PRIDE Industries
Subcontracting Opportunities
### Small Business (SBA) Goals

**PRIDE Industries - JBMDL**
For the Period Beginning 04-01-12 and Ending 09-30-2014

<table>
<thead>
<tr>
<th>Small Business Goals</th>
<th>% of Contract Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Classification</strong></td>
<td></td>
</tr>
<tr>
<td>Total Subcontracted to Small Bus. Concerns</td>
<td>36.7%</td>
</tr>
<tr>
<td>Small Disadvantaged Bus. SDB</td>
<td>5.0%</td>
</tr>
<tr>
<td>Women-Owned Small Bus. WOSB</td>
<td>5.0%</td>
</tr>
<tr>
<td>Historically Underutilized HUBzone</td>
<td>3.0%</td>
</tr>
<tr>
<td>Veteran Owned Small Bus. VOSB</td>
<td>5.0%</td>
</tr>
<tr>
<td>*Disabled Veteran Owned Small Bus. SDVOSB</td>
<td>3.0%</td>
</tr>
</tbody>
</table>
As of July 29, 2012 System for Award Management (SAM) replaced other databases, such as Central Contractor Registration (CCR) and Online Representations and Certifications Application (ORCA). In order for your purchase orders to be counted towards our small business goals, you will need to register for SAM. Web address: [www.SAM.gov](http://www.SAM.gov)

**How to Certify as a Small Business**

- In order to compete for government procurement, you must first “register as a vendor” with the government or contractor.
- As part of the registration process, you will be required to enter information about your company in the System for Award Management (SAM) database. In SAM, you may self-certify yourself as a small business, but you must meet the Federal government’s definition of a small business.
- The US Small Business Administration defines a “small business” in terms of the number of employees over the past year, or average annual receipts over the past three years. Size standards vary by industry. Visit [Am I a Small Business?](http://www.sba.gov) to find out if you can be classified as a small business.
Projects

- Water main repair
- Mold remediation
- Clean dryer vents
- Replace above-ground fuel tanks
- Various Door hanging repair work
- Install Signs
- Insulation, ceiling, etc.
- Replace/Repair HVAC units
- Excavator/Underground utility repair
- Well & Pump maintenance & Repair
Services

- Electronic gates and doors
- Meter Calibration and repairs
- Lightening Protection inspection and testing
- Water tower tank inspections
- Chlorine gas detector calibration
- Water testing, analysis, chemical supplies
- HVAC certified for Carrier and Trane Controls
- Various Carpentry jobs
Contact Information

Barbara Schillaci
Purchasing Agent

Telephone: (609) 562-2836
Fax: (609) 562-6444
Email: Barbara.Schillaci@g.prideindustries.com