



# **87<sup>TH</sup> AIR BASE WING JOINT BASE M-D-L**

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## **Joint Base McGuire-Dix-Lakehurst SMALL BUSINESS PROGRAM**

**Presenter**

**Lidija Erazo**

**13 JUNE 2011**

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# Small Business Program



- **Air Force Small Business Strategic Plan FY 11**
  - **“Beyond Goals” is a strategy to bring innovation, agility and efficiency of small businesses to the mission of Air Force to fly, fight and win...in air, space and cyberspace.**

## **VISION**

**More than Goals..Small Business is the Solution of Choice**

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# Procurement Opportunities at JB M-D-L



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## □ SERVICES (>\$150,000)

- **Maintain Heat and Chiller Plants**
- **Aircraft Services**
- **Refuse Collection – re-solicited**
- **Grounds Maintenance**
- **Airfield Wildlife Control**
- **Logistics Support Services – re-solicited**
- **De-Icing Fluid Recovery**
- **Postal Services**
- **Housekeeping Services for Medical Facilities**

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# Procurement Opportunities at JB M-D-L



- 
- **SERVICE CONTRACTS (con't)**
    - Custodial
    - Pest Control
    - Laundry & Dry Cleaning Services
    - Various Maintenance Agreements
    - BASOPS
    - Fire and Alarm
    - Vehicle Maintenance
    - Central Issue Facility Management
    - Supply Stone, Top Soil & Fill – re - solicited
    - Various Other Services
- 

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# Procurement Opportunities at JB M-D-L



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## □ CONSTRUCTION (>\$150,000)

- Major and Minor Construction, Renovation, Alteration and Repair
- Airfield Concrete Work – re-solicited
- Roof Repair and Replacement
- Curbs and Sidewalks (Repair and Replace) – re-solicited
- Asphalt Paving – re-solicited
- Protective Coating
- Domestic Water Line Repair and Replace –re-solicited

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# Procurement Opportunities at JB M-D-L



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## □ CONSTRUCTION (con't)

- JOC Contract
- Paving
- Windows Maintenance & Repair
- Misc. Maintenance & Repair
- Various Construction Projects

## □ ENVIRONMENTAL

- Maintenance of Oil & Water Separators, Septic Tanks
- Ground Water Treatment & Monitoring
- Waste Water Treatment

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# Procurement Opportunities at JB M-D-L



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## □ PROFESSIONAL SERVICES

- **Architectural and Engineering Services**
  - **Contracts Awarded by the 87<sup>th</sup> Contracting Squadron**
  - **Eight Contracts w/Base + 4 Options**
- **Medical Services**
  - **Air Force Medical Commodity Council**
  - **GSA Schedule**
  - **8(a) Program**
  - **Small Business Set-Aside**

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# Procurement Opportunities at JB M-D-L



- 
- **Simplified Acquisition Procurements (\$2,500 - \$150,00)**
    - Office furniture, Vehicle Leasing, Equipment and Vehicle Repair, Deployment Gear, Training, Firefighting Equipment, etc. – Everything customers need to perform their mission (commercial services and commercial off-the shelf products)
  - **Government Purchase Card (GPC)**
    - Mandatory for Micro-purchases – Requirements below \$2,500
      - Commodities \$3,000
      - Services \$2,500

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# Procurement Opportunities at JB M-D-L



- 
- **Construction \$2,000**
  - **Can be used for requirements valued at \$2,500 - \$25,000 if available on GSA Schedule**
  - **Information Technology – Air Force Commodity Councils**
    - **NETCENTS – IT infrastructure, software development, and IT professional services**
    - **AFWAY – Computers, Commercial Off The Shelf (COTS) Software, and related Accessories**
    - **FIND OUT MORE at:**  
**<https://www.afway.af.mil>**

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# JB MDL FY 11 CONSTRUCTION PROJECTS



- 
- **PROJECTS <\$5M**
  - **Servicing Contracting Office: Corp of Engineers**
    - **Method of execution to be determined**
  - **Renovate Area, Bldg 1907 – McGuire**
  - **Renovate Ed Center, Bldg 3829 – McGuire**
  - **Repair Interior, Bldg 6558 – Dix**
  - **Repair Water Distribution Mains, 5600 Area – Dix**
  - **Repair Sanitary Sewer System – Dix**
  - **Repair Storm Water System – Dix**
  - **Renovate Bldg 484 – Lakehurst**
  - **Fire Alarm Upgrades, Bldg 562/596 – Lakehurst**
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# **JB MDL FY 11 CONSTRUCTION PROJECTS**

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- **Renovate Warehouse, Bldg 123 – Lakehurst**
- **Replace Fence Gates Bldgs 148,149 – Lakehurst**
- **Rehab Locker & Shower Rooms, Bldg 148**
- **Replace Electric Motor Control Center, Bldg 596 – Lakehurst**
- **Redesign HVAC System, Bldg 673 - Lakehurst**
- **Elevator Ventilation & Maintenance Upgrade, Bldg 562 - Lakehurst**
- **Construct Sanitary Sewer Lift Station – Lakehurst**

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# JB MDL FY 11 CONSTRUCTION PROJECTS



- **PROJECTS <\$5M**
- **Servicing Contracting Office: 87 CONS**
  - **Method of execution to be determined**
- **Repair Asphalt Airfield Triangle – McGuire**
- **Repair Victor Ramp Shoulder – McGuire**
- **Repair Electric Service, Bldg 5435 – Dix**
- **Repair Roof & Drainage System, Bldg 4427 – Dix**
- **Repair Interior/Exterior, Windows, Doors & Lights, Bldg 9471 – Dix**
- **Renovate Bldg 484 - Lakehurst**

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# Acquisition Process



- **Receive Requirements**
  - **Post Requirement**
    - **Available to Public**
    - **[www.fbo.gov](http://www.fbo.gov)**
- **Compete Requirement**
  - **Required by CICA 1984**
- **Make Selection Based on Acquisition Strategy**
  - **Best Value Source Selection**
- **Post Contract Award**
  - **[www.fbo.gov](http://www.fbo.gov)**
- **Administer Contract**

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# Small Business Set-Aside



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## □ Types of set-aside:

- **100% Small Business**

- Total (the whole requirement)
- Partial (portion of the requirement)

- **HubZone**

- **Sole Source or Competitive**

- **Sole Source: <\$4M construction and services;<\$6.5M for manufacturing**

- **Service Disabled-Veteran Owned Small Business**

- **Sole Source or Competitive**

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# Small Business Set-Aside



- 
- Sole Source: <\$3.5M for construction and services;  
<\$6M for manufacturing**
  - 8(a) Set –Aside**
    - Sole Source or Competitive**
      - Sole Source: <\$4M for services and construction;  
<\$6.5M for manufacturing**
  - The new Women-Owned Small Business Set-Aside**
    - Provides equal access to federal contracting opportunities for women-owned small businesses (WOSB) and economically disadvantaged women-owned businesses (EDWOSB) through set-aside procedures**
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# Small Business Set-Aside



- 
- The WOSB Program applies only to 83 eligible NAICS codes
  - Conditions for WOSB Set-Aside
  - The NAICS code is in an industry where the WOSBs are **substantially** underrepresented
  - The NAICS code is in an industry where EDWOSB **underrepresented**
  - The anticipated award amount does not exceed \$5M for manufacturing and \$3M for all other contracts
  - Contract can be awarded at the fair market price

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# SMALL BUSINESS PROGRAM STATUS



## □ MCGUIRE AFB PERFORMANCE FY 11 YTD

<b>Category</b>	<b>Goal</b>	<b>Actual (2<sup>nd</sup> Qtr)</b>
<b>SB</b>	<b>68.0%</b>	<b>84.42%</b>
<b>SDB</b>	<b>11.0%</b>	<b>33.79%</b>
<b>HUBZone</b>	<b>6.0%</b>	<b>15.00%</b>
<b>WOB</b>	<b>7.6%</b>	<b>29.19%</b>
<b>SDVOSB</b>	<b>3.0%</b>	<b>3.76%</b>

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# Points Of Contact



- 
- **Small Business Specialist: Lidija Erazo;**  
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  - **Contracts for Supplies & Non-Complex Services:**  
**Karen Thorngren; [karen.thorngren@us.af.mil](mailto:karen.thorngren@us.af.mil)**
  - **Contracts for construction & A&E Services: Suzanne Edgar;**  
**[suzanne.edgar@.us.af.mil](mailto:suzanne.edgar@.us.af.mil)**
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  - **Government Purchase Card: Sheryl Carrington;**  
**[sheryl.carrington@us.af.mil](mailto:sheryl.carrington@us.af.mil)**
  - **[87cons.gpc@mcguire.af.mil](mailto:87cons.gpc@mcguire.af.mil) for capability statements**

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# HELPFUL WEB SITES



- 
- ❑ **DUNS Number – <http://www.dnb.com/us>**
  - ❑ **North American Industry Classification System – <http://www.census.gov/naics>**
  - ❑ **Central Contractor’s Registration (CCR) - [www.ccr.gov](http://www.ccr.gov)**
  - ❑ **Online Representation and Certifications Application (ORCA) - <https://orca.bpn.gov>**
  - ❑ **Cage Code - [http://www.dlis.dla.mil/cage\\_welcome.asp](http://www.dlis.dla.mil/cage_welcome.asp)**
  - ❑ **Electronic Invoicing – Wide Area Work Flow (WAWF) – <https://wawf.eb.mil/index.html>**
  - ❑ **Small Business Administration – <http://www.sba.gov>**

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# HELPFUL WEB SITES



- 
- **Federal Business Opportunities (FedBizOps) – [www.fbo.gov](http://www.fbo.gov)**
    - **Synopsis of Requirement**
    - **Download Bid Packages (Solicitation)**
    - **Synopsis of Award**
  - **US Air Force Small Business Web Site – <http://www.airforcesmallbiz.org>**
    - **Long Range Acquisition Estimates (LRAE) -**
      - **Procurement forecast for all Air Forces bases**
    - **Small Business Specialist Directory**
    - **Small Business Training Modular**
- 

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# HELPFUL WEB SITES



- 
- **Federal Procurement Data System - Next Generation – [www.fpds.gov](http://www.fpds.gov)**
    - Provides greater visibility and transparency into all federal contracts with commercial suppliers
    - Accessible to the public
  - **Joint Base McGuire-Dix-Lakehurst Small Business Program- [www.jointbasemdl.af.mil](http://www.jointbasemdl.af.mil).**
    - “Featured Links”
    - “Small Business Program”

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# **SMALL BUSINESS PROGRAM**

## **87 ABW - Joint Base M-D-L**

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**QUESTIONS?**

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