY08

30% 35% 40% 45% 50% 55% 60% 65% 70%
FY10 Budget Outlook

Central High acquisition schedule
• Facility will be vacant 08-09 academic year
• Will house West Side High students 09-10, 10-11 academic years

NJIT Campus Gateway Plan
• NJIT named Redeveloper (conditional) in March
• Broad Street Station District Redevelopment Plan approved by Planning Board
• Council to consider Broad St. Plan and resolution confirming NJIT Gateway Redeveloper
• RDA to be completed 60 days from Council approval
MLK Pedestrian “thread”
New academic degree programs Fall 08

Arch-BA Digital Design
Arch-BA Interior Design
NCE-MS Healthcare Systems Management
NCE-MS Power and Energy Systems
NCE-MS Bioelectronics
SOM-BS and MS International Business
SOM-BS and MS Enterprise Development
CCS-BS and MS Computing and Business
CCS-BS and MS Business and Information Systems
CCS-MS Emergency Management and Business Continuity
CSLA-BS Computational Sciences
CSLA-MS Biostatistics
Under development for Fall 09

Arch-BFA Art
NCE-MS BioPharmaceutical Processing and Manufacturing
NCE-MS Pharmaceutical Systems Management
NCE-MS Critical Infrastructure Systems
SOM-Health Systems Management
SOM-MS Management Information Systems
CSLA-MS Pharmaceutical Chemistry
CSLA-BA Law, Technology and Culture
CCS-MS Software Engineering
CCS-MS Security and IT Administration
Under development for Fall 10

Arch-BA or BS Graphic Design
Arch-BS Landscape Architecture
NCE-MS Pharmaceutical Materials Science and Engineering
SOM-BS and MS New Media Business Development
CSLA-BS Biophysics
CSLA-BS Biochemistry
Major FY09 efforts

- New program development
- Gateway Plan implementation
- Dubai programs
- Groundwork for major fundraising campaign