Strategic Plan Update

Strategic Priority: Enhance and enrich the quality of life of the university community and ensure a focus on the student.

Faculty Meeting
May 11, 2005
Strategic Priority: Enhance and enrich the quality of life of the university community and ensure a focus on the student.

Strategic Objective: Move the men’s soccer program to NCAA Division I status by spring 2005 as an integral part of planning to move the university’s intercollegiate athletics program from NCAA Division II to Division I.

Reasons:

• Impacts how you are perceived
• Raises regional and national profile and expands applicant pool
• Allows alignment with academic peers
• Strengthens bond between alumni and institution
• Enhances campus life
• Facilities are a visual focal point of the campus
• Builds tradition
• Community engagement and leadership
Differences Between II and I

# Teams

**Div II:** 4 men’s, 4 women’s

**Div I:** 7 men’s, 7 women’s

**NJIT:** 8 men’s, 7 women’s

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Financial Aid

**Div II:** At least 20 “full equivalency grants” with at least 10 in women’s sports

**Div I:** At least 50 full grants with at least 25 in women’s sports not including basketball

**NJIT:** 42.4 full grants (22.1 men, 20.3 women)
Some History

• Early 90’s “plan” was to move from Div III (from NAIA) to Div II to Div I as did SUNY Albany

• 1996 reclassification from Div III to Div II

• From 1996 various reviews took place but insufficient planning to reclassify

• 2003 reclassification process began as part of the Strategic Plan

• 2004 fundraising efforts for scholarships and facilities upgrades begins (close to half way toward $5 million goal)

• 2005 Athletic consultant to assist in planning completion of reclassification to Div I completes draft report (April)
### Student Athlete Characteristics

<table>
<thead>
<tr>
<th></th>
<th>02-03</th>
<th></th>
<th>04-05</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Student-Athletes (NJIT)</td>
<td>% or #</td>
<td>Student-Athletes (NJIT)</td>
<td>% or #</td>
</tr>
<tr>
<td>Freshmen</td>
<td>40</td>
<td>6%</td>
<td>75</td>
<td>11%</td>
</tr>
<tr>
<td>Undergraduates</td>
<td>190</td>
<td>3%</td>
<td>224</td>
<td>4%</td>
</tr>
<tr>
<td>Out-of-State</td>
<td>11%</td>
<td>4%</td>
<td>17%</td>
<td>5%</td>
</tr>
<tr>
<td>Women Students</td>
<td>31%</td>
<td>21.0%</td>
<td>39%</td>
<td>20.1%</td>
</tr>
<tr>
<td>Recruits SAT</td>
<td>1,102</td>
<td>25</td>
<td>1,126</td>
<td>60</td>
</tr>
<tr>
<td>GPA</td>
<td>2.97</td>
<td>2.79</td>
<td>2.95</td>
<td>2.83</td>
</tr>
<tr>
<td>Honors College</td>
<td>28%</td>
<td>12%</td>
<td>22%</td>
<td>10%</td>
</tr>
<tr>
<td>On Scholarship</td>
<td>52%</td>
<td>58%</td>
<td>57%</td>
<td>58%</td>
</tr>
<tr>
<td>% NJIT Scholarship $$</td>
<td>4%</td>
<td></td>
<td>5%</td>
<td></td>
</tr>
<tr>
<td>NJIT Scholarship $$</td>
<td>$507,250.02</td>
<td></td>
<td>$723,262</td>
<td></td>
</tr>
<tr>
<td>Tuition, Fee, Room,</td>
<td>$4,566,096</td>
<td></td>
<td>$5,628,602</td>
<td></td>
</tr>
<tr>
<td>Board Charge</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Coaches</td>
<td>3 Div I Ex.</td>
<td>10</td>
<td>6 Div I Ex.</td>
<td>11</td>
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### NJIT Athletic Participation by School 2000-2004*

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<th></th>
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<tbody>
<tr>
<td>ARC</td>
<td>45</td>
<td>44</td>
<td>31</td>
<td>36</td>
<td>30</td>
</tr>
<tr>
<td>CCS</td>
<td>30</td>
<td>35</td>
<td>27</td>
<td>22</td>
<td>**</td>
</tr>
<tr>
<td>NCE</td>
<td>89</td>
<td>87</td>
<td>74</td>
<td>79</td>
<td>75</td>
</tr>
<tr>
<td>SLA</td>
<td>23</td>
<td>17</td>
<td>21</td>
<td>26</td>
<td>48</td>
</tr>
<tr>
<td>SOM</td>
<td>31</td>
<td>29</td>
<td>33</td>
<td>25</td>
<td>24</td>
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</table>

Total: 218 212 186 188 177

*Not a head count: count of all team memberships for matching records

**CCS did not exist in 2000-2001**
## Central Atlantic Collegiate Conference

<table>
<thead>
<tr>
<th>Institution</th>
<th>Affiliation</th>
<th>UG Enrollment</th>
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<tbody>
<tr>
<td>NJIT</td>
<td>Public</td>
<td>5712</td>
</tr>
<tr>
<td>Wilmington C.</td>
<td>Private</td>
<td>4110</td>
</tr>
<tr>
<td>Bloomfield C.</td>
<td>Presbyterian</td>
<td>2083</td>
</tr>
<tr>
<td>Nyack C.</td>
<td>Christian and Missionary Alliance</td>
<td>2069</td>
</tr>
<tr>
<td>Holy Family U.</td>
<td>Catholic</td>
<td>2006</td>
</tr>
<tr>
<td>Caldwell C.</td>
<td>Catholic</td>
<td>1836</td>
</tr>
<tr>
<td>Felician</td>
<td>Catholic</td>
<td>1398</td>
</tr>
<tr>
<td>U. of Sci Phil.</td>
<td>Private</td>
<td>1370</td>
</tr>
<tr>
<td>Post U.</td>
<td>Private</td>
<td>1325</td>
</tr>
<tr>
<td>Dominican C.</td>
<td>Catholic</td>
<td>1273</td>
</tr>
<tr>
<td>Goldey-Beacom C</td>
<td>Private</td>
<td>1019</td>
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## 2005 Men's Soccer Schedule

<table>
<thead>
<tr>
<th>DAY</th>
<th>DATE</th>
<th>TEAM</th>
<th>TIME</th>
<th>RECORD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thu</td>
<td>Aug 25</td>
<td>RUTGERS-NEWARK</td>
<td>6:30 pm</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>(exhibition)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Thu</td>
<td>Sept 1</td>
<td>@ Boston University</td>
<td>7 pm</td>
<td></td>
</tr>
<tr>
<td>Tue</td>
<td>Sept 6</td>
<td>STONY BROOK</td>
<td>6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Sat</td>
<td>Sept 10</td>
<td>vs. Manhattan^</td>
<td>3 pm</td>
<td></td>
</tr>
<tr>
<td>Sun</td>
<td>Sept 11</td>
<td>vs. Fordham^</td>
<td>3 pm</td>
<td></td>
</tr>
<tr>
<td>Wed</td>
<td>Sept 14</td>
<td>@ Iona</td>
<td>3 pm</td>
<td></td>
</tr>
<tr>
<td>Sat</td>
<td>Sept 17</td>
<td>@ Monmouth</td>
<td>2 pm</td>
<td></td>
</tr>
<tr>
<td>Wed</td>
<td>Sept 21</td>
<td>BUCKNELL</td>
<td>6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Sat</td>
<td>Sept 24</td>
<td>PHILADELPHIA*</td>
<td>6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Wed</td>
<td>Sept 28</td>
<td>CENTRAL CONNECTICUT STATE</td>
<td>6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Sat</td>
<td>Oct 1</td>
<td>@ Howard*</td>
<td>1 pm</td>
<td></td>
</tr>
<tr>
<td>Sat</td>
<td>Oct 8</td>
<td>ONEOTA STATE*</td>
<td>6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Wed</td>
<td>Oct 12</td>
<td>@ Long Island</td>
<td>6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Fri</td>
<td>Oct 14</td>
<td>LONGWOOD*</td>
<td>4:30 pm</td>
<td></td>
</tr>
<tr>
<td>Wed</td>
<td>Oct 19</td>
<td>@ Army</td>
<td>7 pm</td>
<td></td>
</tr>
<tr>
<td>Wed</td>
<td>Oct 26</td>
<td>@ Maryland</td>
<td>7 pm</td>
<td></td>
</tr>
<tr>
<td>Sat</td>
<td>Oct 29</td>
<td>@ Adelphi</td>
<td>1 pm</td>
<td></td>
</tr>
<tr>
<td>Tue</td>
<td>Nov 1</td>
<td>LAFAYETTE</td>
<td>7 pm</td>
<td></td>
</tr>
<tr>
<td>Sun</td>
<td>Nov 6</td>
<td>@ Hartwick*</td>
<td>3 pm</td>
<td></td>
</tr>
</tbody>
</table>
Progress/Plans

• Men’s Soccer
  • Transition year 2004
  • Div I 2005

• Women’s Soccer
  • Transition year 2006
  • Div I 2007

• Program
  • Transition years 2006-08
  • Div I 2009
Future Efforts to Meet Strategic Objective

- Planning essentially in place
- Basketball arena renovation (private funding)
- Personnel recruiting
- Recruiting/funding

### 2003 Financial Report

<table>
<thead>
<tr>
<th></th>
<th>NJIT</th>
<th>I-AAA</th>
<th>America East</th>
</tr>
</thead>
<tbody>
<tr>
<td>Athletes/Students %</td>
<td>3.5%</td>
<td>6.6%</td>
<td>4.9%</td>
</tr>
<tr>
<td>Athletic Exp/Inst Exp%</td>
<td>0.7%</td>
<td>5.0%</td>
<td>2.6%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(1.7% FY06)</td>
</tr>
</tbody>
</table>

- Conference affiliation
- Marketing
- Revenue
  - Ticket sales
  - Facilities charges
  - NCAA/Conference revenue sharing
  - Highlander Athletic Fund/Highlander Athletics Campaign
- Facilities improvements
  - Office space (partial private funding); weight room
  - Main gym renovation (private funding)