NJIT BOARD OF TRUSTEES
PUBLIC SESSION MEETING

Thursday, June 1, 2017

NJIT
New Jersey Institute of Technology

PLEASE BRING TO MEETING
Mission

NJIT is the state's technological research university, committed to the pursuit of excellence ---

- in undergraduate, graduate, and continuing professional education, preparing students for productive careers and amplifying their potential for lifelong personal and professional growth;

- in the conduct of research with emphasis on applied, interdisciplinary efforts encompassing architecture, the sciences, including the health sciences, engineering, mathematics, transportation and infrastructure systems, information and communications technologies;

- in contributing to economic development through the state's largest business incubator system, workforce development, joint ventures with government and the business community, and through the development of intellectual property;

- in service to both its urban environment and the broader society of the state and nation by conducting public policy studies, making educational opportunities widely available, and initiating community-building projects.

NJIT prepares its graduates for positions of leadership as professionals and as citizens; provides educational opportunities for a broadly diverse student body; responds to needs of large and small businesses, state and local governmental agencies, and civic organizations; partners with educational institutions at all levels to accomplish its mission; and advances the uses of science, technology, engineering and mathematics (STEM) as a means of improving the quality of life.

Vision

A preeminent engineering, design, science and technology university known for research and education fostering innovation, entrepreneurship, and engagement.
Call to Order

1. Notice of Meeting to Public (Statement to be read by the Chair, a requirement of the NJ Open Public Meeting Act) [Pg. 4]

2. Minutes (Approve minutes of the April 13, 2017 meeting of the Board of Trustees) [Pg. 6]

3. Public Comments

4. Action Items
   A. Approve Resolution for Promotion to Rank of Distinguished Professor, Professor, and Associate Professor with Tenure [Pg. 12]
   B. Approve Resolution of NJIT for the Conditional Designation of PRC Group for the Development of the MLK Gateway Eastside, Block 43 Lots 38,39,40, 41, 46, 48 [Pg. 16]
   C. Approve Resolution to Authorize Expenditures for Electricity and Natural Gas for FY2018 [Pg. 23]
   D. Approve Resolution to Award a General Construction Contract for the Guttenberg Information Technology Makerspace Construction to SMBA Construction, LLC [Pg. 26]
   E. Approve Resolution for Lease of Office Space and Parking Through Claremont Construction Group, Inc. to Support the Operation of the University [Pg. 29]

5. Reports
   A. President’s Report (J. Bloom) [Pg. 33]
   B. Report on NJIT (D. Sebastian)
   C. Report on Intangible Asset (F. Deek /A. Dhawan) [Pg. 37]
   D. Report on Enrollment & Growth Strategies (F. Deek)
   E. Comprehensive Campaign and Gift Report (C. Dees) [Pg. 46]
   F. Operating Statement Year to Date (E. Bishop) [Pg. [Pg. 51]
   G. Schedule of Short Term Investments (E. Bishop) [Pg. 57]
   H. Report on Clery Crime Data [Pg. 59]
   I. Schedule of 2017-2018 Trustee Meetings [Pg. 63]
   J. Report on Upcoming Calendar of Events [Pg. 65]

6. Announcement of Next Meeting [Pg. 67]
   Chair to read resolution regarding Closed Session to discuss Personnel, Legal, Real Estate and Contract Matters to be held on Thursday, July 20, 2017, 2:00 PM, Eberhardt Hall, NJIT Alumni Center Board Room.

   Announce next public meeting: Thursday, July 20, 2017, 4:00 PM, Eberhardt Hall NJIT Alumni Center Board Room.

   Adjourn Public Meeting
1. NOTICE OF MEETING TO PUBLIC
BOARD OF TRUSTEES
STATEMENT TO BE READ AT THE OPENING OF EACH
MEETING OF THE BOARD OF TRUSTEES

“NOTICE OF THIS MEETING WAS PROVIDED TO THE PUBLIC AS REQUIRED BY
THE NEW JERSEY PUBLIC MEETING ACT, IN THE SCHEDULE OF MEETING
DATES OF THE BOARD OF TRUSTEES OF THE NEW JERSEY INSTITUTE OF
TECHNOLOGY WHICH WAS MAILED AND SENT ELECTRONICALLY TO THE
STAR LEDGER, THE HERALD NEWS, AND THE VECTOR ON DECEMBER 5, 2016,
AND POSTED ON THE UNIVERSITY WEBSITE. THIS SCHEDULE WAS ALSO
MAILED AND SENT ELECTRONICALLY TO THE COUNTY CLERK ON
DECEMBER 5, 2016 FOR FILING WITH THAT OFFICE AND POSTING IN SUCH
PUBLIC PLACE AS DESIGNATED BY SAID CLERK.”
2. APPROVE MINUTES OF THE APRIL 13, 2017 MEETING
NEW JERSEY INSTITUTE OF TECHNOLOGY
BOARD OF TRUSTEES
MINUTES OF PUBLIC MEETING
(April 13, 2017)

The meeting was called to order by Chair DePalma at 4:10 p.m. in Eberhardt Hall, NJIT Alumni Center Boardroom, NJIT Campus, Newark, N.J. In attendance were Chair DePalma, Vice Chairs DeCaprio, and Garcia, Board Members Bone, Cistaro, Poddar, Sugla and Taylor, and telephonically, Vice Chair Raia and Board Member Beachem. Absent: Board Members Dahms, Knapp and Slimowicz.

Administrative members in attendance were President Bloom, Provost and Sr. Executive Vice President Deek, Sr. Vice Presidents Bishop, Dees and Sebastian, Vice Presidents Fey and Turner, and Vice President/Secretary Stern.

1. In accordance with the New Jersey Open Public Meetings Act, Chair DePalma read the following statement:

   "Notice of this Meeting was provided to the public as required by the New Jersey Open Public Meeting Act, in the Schedule of Meeting Dates of the Board of Trustees of the New Jersey Institute of Technology which was mailed and sent electronically to the Star Ledger, the Herald News and the Vector on February 18, 2016, and posted on the University website. This Schedule was also mailed and sent electronically to the County Clerk on December 5, 2016 for filing with that office and posting in such public place as designated by said Clerk."

2. By a motion duly made by Mr. Bone, seconded by Ms. Poddar and unanimously approved, the Board approved the public minutes of the meeting of February 9, 2017, with abstentions from those members not in attendance at such meeting.

3. Secretary Stern noted that no one had registered to speak at the meeting.

4. Dr. Deek read and presented Dr. Moshe Kam with a Proclamation honoring his Meritorious Service to the Institute for Electrical and Electronics Engineers (IEEE). The Board congratulated Dr. Kam for his accomplishment and commended him for his distinguished contributions.

5. BY A MOTION DULY MADE BY DR. DecAPRIO, SECONDED BY MS. GARCIA AND UNANIMOUSLY APPROVED, the Board voted to APPROVE RESOLUTION FOR MS In DATA SCIENCE.

6. BY A MOTION DULY MADE BY DR. SUGLA, SECONDED BY DR. DECAPRIO AND UNANIMOUSLY APPROVED, the Board voted to APPROVE RESOLUTION FOR APPOINTMENT WITH TENURE FOR DR. LOUIS HAMILTON.

7. BY A MOTION DULY MADE BY MR. BEACHEM, SECONDED BY MS. GARCIA AND UNANIMOUSLY APPROVED, the Board voted to APPROVE RESOLUTION FOR THE
EXTENSION OF THE CONDITIONAL DESIGNATION OF THE PRC GROUP FOR THE
DEVELOPMENT OF BLOCK 2857 AND BLOCK 2858 (WEST SIDE).

8. **BY A MOTION DULY MADE BY MR. BONE, SECONDED BY MR. TAYLOR AND
UNANIMOUSLY APPROVED,** the Board voted to APPROVE RESOLUTION TO
AUTHORIZE STRATEGIC DEBT.

9. **President’s Report:** President Bloom gave his report to the Board, referencing his earlier
report in Closed Session. The Spring semester has been an outstanding one. We are presently
focused on work on the budget and real estate transactions. Additionally, improving
graduation rates continues to be a priority, we are focused on improving both the 4 year as well
as the 6 year graduation rate. Detailed data is provided in the Board materials, including the
growth in our graduation rates, benchmark peer university statistics, and tactics we engage in
to improve graduation rates. There remains a high demand for students in the STEM areas.

10. **Comprehensive Campaign and Gift Report:** Board Member Cistaro gave the
Comprehensive Campaign and Gift Report, referencing the materials in the Board book, and
noting that our total is above where we were at the same time last year. We are up to $182
received in our Comprehensive Campaign. He highlighted the list of upcoming events in the
Board book.

11. **Report on Alumni Association:** Michael Smullen, Director of Alumni Relations and Michael
Wahl, Executive Director of Constituent Relations gave a report on Alumni activities. Mr.
Smullen discussed the expansion of alumni clubs, including those in Houston, Colorado, and
Northern New Jersey. New corporate alumni clubs include Schneider Electric and PSE & G.
An alumni survey went out to 50,000 known alumni, and we received 800 responses (which is
a typical yield from surveys of this type). About 77% of alumni are satisfied with their NJIT
experience, which is within the margin of error for our peer groups. FY ’18 initiatives include
“Highlander Connect” and career mentoring. Alumni Weekend, their signature event, is
coming the weekend of May 19th through May 21st. Dr. Bloom noted there has been a
significant increase in alumni events and attendance.

12. **Report on the School of Management:** Dean Caudill gave a report and presentation on the
Martin Tuchman School of Management. He noted there have been many exciting
developments. The School has become ASCSB accredited. The motivation and rationale for
the changes include the goal of delivering value to our students as well as distinguishing our
program from other schools, by bringing the technology side to the business world. They have
engaged in a rigorous strategic planning process that is aligned with the university’s 2020
Vision Strategic Plan; prior to this time, there was no plan. Currently we have a new and
rigorous PhD program in Business Data Science, that is attracting a significant number of high
achieving applicants. Dr. Caudill thanked Dr. Bloom and Dr. Deek for support of new faculty
hiring. They are in the second year of a 5 year plan. With respect to facilities, they are growing,
and will be taking over the second floor, where there will be a new lab in innovative data
analytics and business innovation entrepreneurship. One priority will be enrollment growth;
the School has lagged where other schools have grown and it is now time to catch up.
Strategies include connection with high school counselors, focus upon transfer students,
making personal contacts with students, increasing underrepresented groups and providing internship and coop opportunities. Enrollment growth strategies include increased focus on domestic students and NJIT alumni, as well as offering more Masters level programs to augment the PhD program in Business Data Science. Additionally, we are looking at offering certifications and non-degree initiatives.

13. **Report on Risk Assessment and Cybersecurity:** David Ullman, Associate Provost for Information Services & Technology, gave a report and presentation on Risk Assessment & Cybersecurity. The focus of the presentation was on risk assessment, including the areas of IT service continuity, cybersecurity and technology infrastructure. Additionally, he addressed risk mitigation steps we are taking, and the evolving infrastructure we need in order to meet IT service needs.

Risks posed to IT services include potential phishing and malware, data breaches, loss of internet, loss of our data center (short and long term), infrastructure obsolescence, and distributed denial of service attacks. Our internal auditing firm, Baker & Tilly, are going to commence two planned audits next week. Dr. Ullman also discussed risk mitigation for IT service continuity, including our Data Center space at 165 Halsey Street. We will put in a conduit to complete the loop. With regard to the challenges presented by technological obsolescence, we are starting to replace physical centers with cloud computing, effecting a hybrid approach that combines cloud services with some premised-based systems. The largest project we have is the structure for graduate and digital learning. We are planning to insource digital learning and degree programs, and grow programs that we have previously outsourced. The Board discussed the advantages of cloud computing, as well as our funding for infrastructure.

14. **Operating Statement Year to Date and Schedule of Short Term Investments:** Board Member Bone reported on the Operating Statement Year to Date and Schedule of Short Term Investments, referring to the materials set out in the Board book and financial reports attached. We are on budget at this juncture.

15. **Schedule of 2016-2017 Trustee Meetings and Report on Upcoming Calendar of Events:** Chair DePalma discussed the 2018 Board calendar, asking the Board to mark their calendars accordingly. He also highlighted upcoming activities in the Schedule of Events listed in the Board materials.

16. The Chair announced that the next regularly scheduled Closed Session would be convened on Thursday, June 1, 2017 at 9:00 AM at Eberhardt Hall Alumni Center Board Room, to discuss personnel, real estate, legal and contractual matters. The following resolution was read and approved by all Trustees present:

WHEREAS, there are matters that require consideration by the Board of Trustees that qualify under the Open Public Meetings Act for discussion at a Closed Session;
NOW THEREFORE, BE IT RESOLVED, that the Board of Trustees shall have a Closed Session to discuss matters involving personnel, real estate, legal and contractual matters on Thursday, June 1, 2017 at 9:00 AM, Eberhardt Hall Board Room.

The next regularly scheduled Public Session of the Board will take place on Thursday, June 1, 2017 at 11:00 AM, Eberhardt Hall Board Room, following the Closed Session of the Board.

17. The public session was adjourned at 5:30 p.m.
EXTENSION OF THE CONDITIONAL DESIGNATION OF THE PRC GROUP FOR THE
DEVELOPMENT OF BLOCK 2857 AND BLOCK 2858 (WEST SIDE).

8. BY A MOTION DULY MADE BY MR. BONE, SECONDED BY MR. TAYLOR AND
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17. The public session was adjourned at 5:30 p.m.
3. PUBLIC COMMENTS
4A. APPROVE RESOLUTION FOR PROMOTION TO RANK OF DISTINGUISHED PROFESSOR, PROFESSOR, AND ASSOCIATE PROFESSOR WITH TENURE
STATEMENT

RESOLUTION TO APPROVE PROMOTIONS TO THE RANK OF
DISTINGUISHED PROFESSOR, PROFESSOR, ASSOCIATE PROFESSOR WITH
TENURE, AND GRANTING OF TENURE

By approving recommendations for promotion and tenure, New Jersey Institute of Technology recognizes faculty members whose accomplishments in leadership, service, and teaching excellence, after a rigorous review by their peers as well as university administration, consistent with the policies and procedures outlined in the Faculty Handbook, are of such caliber that they warrant the distinction of this recognition resulting in their recommendation for promotion and/or tenure.

The administration recommends these actions. The attached resolution has been prepared for your consideration.
RESOLUTION TO APPROVE PROMOTIONS TO THE RANK OF DISTINGUISHED PROFESSOR, PROFESSOR, ASSOCIATE PROFESSOR WITH TENURE, AND GRANTING OF TENURE

WHEREAS by awarding promotion and tenure, New Jersey Institute of Technology recognizes faculty members whose accomplishments in leadership, service, and teaching excellence, after a rigorous review by their peers as well as university administration, consistent with the policies and procedures outlined in the Faculty Handbook, are of such caliber that they warrant the distinction of this recognition resulting in their recommendation for promotion and/or tenure, and

WHEREAS the accomplishments of the following individual displays patterns of sustained leadership in teaching; student supervision; scholarly activities; funded research; service to the department, the university, and the profession; and international recognition in their field, and is to be promoted to the rank of Distinguished Professor: Namas Chandra, and

WHEREAS the accomplishments of the following individuals display patterns of sustained leadership in teaching; student supervision; scholarly activities; funded research; service to the department, the university, and the profession, and are to be promoted to the rank of Professor: Sergei Adamovich, Zhiming Ji, Shidong Jiang, Rongfang Liu, Neil Maher, Victor Matveev, Bryan Pfister, Roberto Rojas-Cessa, and Yuan-Nan Young, and

WHEREAS the accomplishments of the following individuals display patterns of sustained leadership in teaching; student supervision; scholarly activities; funded research; service to the department, the university, and the profession, and are to be promoted to the rank of Associate Professor with tenure: Abdallah Khreishah, Eun Jung Lee, Junmin Shi, and Wen Zhang, and

WHEREAS the accomplishments of the following individuals display patterns of sustained leadership in teaching; student supervision; scholarly activities; funded research; service to the department, the university, and the profession, and are to be granted tenure: Kurt Rohloff and Antai Wang, and

WHEREAS the administration recommends that said promotions and tenure be granted;

NOW, THEREFORE BE IT RESOLVED, that the Board of Trustees approves the promotion and tenure recommendations noted below.

<table>
<thead>
<tr>
<th>Name</th>
<th>Action</th>
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<tbody>
<tr>
<td>Namas Chandra</td>
<td>Promotion to Distinguished Professor</td>
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<tr>
<td>Sergei Adamovich</td>
<td>Promotion to Professor</td>
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<tr>
<td>Zhiming Ji</td>
<td>Promotion to Professor</td>
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<tr>
<td>Shidong Jiang</td>
<td>Promotion to Professor</td>
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<td>Rongfang Liu</td>
<td>Promotion to Professor</td>
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<td>Neil Maher</td>
<td>Promotion to Professor</td>
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<tr>
<td>Victor Matveev</td>
<td>Promotion to Professor</td>
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</tbody>
</table>
Bryan Pfister
Roberto Rojas-Cessa
Yuan-Nan Young
Abdallah Khreishah
Eun Jung Lee
Junmin Shi
Wen Zhang
Kurt Rohloff
Antai Wang

Promotion to Professor
Promotion to Professor
Promotion to Professor
Promotion to Associate Professor with Tenure
Promotion to Associate Professor with Tenure
Promotion to Associate Professor with Tenure
Promotion to Associate Professor with Tenure
Tenure
Tenure

Holly C. Stern, Esq.
General Counsel and
Secretary to the Board of Trustees
New Jersey Institute of Technology

June 1, 2017
4B. APPROVE RESOLUTION OF NJIT FOR THE CONDITIONAL DESIGNATION OF PRC GROUP FOR THE DEVELOPMENT OF THE MLK GATEWAY EASTSIDE, BLOCK 43, LOTS 38, 39, 40, 41, 46, AND 48
NEW JERSEY INSTITUTE OF TECHNOLOGY

STATEMENT

RESOLUTION OF NEW JERSEY INSTITUTE OF TECHNOLOGY ("NJIT") APPROVING THE CONDITIONAL DESIGNATION OF PRC GROUP FOR THE DEVELOPMENT OF THE MLK GATEWAY EAST SIDE, BLOCK 43 LOTS 38, 39, 40, 41, 46, 48

Background:

In September 2007, NJIT, in cooperation with other area stakeholders, created the NJIT Gateway Plan for the redevelopment and rehabilitation of approximately 21.5 acres of land located within the City of Newark in order to serve as a gateway between the NJIT campus and existing neighborhoods and enhance the quality of life of both NJIT and existing residential communities.

Due to a multitude of mitigating circumstances, including but not limited to, the two previous development relationships did not progress to the satisfaction of NJIT and these designations expired and/or were terminated. The NJIT Administration recently undertook and request for qualifications process with potential developers interested in partnering on the MLK Gateway east side redevelopment. Five firms who previously expressed interest in the development of the subject properties were invited to submit qualifications. Three firms were then invited for interviews to further discuss their qualifications, plans, and the financial viability of the redevelopment.

PRC Group, located in West Long Branch, New Jersey, the existing conditional developer as designated by the Board of Trustees in June 2016 for the MLK Gateway west side, provided strong qualifications and extreme interest in expanding their working with NJIT on the Gateway redevelopment. NJIT administration, with the assistance of members of the Gateway Phase 2 subcommittee of the Executive Committee of the Board of Trustees, concluded that the coupling of the two projects, as intended in the original Gateway Redevelopment Plan, was in the best interests of the plan moving forward. In addition, PRC demonstrated significant resources, including a significant equity interest in the redevelopment, making successful financing of the redevelopment achievable, which had been a major hurdle in the past.

Implication:

- Granting a conditional developer designation provides exclusivity to PRC Group allowing for the appropriate development analysis, investigation, and due diligence to be completed.
- Developer is required to complete a list of tasks and achieve milestones to maintain the designation.
- If progress is not deemed satisfactory, NJIT has the right to terminate this conditional designation.

Recommendation:

Grant the conditional developer designation through November 9, 2017 with intermediate updates prior to the July and September 2017 Board of Trustees meetings, allowing analysis of progress to date. This timeline is concurrent with the conditional designation for the MLK Gateway west side, allowing for a joint designation for both properties in the future, if the Board so desires.
RESOLUTION OF NEW JERSEY INSTITUTE OF TECHNOLOGY ("NJIT")
APPROVING THE CONDITIONAL DESIGNATION OF THE PRC GROUP
FOR THE DEVELOPMENT OF BLOCK 2857 AND BLOCK 2858 (West Side)

WHEREAS, on or about September 2007, NJIT, in cooperation with other area
stakeholders, created a comprehensive plan for the redevelopment and rehabilitation of
approximately 21.5 acres of land located within the City of Newark (the "City") in order to
serve as a gateway between the NJIT campus and existing neighborhoods and in order to
enhance the quality of life of both NJIT and existing residential communities (the "NJIT
Gateway Plan"); and

WHEREAS, on March 31, 2008, the Municipal Council of the City of Newark (the
"Municipal Council") adopted Resolution 7R3-B(S) conditionally designating NJIT as the
redeveloper for the area described within the NJIT Gateway Plan, subject to the adoption of
a redevelopment plan for that area by the City and the negotiation of a redevelopment
agreement between the City and NJIT; and

WHEREAS, on September 22, 2008, the Central Planning Board of the City of
Newark adopted a resolution recommending that the Municipal Council adopt a
redevelopment plan for certain portions of the City, including the area described within the
NJIT Gateway Plan; and

WHEREAS, on January 21, 2009, the Municipal Council adopted Ordinance
6PSF-a012109 adopting the Broad Street Station Area Redevelopment Plan (the
"Redevelopment Plan") in accordance with the provisions of the Local Redevelopment and
Housing Law, N.J.S.A. 40A:12A-1 et seq., as amended and supplemented; and

WHEREAS, on January 21, 2009, the Municipal Council designated NJIT as the
redeveloper of the area described within the NJIT Gateway Plan which area is within the
area governed by the Redevelopment Plan, and the City and NJIT have entered into a
redevelopment agreement dated October 19, 2009 (the "Redevelopment Agreement") for
the redevelopment of the area within the NJIT Gateway Plan, which includes the MLK
Gateway Sub-Project (as such term is defined in the Redevelopment Agreement); and

WHEREAS, the MLK Gateway Sub-Project is the second of four (4) Sub-Projects
to be constructed in phases pursuant to the Redevelopment Agreement; and

WHEREAS, a portion of the MLK Gateway Sub-Project relates to certain
properties within the City known as Block 43, Lots 38, 39, 40, 41, 46, 48, as shown on the
City's Tax Maps in the University Heights District and currently comprised of the former
NJIT Enterprise Development Center, 240 Dr. Martin Luther King Jr. Blvd, and the
adjacent 236 Dr. Martin Luther King Jr. Blvd. (collectively, the "Property"); and
WHEREAS, NJIT owns Block 43, Lots 38, 39, 40, 41, 46, 48; and

WHEREAS, the Redevelopment Agreement provides that NJIT may carry out the redevelopment of the Redevelopment Area in its own name or through an entity of which NJIT retains control; and

WHEREAS, it is the intention of NJIT that the acquisition of the Property and its redevelopment be carried out through a to-be-formed entity ("CGF Entity"), whose members will include Campus Gateway Foundation, Inc., a New Jersey not-for-profit corporation ("CGF") and an experienced development partner to provide direction, financing and oversight of the redevelopment process, subject to control by NJIT's subsidiary CGF; and

WHEREAS, NJIT is in receipt of a letter of interest and qualifications from PRC Group, indicating their interest in working with NJIT to develop the MLK Gateway Sub-Project; and

WHEREAS, the PRC Group, have extensive experience in redevelopment in New Jersey and the resources necessary to effectively implement a large scale, mixed-use development; and

WHEREAS, the CGF, the PRC Group will enter into a joint venture agreement and based on such experience and resources, NJIT will conditionally designate the joint venture between the CGF and PRC Group as the Redeveloper for the MLK Gateway Sub-Project within the Property; and

WHEREAS, as part of the conditional designation, PRC Group will prepare a detailed proposal for the redevelopment of the Property, which redevelopment is expected to include the construction on the Property of residential units, ground floor retail spaces in a manner compliant with the Redevelopment Plan ("Project"); and

WHEREAS, if the proposal for the Project is acceptable to NJIT, NJIT expects to enter into (a) a development agreement (the "Development Agreement") between NJIT and the CGF Entity, comprised of CGF and PRC Group, in order to set forth the terms and conditions under which the CGF Entity shall carry out the obligations of NJIT with respect to the redevelopment of the Property in accordance with the Redevelopment Agreement.
NOW, THEREFORE, BE IT RESOLVED THAT THE NEW JERSEY INSTITUTE OF TECHNOLOGY BOARD OF TRUSTEES HEREBY:

1. Exclusively designates, for the period ending November 9, 2017, PRC Group to prepare a proposal, a pro forma including sources and uses for the Project including Tasks in Appendix A to this resolution.

2. Conditionally designates the CGF Entity, with PRC Group as a partner therein, to carry out the redevelopment of the Project, subject to the following conditions:

   (i) The proposal for the Project shall be subject to the consideration of and approval by this Board of Trustees in its sole discretion.

   (ii) CGF and PRC Group, or affiliates thereof, shall enter into a mutually acceptable joint venture agreement forming the CGF Entity that complies with the Redevelopment Agreement.

   (iii) NJIT and the CGF Entity shall enter into the Development Agreement based on terms and conditions to be considered by and if the Board deems them appropriate to be approved by this Board of Trustees in its sole discretion.

   (iv) PRC Group shall provide interim updates to NJIT on the status of the development of its proposal, and the Board reserves its right to terminate the negotiation if the Board concludes that there has not been sufficient evidence of progress on the satisfaction of these conditions. The updates shall be provided as follows:

      On or before July 13, 2017;

      On or before September 14, 2017.

   (v) The above designations shall expire if each of the foregoing conditions are not satisfied by November 9, 2017 at the sole discretion of the Board of Trustees. However, this conditional designation can be extended by mutual agreement — in writing — of both parties.

3. Authorizes the Administration to negotiate the terms and conditions of the Development Agreement with PRC Group.
4. Grants no rights to PRC Group with respect to the Project other than the right to negotiate exclusively as described above, and grants no rights to the development of same, any such rights to be established exclusively in the Development Agreement and Parking Agreement if same can be agreed upon.

Holly C. Stern, Esq.
General Counsel and
Secretary to the Board of Trustees
New Jersey Institute of Technology

June 1, 2017
Board Resolution 2017-XX
APPENDIX A – PROJECT TASKS

1. Provide a conceptual design of the MLK Gateway Development east side in conformance with the NJIT Gateway Redevelopment Plan, Broad Street Station District Redevelopment Plan, and the Redevelopment Agreement between the City of Newark and New Jersey Institute of Technology including, but not limited to, the following:
   a. Quantity of commercial and retail space square footage and potential uses
   b. Types and counts of residential units
   c. Quantity and layout of parking spaces for educational, hospital, and development use

2. Create a phasing plan with milestone dates outlining the progression of the development through completion.

3. Develop a pro-forma analysis of each phase of the development denoting all sources and uses of funds, proposed rental rates, development fees, and profits.

4. Conduct and/or review the available information on the following:
   a. Environmental investigation
   b. Geotechnical investigation
   c. Title searches

5. Hold meeting with the following constituent groups to outline the project intent and timeline:
   a. James Street Commons Historic District Community Group
   b. City of Newark Deputy Mayor for Economic and Housing Development

6. Pursue negotiated sales contracts on the following parcels:
   a. NJIT owned property

7. Create the framework for a draft Development, Parking, and Operating agreement between the parties
4C. APPROVE RESOLUTION TO AUTHORIZE EXPENDITURES FOR ELECTRICITY AND NATURAL GAS FOR FY2018
STATEMENT
RESOLUTION TO AUTHORIZE EXPENDITURES FOR
ELECTRICITY AND NATURAL GAS, FY 2018

There exists a need to purchase electricity and natural gas for the campus from PSE&G and other
electricity and natural gas suppliers and transporters. Shown below is the actual cost for FY

<table>
<thead>
<tr>
<th></th>
<th>Actual FY 2015</th>
<th>Actual FY 2016</th>
<th>Projection FY 2017</th>
<th>Projection FY 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Utility Cost - $ for Natural Gas &amp; Electricity ($000's)</td>
<td>$6,613,529</td>
<td>$6,524,377</td>
<td>$7,527,151</td>
<td>$7,998,151</td>
</tr>
<tr>
<td>Sq. Ft. (000's)</td>
<td>3,005</td>
<td>3,026</td>
<td>3,481</td>
<td>3,593</td>
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<tr>
<td>Utility Cost $/sq. ft.</td>
<td>$2.20</td>
<td>$2.16</td>
<td>$2.16</td>
<td>$2.23</td>
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<tr>
<td>Cost of Electricity $/kwh</td>
<td>$0.14</td>
<td>$0.13</td>
<td>$0.15</td>
<td>$0.16</td>
</tr>
<tr>
<td>Cost of Natural Gas $/Therm</td>
<td>$0.78</td>
<td>$0.81</td>
<td>$0.83</td>
<td>$0.85</td>
</tr>
</tbody>
</table>

Currently NJIT is on target to meet the FY 2017 Board approved budget of $7,527,151.
In FY17, factors having a positive effect included:

- A natural gas commodity purchasing contract with Direct Energy providing budget certainty
  through October 31, 2020.
- An electricity commodity purchasing contract with Engie Resources providing budget certainty
  through May 31, 2019.
- Installation of energy efficient LED lighting on campus in selected areas for security and efficiency
  improvements, including Cypress and Tiernan Halls.
- Continued use of Solar Energy in Oak Hall and Campus Center
- Scheduling of Building Systems operations based on schedule of actual events
- New digital control system installations in Weston Hall, Redwood Hall, and the Enterprise
  Development Center
- Closure of one-half of the floors at the parking deck during the Summer
- An unseasonable warm heating season resulting in less heating load on campus buildings

Factors having a negative impact on cost include:

- Additional demand by faculty researchers for 24/7 temperature certainty in laboratories requiring
  additional HVAC equipment run time
- The completion and full opening of Central King Building.
- The construction of the Life Sciences and Engineering Building.
- The construction of the Wellness and Event Center.
RESOLUTION TO AUTHORIZE
EXPENDITURES FOR ELECTRICITY
AND NATURAL GAS FOR FY 2018

WHEREAS, there exists a need to purchase electricity and natural gas through Public
Service Electric & Gas Company, Direct Energy, Engie Resources and other electricity
and natural gas providers; and

WHEREAS, a cost effective combination of suppliers and transporters will be used to provide
needed utilities; and

WHEREAS, it is estimated that amounts will not exceed $7,998,000; and

WHEREAS, funds for these utilities have been provided in the FY 2018 budget;

NOW, THEREFORE, BE IT RESOLVED, that the Board of Trustees of New Jersey
Institute of Technology authorizes the President to execute the necessary contracts to
purchase these utilities in an amount not to exceed $7,998,000 or such lesser amounts as
may be included in the Approved FY 2018 Budget.

__________________________
Holly C. Stern, Esq.
General Counsel and
Secretary to the Board of Trustees
New Jersey Institute of Technology

June 1, 2017
Board Resolution 2017-XX

Resolution - Utilities 2017-2018
4D. APPROVE RESOLUTION TO AWARD A GENERAL
CONSTRUCTION CONTRACT FOR THE GUTTENBERG
INFORMATION TECHNOLOGY MAKERSPACE
CONSTRUCTION TO SMBA CONSTRUCTION, LLC
NEW JERSEY INSTITUTE OF TECHNOLOGY

STATEMENT

RESOLUTION TO APPROVE THE AWARD OF THE GENERAL CONSTRUCTION CONTRACT FOR THE GUTTENBERG INFORMATION TECHNOLOGY CENTER MAKERSPACE TO SMBA CONSTRUCTION, LLC

Background:

At NJIT, the new Industrial Makerspace is a flagship facility with a strong industrial and manufacturing focus. It complements the more abstract and theoretical offerings we provide in classrooms and traditional laboratories. It allows NJIT to produce well-rounded and prepared students at all levels including our engineering graduates, who are ready for hands-on careers in the manufacturing and product development industries.

makerspaces encourage active learning, creativity, and skill development through practice and training. Students learn real world, tangible skills such as product design and prototyping, manual and computerized metal and wood work, industrial metrology, and computer aided design. These skills prepare them to enter the workplace and take leading roles in manufacturing and product development.

University makerspaces enable hands-on, project-based learning, complemented by training on industrial equipment, development of prototyping skills, and experience with modern manufacturing technology. An industrially-focused academic makerspace such as the one we are building at NJIT is a training-focused rapid prototyping facility that operates a wide variety of equipment from small 3D printers to large industrial machining centers. Teachers, researchers and instructors, engineers and technicians from industry and their partners are utilizing makerspaces as facilities open to the public also under a subscription model.

In March 2017, the administration concluded a public bidding process to procure the services of a general construction contractor to complete the new Industrial Makerspace facility. At the conclusion of that process, SMBA Construction, LLC provided the lowest responsible bid to complete the work.

Implication:

- Awarding the contract for General Construction will allow the University to move forward with the construction of the Makerspace in the Guttenberg Information Technology Center.
- Renovation and renewal of GITC Makerspace is important to the educational mission of the institution, providing students the opportunity to learn real world, tangible skills such as product design and prototyping, manual and computerized metal and wood work, industrial metrology, and computer aided design.

Recommendation:

Award the contract for General Construction for not to exceed cost of $1,575,000, which includes their lump sum bid and appropriate project contingency to allow successful completion of the project scope.
RESOLUTION TO APPROVE THE AWARD OF THE GENERAL CONSTRUCTION CONTRACT FOR THE GUTtenberg INFORMATION TECHNOLOGY CENTER MAKERSPACE

WHEREAS, New Jersey Institute of Technology has planned and designed an Industrial Makerspace to encourage active learning, creativity, and skill development through practice and training, and,

WHEREAS, the administration has conducted a public procurement process including the requesting of proposals from prequalified general contracting firms with experience in construction and renovation of existing buildings, and,

WHEREAS, the lowest responsible bid was received from SMBA Construction, LLC of North Arlington, NJ, and,

WHEREAS, to move forward with the project, it is recommended that the administration be authorized to award a general construction contract and subsequent amendments of, as required, at a not to exceed cost of $1,575,000, and,

WHEREAS, the funds for these expenditures will come from the capital renewal and replacement funds as allocated in the NJIT budget, and

NOW THEREFORE IT BE RESOLVED that the Board of Trustees authorizes the administration to award the contract for general construction for the GITC Makerspace facility with a not to exceed cost of $1,575,000 to SMBA Construction, LLC.

Holly C. Stern
General Counsel and
Secretary to the Board of Trustees
New Jersey Institute of Technology

June 1, 2017

Board Resolution 2017-XX
4E. APPROVE RESOLUTION FOR LEASE OF OFFICE SPACE AND PARKING THROUGH CLAREMONT CONSTRUCTION GROUP, INC.
NEW JERSEY INSTITUTE OF TECHNOLOGY

STATEMENT

RESOLUTION TO APPROVE THE LEASE OF OFFICE SPACE AND PARKING THROUGH CLAREMONTE CONSTRUCTION GROUP, INC. TO SUPPORT THE OPERATION OF THE UNIVERSITY

Background:

New Jersey Institute of Technology, as part of the 2020 Vision Strategic Plan, has examined its facilities needs through a master planning process. As part of that process, short-term needs were determined to include additional space for the growing Biomedical Engineering and Cybersecurity programs and additional parking to serve the students, faculty, and staff. Despite the recent completion of a new parking structure, the additional campus population has taxed the available parking infrastructure.

The NJIT Administration, working with a developer having interest in properties north of the campus, examined the opportunity to avoid constructing additional on-campus space and parking through leasing of office space and parking from the developer. By relocating associated functions, including but not limited to NJEEdgenet (currently pays NJIT a small administrative fee) and administrative support functions, space would be made available in the Guttenberg Information Technology Center (~2,700 asf) and Fenster Hall (~7,800 asf) to accommodate the growth without the need for construction. Each of these functions could be relocated to properties adjacent to the campus without significant impact to operations and allow for the growth to occur while saving NJIT’s debt capacity for future academic expansion in later years.

The administration has negotiated favorable terms with the developer to provide for one year of free rent to minimize the short-term budget impact, deferring the first rental payment for the office space to FY20 and providing for a fit-out allowance to complete the space without NJIT capital. Furniture to outfit the space will be funded by NJIT from the annual capital renewal and replacement (CRR) budget. In addition, the renovation of the vacated space in GITC and Fenster Hall will be renovated with CRR funds. Over the term of the 21-year lease, NJIT will have avoided over $10M in construction cost for the 20,000 gross square feet of highly technical space, which already exists on the campus, but is occupied by less technical functions. Leasing the space also allows for maintenance of all important adjacencies for academic departments, critical to delivering a quality academic experience to our students.

Analysis of the parking revenues to pay for the 168 additional leased spaces showed an impact to the NJIT operating budget in FY19 ($246,510), FY20 ($139,796), FY21 ($8,750) versus the increased revenue from the growth in student population and staff salary increases. However, the need for parking for our predominately commuter population is eminent. Comparing the lease to acquiring land (~$3M) and constructing a facility on our own (~$5.1M), NJIT will pay approximately $400-$500K more, however this will be accomplished without utilizing limited available land, critical to the future expansion of the University for parking, which has an intangible benefit and reserves debt capacity for academic facilities.

Despite the new parking garage, which added over 300 spaces to our capacity, we have experienced 100% occupancy during peak times in the fall of 2016. We expect similar issues in the fall of 2017 despite renewing a lease for an overflow lot a few blocks from the campus. In the 2013 parking study completed by Tim Haahs Associates, it was anticipated that an additional 500 parking spaces would be required and available in the Gateway Redevelopment project by 2020. Since that remains slow to materialize due to
forces beyond NJIT's control, this additional parking will assist us in meeting the demand in the near term in a location contiguous to the campus.

**Implication:**

- Leasing 20,000 gross square feet of office space will allow for the growth of two critical academic programs, Biomedical Engineering and Cybersecurity, with an estimated avoided cost of $10M.
- The additional 168 parking spaces provide for a near term solution to a critical problem as our campus population grows, without utilizing the limited land assets of the University, allowing them to accommodate our academic needs in the future.

**Recommendation:**

Authorize the Administration to negotiate the final terms and conditions of the lease for 20,000 gross square feet of office space and 168 parking spaces for a 21 year term for a total, not to exceed cost, of $23,000,000.
RESOLUTION TO APPROVE THE LEASE OF OFFICE SPACE AND PARKING THROUGH CLAREMONTE CONSTRUCTION GROUP, INC. TO SUPPORT THE OPERATION OF THE UNIVERSITY

WHEREAS, New Jersey Institute of Technology, as part of the 2020 Vision Strategic Plan, has examined it facilities needs through a comprehensive master planning process, and,

WHEREAS, the administration has examined the opportunity to avoid constructing additional on campus space and parking to accommodate near term space and parking needs, and,

WHEREAS, after careful consideration of the foregoing factors, the administration has negotiated favorable terms with a developer to provide 20,000 gross square feet of office space and 168 parking spaces within a to be developed facility contiguous to the NJIT campus, and,

WHEREAS, the total of lease cost for these facilities, not to exceed $23,000,000 over the 21 year lease term, including operating costs, has be determined to avoid both the cost to construct technically complex space on the campus and the use of limited on campus land assets for the construction of parking, and,

WHEREAS, the funds for these expenditures will be budgeted as operating expenses in future budget years and partially offset by increased parking revenues, and

NOW THEREFORE IT BE RESOLVED that the Board of Trustees authorizes the administration to negotiate the final terms and conditions, as reviewed and approved by counsel, of the lease of 20,000 gross square feet of office space and 168 parking spaces for a not-to-exceed cost of $23,000,000 over the 21 year lease term, including operating costs, from Claremont Construction Group, Inc. or a single purpose entity controlled by the principals of the firm.

Holly C. Stern
General Counsel and
Secretary to the Board of Trustees
New Jersey Institute of Technology

June 1, 2017
Board Resolution 2017-XX
5A. PRESIDENT’S REPORT
SPONSORED CONTENT

NJIT's Campus Transformation is Fueled by a $300 Million Capital Building Program

As a world-class technological research university, NJIT's economic impact on the State of New Jersey is pegged at $1.74 billion annually

By NJIT President Joel S. Bloom, May 15, 2017 at 10:19 AM

NJIT ANNUAL ECONOMIC IMPACT ON NEW JERSEY
$1.74 BILLION

New Jersey Institute of Technology (NJIT) is on an unprecedented growth trajectory.

As detailed in “2020 Vision: A Strategic Plan for NJIT,” the university’s enrollment today is 11,325 and will soon grow to more than 12,000. Over the past few years we have hired almost 100 additional faculty members and upgraded more than a dozen research and teaching labs. New construction and important renovations are ongoing. As an engine driving New Jersey’s economic growth, NJIT’s impact continues to accelerate. Based on a recent economic impact analysis by Econsult Solutions Inc., NJIT generates an estimated $1.74 billion of economic activity annually.

A $300 Million Campus Building Program

A major investment of $86 million in the historic Central King Building (CKB),
a former public high school situated in the heart of the campus, was the first wave of a $300 million campuswide capital building program that is transforming teaching, research and community life at NJIT. Three other state-of-the-art buildings are major cornerstones of this far-reaching campus transformation:

- A 981-space university parking garage opened last summer adjacent to NJIT’s business incubator.
- A 24,500-square-foot Life Sciences and Engineering Building is nearing completion.
- A 200,000-square-foot multipurpose Wellness and Events Center (WEC) is slated to open in the fall.

The WEC, which is a truly iconic building, includes multiple high-tech meeting rooms, indoor pool, track, social spaces, and a 4,500-seat conference space that transforms into a 3,500-seat sports arena.

A Common Purpose

While serving different sectors of campus life, these facilities have a common purpose: to promote a rich, collaborative learning climate.

Our aim at NJIT is to provide a world-class environment that encourages students, faculty, alumni and partners from industry, academia and government to share their experiences and ideas, generate new ones and successfully develop them. It was the state-initiated and voter-approved “Building Our Future Bond Act” that has fueled and empowered NJIT’s campus transformation.

Two Colleges Named for Alumni

Last year, we also celebrated the transformative vision and generosity of two alumni by naming the Martin Tuchman School of Management and the Ying Wu College of Computing. Both gentlemen are international leaders in innovation and entrepreneurship whose philanthropy supports high-achieving students, faculty, research and development.

At NJIT we put our students at the center of all that we do, from our improving graduation rate and our first Fulbright scholar to the many young men and women who performed 45,000-plus hours of community service last year. We are proud of NJIT students and their significant achievements. Our students, faculty, staff, alumni, trustees and overseers have been integral in the planning of NJIT’s campus transformation.

NJIT will continue to be a catalyst for the development of the highly needed STEM workforce, and the science and technology driven economic development of Newark, the state and our nation.
5B. REPORT ON NJII
5C. REPORT ON INTANGIBLE ASSETS
Annual Intangible Asset Review

NJIT Board of Trustees

May 2017
# IP Productivity: Benchmarking

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<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>GA Tech</td>
<td>6</td>
<td>$715,700,000</td>
<td>34</td>
<td>314</td>
<td>284</td>
<td>88</td>
<td>301</td>
<td>$21,050,000</td>
<td>$2,520,070</td>
<td>$8,041,573</td>
<td>$2,377,741</td>
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<tr>
<td>Rutgers</td>
<td>11.94</td>
<td>$658,123,000</td>
<td>54</td>
<td>1141</td>
<td>161</td>
<td>75</td>
<td>96</td>
<td>$12,187,463</td>
<td>$4,087,720</td>
<td>$8,774,973</td>
<td>$6,855,448</td>
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<td>Drexel</td>
<td>5</td>
<td>$100,995,000</td>
<td>32</td>
<td>85</td>
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<td>64</td>
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<td>NJIT</td>
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<td>20</td>
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<td>33</td>
<td>2</td>
<td>17</td>
<td>$6,327,883</td>
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<td>$34,803,359</td>
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<td>National Average</td>
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<td>6,680</td>
<td>15,953</td>
<td></td>
<td></td>
<td></td>
<td>$2,627,108.6</td>
<td>0</td>
<td>$9,955,089.82</td>
<td>$4,168,494.95</td>
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**IP Assets: 2015 – 2017**

<table>
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<tr>
<th></th>
<th>Prov. Filed</th>
<th>Non-Prov. Filed</th>
<th>Patents Issued</th>
<th>Invention Discl.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2015</strong></td>
<td>35</td>
<td>29</td>
<td>17</td>
<td>42</td>
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<tr>
<td><strong>2016</strong></td>
<td>33</td>
<td>17</td>
<td>30</td>
<td>38</td>
</tr>
<tr>
<td><strong>2017</strong></td>
<td>42</td>
<td>19</td>
<td>21</td>
<td>50</td>
</tr>
</tbody>
</table>

*(projected)*
Unexpired Patents and IP Assets (Licensed/Optioned)

<table>
<thead>
<tr>
<th>Year</th>
<th>Unexpired Patents</th>
<th>IPs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>203</td>
<td>168</td>
</tr>
<tr>
<td>2016</td>
<td>207</td>
<td>170</td>
</tr>
<tr>
<td>2017</td>
<td>221</td>
<td>175</td>
</tr>
</tbody>
</table>

221 Patents; 55 Pending Full Patents; 52 Pending Provisional Patents; 6 Under Conversion to Full Patent Applications
Research to Innovation and IP Assets

- More than $6.3 million in external sponsored research awards related to patents and IP assets in FY16 and FY17YTD.
- IP assets related research is sponsored by federal agencies (80%) and industry/foundations (20%)
- Some of the major funded projects and faculty related to IP assets in FY17:
  - Treena Arinzeh (Tissue Engineering/Scaffolds)
  - Raj Dave (Pharma Drug Manufacturing)
  - Edward Dreizen (Reactive Material)
  - Som Mitra (Water Treatment)
  - Tara Alvarez (Vision Therapy)
  - Kam Sirkar (Membrane Material and Devices)
  - Wen Zhang (Polymer Membranes)
  - Ken Chin (Thin-film Photovoltaics)
  - Nirwan Ansari (Networking and Communication)
FY17 Update on IP Assets

• 21 new patents issued in FY17 (increases IP assets to 328)
• Participation in TechConnect2017, BioNJ Partnering Forum and WaterVent
  – 20 new Licensing Opportunities for 7 different patents
• 6 Projects (FY16-Fy17) in National NSF I-Corps
  – 91 teams (over 2 1/2 years) in NJIT I-Corps site program. Follow up funding with SBIR (Mitra), NJHF (Alvarez, Eon), Coulter (Prodan)
• New Jersey Health Foundation
  – 4 grants to enhance commercial value of IP asset
  – PIs participated in the NJIT I-Corps Site program to establish new ventures
  – Tara Alvarez, Eon Soo Lee, Xiaoyang Xu, Roman Voronov
IP: Invention Disclosures to Licensing

- Expanded IP Committee to include 8 faculty (college and area representatives)
- Revised online Invention Disclosure form to include market assessment
- Technical and IP Market Assessment
- New Manager of Patents and Licensing Administration
- Integrated team with NJII and Office of General Counsel
- Total IP Assets: 328

- Promote research and innovation to entrepreneurial pathways through NSF iCorps, URI, NJIT Highlander Angel Networks and others IP/Investor networks
- Promote industry-university partnerships and funding through federal programs, and direct contractual agreements
- Develop relationships with angel investors and venture partners through advisory boards and research centers and institutes.
- Increase visibility with faculty and students at trade shows and marketing events
5D. REPORT ON ENROLLMENT & GROWTH STRATEGIES
5E. COMPREHENSIVE CAMPAIGN AND GIFT REPORT
## Gift Report

### Comparison of Total Giving Year to Apr-30

<table>
<thead>
<tr>
<th>Sources</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Sources</td>
<td>$7,100,351</td>
<td>$9,831,671</td>
<td>$11,147,595</td>
</tr>
<tr>
<td>All Sources without Gifts in Kind</td>
<td>$6,495,039</td>
<td>$9,280,655</td>
<td>$8,906,865</td>
</tr>
<tr>
<td>Matching Gifts</td>
<td>$127,922</td>
<td>$135,352</td>
<td>$62,518</td>
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</table>

### Comparison of Giving by Constituent Category Year to Apr-30

<table>
<thead>
<tr>
<th>Category</th>
<th>2015</th>
<th>%</th>
<th>2016</th>
<th>%</th>
<th>2017</th>
<th>%</th>
<th>Donors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alum</td>
<td>$2,464,868$</td>
<td>34.71</td>
<td>$4,716,583</td>
<td>47.97</td>
<td>$3,487,978</td>
<td>31.29</td>
<td>3,456</td>
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<tr>
<td>Corp</td>
<td>$2,873,113$</td>
<td>40.46</td>
<td>$2,998,842</td>
<td>30.50</td>
<td>$3,734,938</td>
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<tr>
<td>Foundation</td>
<td>$703,646$</td>
<td>9.91</td>
<td>$706,479$</td>
<td>7.19</td>
<td>$462,595$</td>
<td>4.15</td>
<td>39</td>
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<tr>
<td>Friends</td>
<td>$837,899$</td>
<td>11.80</td>
<td>$826,477$</td>
<td>8.41</td>
<td>$585,035$</td>
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<td>753</td>
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<td>Other</td>
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<td>$583,290$</td>
<td>5.93</td>
<td>$2,877,050</td>
<td>25.81</td>
<td>39</td>
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<tr>
<td>Total</td>
<td>$7,100,351</td>
<td>100</td>
<td>$9,831,671</td>
<td>100</td>
<td>$11,147,595</td>
<td>100</td>
<td>4,594</td>
</tr>
</tbody>
</table>

### FY 2017 vs FY 2016 by Donor Type Variance in Dollars and Donors Raisd

<table>
<thead>
<tr>
<th>% Dollars</th>
<th>% Donors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alumni</td>
<td>-28%</td>
</tr>
<tr>
<td>Corp</td>
<td>25%</td>
</tr>
<tr>
<td>Foundations</td>
<td>-35%</td>
</tr>
<tr>
<td>Friends</td>
<td>-29%</td>
</tr>
<tr>
<td>Other</td>
<td>393%</td>
</tr>
<tr>
<td>Total</td>
<td>13%</td>
</tr>
</tbody>
</table>

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1. Match Gifts - ExxonMobil matches for the year arrived in May 202K will appear in the next report.
2. Alumni - Dow $1M, Gimbel $2,147K
3. Alumni - Dow $1M, Wu $1M, Glass $400K, Tuchman $400K, Killian $250K, Hoenig $400K
4. Alumni - Wu $1M, Hoenig $250K, Tuchman $400K, Cassata $125K
7. Corporations - Compass $1.7M, Claremont $250K, Pepsi $202K, EC0M $150K, Avenade $120K
8. Foundations - Leis $300K, Pfeiffer $200K
9. Foundations - Pfeiffer $2-8K, McDonnell $200K, Hearst $100K
10. Foundations - Leis $146K, Pfeiffer $137K
11. Friends - Hartmann $407K
12. Friends - Stevenson $100K, Martinson $300K
13. Friends - Stevenson $100K, Martinson $300K
14. Other - Independent Alumni of NJIT $300K
15. Other - Health C CIG GIK $2.2M, Independent Alumni of NJIT $150K, Parent Project Muscular Dystrophy $150K
Campaign Report

STATUS OF COMPREHENSIVE CAMPAIGN

Gift Summary:

<table>
<thead>
<tr>
<th></th>
<th>As of</th>
<th>As of</th>
<th>As of</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>June 30, 2015</td>
<td>June 30, 2016</td>
<td>April 30, 2017</td>
</tr>
<tr>
<td>Comprehensive Campaign Total</td>
<td>$153,700,251</td>
<td>$171,828,099</td>
<td>$182,493,101</td>
</tr>
<tr>
<td># Donors</td>
<td>18,964</td>
<td>20,623</td>
<td>21,909</td>
</tr>
<tr>
<td>Gifts</td>
<td>$39,647,759</td>
<td>$46,858,204</td>
<td>$52,925,542</td>
</tr>
<tr>
<td>Pledges</td>
<td>$46,753,889</td>
<td>$57,672,292</td>
<td>$62,268,603</td>
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<tr>
<td>Grants</td>
<td>$67,298,603</td>
<td>$67,298,603</td>
<td>$67,298,603</td>
</tr>
</tbody>
</table>

*As of 7/5/15, grants N/A toward campaign total.

Recent Highlights:

Gift Report
- Confirmed an additional $1,500,000 planned gift from the Estate of June Chaplick
- $96,000 pledge from The Leir Charitable Foundations for A Study of Patient Decision Making by Big Data Analytics
- $50,000 gift from Panasonic Corporation of North America for the Pre-College Urban STEM Outreach Program and students enrolled in our Educational Opportunity Program
- $30,000 gift from Anita Borg Institute for BRAID Initiative
Events

- May 19-21 Alumni Weekend
- June 6 Bergen County Presidential Reception (Paramus, NJ)
- June 14 Northern NJ Regional Reception (Morristown, NJ)
- June 25 Young Alumni Club Shore Reunion (Lake Como, NJ)
- July 8 Metro DC Lunch Cruise on the Potomac (Alexandria, VA)
- July 17 Mets vs Phillies Baseball Game and Alumni Reception (Philadelphia, PA)
- July 30 QuickChek Balloon Festival (Whitehouse Station, NJ)
- August 13 Central NJ Day at the Races (Monmouth, NJ)
- August 26-27 Big Bear Alumni Reception (Big Bear, CA)
- August 28 Somerset Patriots Game (Bridgewater, NJ)
- September 13 Golden Highlander Lunch (Newark, NJ)
- September 14 Convocation
These events were not held in 2017:

03/01/16: A Sun Conference Tournament Game 165 attendees (51 alumni)
03/16/16: CIT Pre-Game - 27 (15 alumni)
03/21/16: CIT Pre-Game - 87 (25 alumni)
03/24/16: CIT Quarterfinals - 68 (18 alumni)

Total PAID Friend attendee number: 344
Total PAID Alumni attendee number: 109

- Action plans are being developed to increase Alumni Engagement and Alumni Giving in 2018.
5F. OPERATING STATEMENT YEAR TO DATE
New Jersey Institute of Technology
Statement of Revenue & Expenditures
FY2017
As of April 30, 2017

Board of Trustees
# NEW JERSEY INSTITUTE OF TECHNOLOGY

STATEMENT OF CURRENT FUND REVENUES AND EXPENDITURES
FOR THE TEN MONTHS ENDED APRIL 30, 2017
(DOLARS IN THOUSANDS)

## REVENUES

<table>
<thead>
<tr>
<th>Educational &amp; General</th>
<th>FY17 Budget</th>
<th>FY17 YTD Total</th>
<th>FY17 % To Budget</th>
<th>FY16 % To Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition &amp; Fees</td>
<td>186,296</td>
<td>187,222</td>
<td>100.5%</td>
<td>101.1%</td>
</tr>
<tr>
<td>Gifts &amp; Bequests</td>
<td>1,040</td>
<td>538</td>
<td>51.7%</td>
<td>63.7%</td>
</tr>
<tr>
<td>State Support - Operations</td>
<td>35,440</td>
<td>29,533</td>
<td>83.3%</td>
<td>83.3%</td>
</tr>
<tr>
<td>State Support - Fringe Benefits</td>
<td>57,514</td>
<td>50,541</td>
<td>87.9%</td>
<td>87.9%</td>
</tr>
<tr>
<td>Other Sources</td>
<td>22,560</td>
<td>16,896</td>
<td>74.9%</td>
<td>92.8%</td>
</tr>
<tr>
<td>Total Educational &amp; General</td>
<td>300,850</td>
<td>284,783</td>
<td>94.0%</td>
<td>96.5%</td>
</tr>
<tr>
<td>Auxiliary Enterprises</td>
<td>20,474</td>
<td>20,137</td>
<td>99.4%</td>
<td>102.9%</td>
</tr>
<tr>
<td>Total Unrestricted Revenues</td>
<td>323,324</td>
<td>304,908</td>
<td>94.3%</td>
<td>97.8%</td>
</tr>
<tr>
<td>Restricted Funds</td>
<td>124,000</td>
<td>101,627</td>
<td>81.0%</td>
<td>83.3%</td>
</tr>
<tr>
<td>Total Operating Revenues</td>
<td>447,324</td>
<td>406,535</td>
<td>90.9%</td>
<td>92.2%</td>
</tr>
</tbody>
</table>

## FY17 Operating Revenues: Budget vs. YTD Total ($000's) and Percentages

- **Tuition & Fees**: 187,222 (100.5%)
- **Gifts & Bequests**: 538 (51.7%)
- **State Support - Operations**: 35,440 (83.3%)
- **State Support - Fringe Benefits**: 57,514 (87.9%)
- **Other Sources**: 16,896 (74.9%)
- **Auxiliary Enterprises**: 20,474 (98.4%)
- **Total Unrestricted Revenues**: 304,868 (94.3%)
- **Restricted Funds**: 124,000 (82%)
- **Total Operating Revenues**: 406,495 (90.9%)
NEW JERSEY INSTITUTE OF TECHNOLOGY
STATEMENT OF CURRENT FUND REVENUES AND EXPENDITURES
FOR THE TEN MONTHS ENDED APRIL 30, 2017
(DOLLARS IN THOUSANDS)

**EXPENDITURES**

<table>
<thead>
<tr>
<th>EXPENDITURES</th>
<th>FY17 Budget</th>
<th>FY17 YTD Total</th>
<th>FY17 Committed (a)</th>
<th>FY17 % Committed Budget</th>
<th>FY16 % Committed Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Academic</td>
<td>211,436</td>
<td>175,878</td>
<td>197,432</td>
<td>93.4%</td>
<td>92.3%</td>
</tr>
<tr>
<td>Support</td>
<td>64,712</td>
<td>52,976</td>
<td>67,134</td>
<td>97.7%</td>
<td>94.3%</td>
</tr>
<tr>
<td>Non-Mandatory Transfers</td>
<td>16,627</td>
<td>15,601</td>
<td>16,687</td>
<td>100.4%</td>
<td>100.6%</td>
</tr>
<tr>
<td>Mandatory Transfers (Debt Service)</td>
<td>18,632</td>
<td>15,526</td>
<td>18,631</td>
<td>100.0%</td>
<td>100.1%</td>
</tr>
<tr>
<td>Auxiliary Enterprises</td>
<td>7,517</td>
<td>6,988</td>
<td>7,703</td>
<td>97.3%</td>
<td>104.4%</td>
</tr>
<tr>
<td>Total Unrestricted Expenses</td>
<td>323,324</td>
<td>270,578</td>
<td>307,587</td>
<td>95.1%</td>
<td>94.4%</td>
</tr>
<tr>
<td>Restricted Programs</td>
<td>124,000</td>
<td>101,627</td>
<td>124,665</td>
<td>100.0%</td>
<td>99.4%</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>447,324</td>
<td>372,205</td>
<td>432,253</td>
<td>98.6%</td>
<td>99.8%</td>
</tr>
</tbody>
</table>

![FY17 Operating Expenses: Budget vs. YTD Total vs. Total Committed ($000's) and Percentages]

- Academic: 211,436, 175,878, 197,432 (93.4%)
- Support: 64,712, 52,976, 67,134 (97.7%)
- Non-Mandatory Transfers: 16,627, 15,601, 16,687 (100.4%)
- Mandatory Transfers (Debt Service): 18,632, 15,526, 18,631 (100.0%)
- Auxiliary Enterprises: 7,517, 6,988, 7,703 (97.3%)
- Total Unrestricted Expenses: 323,324, 270,578, 307,587 (95.1%)
- Restricted Programs: 124,000, 101,627, 124,665 (100.0%)
- Total Operating Expenses: 447,324, 372,205, 432,253 (98.6%)

(1) FY17 Committed includes YTD actual expenses, balance of FY17 current salary commitments and open purchase orders.
## EXPENDITURES

<table>
<thead>
<tr>
<th>EXPENDITURES</th>
<th>FY17 Budget</th>
<th>FY17 YTD Total</th>
<th>FY17 Committed (1)</th>
<th>FY17 % Committed Budget</th>
<th>FY16 % Committed Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Academic Salaries and Fringe Benefits</td>
<td>154,661</td>
<td>133,676</td>
<td>149,015</td>
<td>95.3%</td>
<td>95.6%</td>
</tr>
<tr>
<td>Support Salaries and Fringe Benefits</td>
<td>46,203</td>
<td>46,085</td>
<td>45,514</td>
<td>98.5%</td>
<td>95.7%</td>
</tr>
<tr>
<td>Financial Aid to Students</td>
<td>30,723</td>
<td>30,380</td>
<td>30,380</td>
<td>99.9%</td>
<td>99.7%</td>
</tr>
<tr>
<td>Other Operating Expenses</td>
<td>48,561</td>
<td>31,813</td>
<td>39,658</td>
<td>81.7%</td>
<td>77.9%</td>
</tr>
<tr>
<td>Non-Mandatory Transfers</td>
<td>16,627</td>
<td>15,601</td>
<td>16,687</td>
<td>100.4%</td>
<td>100.6%</td>
</tr>
<tr>
<td>Mandatory Transfers (Debt Service)</td>
<td>18,632</td>
<td>15,526</td>
<td>18,631</td>
<td>100.0%</td>
<td>100.1%</td>
</tr>
<tr>
<td>Auxiliary Enterprises</td>
<td>7,917</td>
<td>6,698</td>
<td>7,703</td>
<td>97.3%</td>
<td>104.4%</td>
</tr>
<tr>
<td><strong>Total Unrestricted Expenses</strong></td>
<td><strong>323,834</strong></td>
<td><strong>320,678</strong></td>
<td><strong>397,587</strong></td>
<td><strong>95.1%</strong></td>
<td><strong>94.4%</strong></td>
</tr>
<tr>
<td><strong>Restricted Expenses</strong></td>
<td><strong>124,000</strong></td>
<td><strong>101,027</strong></td>
<td><strong>124,405</strong></td>
<td><strong>99.5%</strong></td>
<td><strong>99.4%</strong></td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td><strong>447,834</strong></td>
<td><strong>421,626</strong></td>
<td><strong>522,093</strong></td>
<td><strong>95.6%</strong></td>
<td><strong>95.8%</strong></td>
</tr>
</tbody>
</table>

---

### FY17 Operating Expenses: Budget vs. YTD Total vs. Total Committed ($000's) and Percentages

- **Academic Salaries and Fringe Benefits**
  - FY17 Budget: 154,661
  - FY17 YTD Total: 133,676 (96.3%)
  - FY17 Committed: 149,015

- **Support Salaries and Fringe Benefits**
  - FY17 Budget: 46,203
  - FY17 YTD Total: 46,085 (99.5%)
  - FY17 Committed: 45,514

- **Financial Aid to Students**
  - FY17 Budget: 30,723
  - FY17 YTD Total: 30,380 (99.9%)
  - FY17 Committed: 30,380

- **Other Operating Expenses**
  - FY17 Budget: 48,561
  - FY17 YTD Total: 31,813 (83.7%)
  - FY17 Committed: 39,658

- **Non-Mandatory Transfers**
  - FY17 Budget: 16,627
  - FY17 YTD Total: 15,601 (94.4%)
  - FY17 Committed: 16,687

- **Mandatory Transfers (Debt Service)**
  - FY17 Budget: 18,632
  - FY17 YTD Total: 15,526 (100.0%)
  - FY17 Committed: 18,631

- **Auxiliary Enterprises**
  - FY17 Budget: 7,917
  - FY17 YTD Total: 6,698 (87.3%)
  - FY17 Committed: 7,703

- **Total Unrestricted Expenses**
  - FY17 Budget: 323,834
  - FY17 YTD Total: 320,678 (95.1%)
  - FY17 Committed: 397,587

- **Restricted Expenses**
  - FY17 Budget: 124,000
  - FY17 YTD Total: 101,027 (99.5%)
  - FY17 Committed: 124,405

- **Total Operating Expenses**
  - FY17 Budget: 447,834
  - FY17 YTD Total: 421,626 (95.6%)
  - FY17 Committed: 522,093

---

(1) FY17 Committed includes YTD actual expenses, balance of FY17 current salary commitments and open purchase orders.

---

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5G. SCHEDULE OF SHORT TERM INVESTMENTS
## CASH AND CASH EQUIVALENTS AND INVESTMENTS

### AS OF APRIL 30, 2017

(Dollars in thousands)

<table>
<thead>
<tr>
<th></th>
<th>Wells Fargo</th>
<th>JP Morgan</th>
<th>City National Bank</th>
<th>4/30/2017 Total</th>
<th>4/30/2016 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash and cash equivalents:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Money market funds</td>
<td>$24,787</td>
<td>$2,308</td>
<td>$266</td>
<td>$27,381</td>
<td>$93,274</td>
</tr>
<tr>
<td></td>
<td>$24,787</td>
<td>$2,308</td>
<td>$266</td>
<td>$27,381</td>
<td>$93,274</td>
</tr>
<tr>
<td><strong>Investments:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S. Treasury and government agency bonds</td>
<td>-</td>
<td>-</td>
<td></td>
<td>5,186</td>
<td>5,304</td>
</tr>
<tr>
<td>Mutual equity funds</td>
<td>10,576</td>
<td>-</td>
<td>-</td>
<td>10,576</td>
<td>7,250</td>
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<tr>
<td>Mutual bond funds</td>
<td>64,893</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Corporate equity securities</td>
<td>12,800</td>
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<td>-</td>
<td>12,800</td>
<td>5,405</td>
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<tr>
<td>Corporate debt securities</td>
<td>1,370</td>
<td>-</td>
<td>-</td>
<td>1,370</td>
<td>1,386</td>
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<tr>
<td>Certificate of deposit</td>
<td>-</td>
<td>-</td>
<td>500</td>
<td>500</td>
<td>500</td>
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<tr>
<td></td>
<td>94,625</td>
<td>-</td>
<td>500</td>
<td>95,325</td>
<td>30,289</td>
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<tr>
<td><strong>Total</strong></td>
<td>$119,612</td>
<td>$2,308</td>
<td>$786</td>
<td>$122,706</td>
<td>$123,563</td>
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</table>
5H. REPORT ON CLERY CRIME DATA
<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Murder-UCR</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Murder-Clergy</td>
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<td>1</td>
<td>0</td>
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<td>0</td>
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<td>0</td>
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<td>0</td>
<td>0</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Robbery-UCR</td>
<td>0</td>
<td>2</td>
<td>1</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Robbery-Clergy</td>
<td>0</td>
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<td>1</td>
<td>0</td>
<td>0</td>
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<td>0</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Aggravated Assault-UCR</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Aggravated Assault-Clergy</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<td>0</td>
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</tr>
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<td>Simple Assault-UCR</td>
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<td>0</td>
<td>2</td>
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<td>1</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>0</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Sex Crimes-UCR</td>
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<td>3</td>
<td>0</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Sex Crimes-Clergy</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>3</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Burglary-UCR</td>
<td>3</td>
<td>0</td>
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<td>0</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>1</td>
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</tr>
<tr>
<td>Burglary-Clergy</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>1</td>
<td>2</td>
<td>1</td>
<td>0</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>Theft / Theft from Auto-UCR</td>
<td>8</td>
<td>11</td>
<td>4</td>
<td>5</td>
<td>3</td>
<td>10</td>
<td>11</td>
<td>9</td>
<td>8</td>
<td>6</td>
<td>5</td>
<td>9</td>
<td>10</td>
</tr>
<tr>
<td>Theft of Auto -UCR</td>
<td>1</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>0</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>Theft of Auto -Clergy</td>
<td>1</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>0</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>Drug Related Crimes-UCR</td>
<td>7</td>
<td>7</td>
<td>2</td>
<td>0</td>
<td>0</td>
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63
### Reported Crimes Part I Offenses 01/01/17 thru 04/30/17 Comp. To Same Period in 2016

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<th>Crime Type</th>
<th>2016 Clery</th>
<th>2017 Clery</th>
<th>2016 UCR</th>
<th>2017 UCR</th>
<th>% Change</th>
<th>Notes</th>
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<td>0%</td>
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</tr>
<tr>
<td>Robbery</td>
<td>0</td>
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<td>0</td>
<td>1</td>
<td>100%</td>
<td>Result of pursuit cleared by arrest</td>
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<tr>
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<td>0</td>
<td>1</td>
<td>100%</td>
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<td>Simple Assault</td>
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<td>-33%</td>
<td>Overall Decrease of Crime to Date</td>
</tr>
<tr>
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<td>0%</td>
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</tr>
<tr>
<td>Burglary</td>
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<td>4</td>
<td>4</td>
<td>0%</td>
<td>2 of 4 cleared by arrest in 2017.</td>
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<td>Motor Vehicle Theft</td>
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<td>2</td>
<td>0%</td>
<td>1 was reported stolen and recovered as a result of a pursuit in 2017. Subject arrested.</td>
</tr>
<tr>
<td>Total Crimes</td>
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<td>43</td>
<td>41</td>
<td>-5%</td>
<td>Overall Decrease of Crime to Date</td>
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</table>

### Reported Crimes Part II Offenses 01/01/17 thru 04/30/17 Comp. To Same Period in 2016

| Drug Related Crimes   | 11         | 6          | 19       | 6        | -68%     | All drug related crimes are closed by arrest.                |
| Criminal Mischief     | N/A        | N/A        | 6        | 1        | -83%     | Includes open container, underage drinking, serving minor. All Cleared by summonses. |
| Drinking Law Offenses | 0          | 1          | 8        | 7        | -13%     | Includes open container, underage drinking, serving minor. All Cleared by summonses. |
| Driving Under Influence | N/A   | N/A        | 2        | 2        | 0%       | All Cleared by arrest 2017                                  |
| Harassment            | 1          | 1          | 2        | 2        | 0%       | All Cleared by arrest 2017                                  |
| Weapons Possession    | 2          | 0          | 2        | 0        | -100%    | All Cleared by arrest 2017                                  |
| Trespassing           | N/A        | N/A        | 0        | 2        | 200%     | All Cleared by arrest 2017                                  |
| Domestic Violence Acts| 2          | 2          | 2        | 3        | 50%      | Overall Decrease of Crime to Date                            |
| Total                 | 16         | 10         | 41       | 23       | -44%     |                                                              |

### NJIT Fire Log 01/01/16 thru 04/30/17 Comp. To Same Period in 2016

<table>
<thead>
<tr>
<th>Type</th>
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<td>These stats are subject to change after full and final review of reports for UCR.</td>
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<tr>
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51. SCHEDULE OF 2017-2018 TRUSTEE MEETINGS
2017 Board Meetings

February 9, 2017
April 13, 2017
June 1, 2017 *(BOT Mtg./Retreat)
(No Committee meetings)
9 – 11 AM (Closed Session)
11 AM -12 PM (Public Session)
1 – 4 PM (Retreat)
July 20, 2017**
September 21, 2017
November 9, 2017

2018 Board Meetings

February 8, 2018
April 12, 2018
June 7, 2018 *(BOT Mtg./Retreat)
(No Committee meetings)
9 – 11 AM (Closed Session)
11 AM -12 PM (Public Session)
1 – 4 PM (Retreat)
July 19, 2018
September 20, 2018
November 8, 2018

*Changed from June 8, 2017
**Changed from July 27, 2017

Scheduled Meeting Times

(12:00 – 2:00 PM) Committee meetings
(2:00 – 4:00 PM) Closed session
(4:00 – 5:00 PM) Public session

Note: Committee meetings may occur on the same day as regular BOT meeting or alternate date as determined by the committee chair.

Meeting Agenda Items

February: Spring Enrollment Assessment; Sabbatical Reports; Sabbatical Leave Requests; Development Growth Strategies; Branding and Marketing Report Card; Faculty Senate Report; Next Year BOT Calendar; Clery Crime Data

April: Budget Preview; Alumni Association Update; Cyber Security; Technology Infrastructure (On-line Library Operational & Instructional Technology); NJ Ethics Training; Year-End Pooled Endowment Performance; Clery Crime Data

June: Intangible Asset Review; NJII Report; Proposed Budget (Federal Cost Accounting); Promotion and Tenure; Enrollment and Growth Strategies; Retreat; BOT Officer Nominations & Following Year Committee Interest; Clery Crime Data

July: Annual Budget; Tuition and Fees Schedule; Annual Election of Officers; Review of Committee Chair Appointments; Nomination of Officers and Committee Chairs; Strategic Plan Progress Assessment; Clery Crime Data

September: Financial Audit Report; Fall Enrollment Assessment; Athletics Report; President’s Annual Review; Senior Personnel Evaluations and Compensation Review; Clery Crime Data

November: Research Growth Strategies; KZG Consultant’s Report; DC Consultant’s Report; University Senate Report; Approval of Honorary Doctorate Candidates; Clery Crime Data

Note: All meetings are scheduled to be held in the Eberhardt Hall NJIT Alumni Center Board Room

Updated: 4/27/17
5J. REPORT ON UPCOMING CALENDAR EVENTS
NEW JERSEY INSTITUTE OF TECHNOLOGY

Calendar of Events

August 2017 – December 2017

New Faculty Orientation

August 30, 2017
Eberhardt Hall, Room 112

Convocation

September 27, 2017 *(new date)*
(Details to Follow)

Highlanders Golf Outing

September 18, 2017
Edgewood Country Club
River Vale, NJ

WEC Ribbon Cutting

November 10, 2017
10:00 AM

Celebration

November 10, 2017
Pleasantdale Chateau
W. Orange

University Holiday Party

December 13, 2017
3:00 PM
(Location TBD)
6. CHAIRMAN’S CLOSING STATEMENT
RESOLUTION RE: CLOSED SESSION TO DISCUSS PERSONNEL MATTERS, REAL ESTATE, LEGAL AND CONTRACTUAL MATTERS.

WHEREAS, THERE ARE MATTERS THAT REQUIRE CONSIDERATION BY THE BOARD OF TRUSTEES THAT QUALIFY UNDER THE OPEN PUBLIC MEETINGS ACT FOR DISCUSSION AT A CLOSED SESSION.

NOW, THEREFORE, BE IT RESOLVED, THAT THE BOARD OF TRUSTEES SHALL ADJOURN THE PRESENT CLOSED SESSION UNTIL AFTER THE CONCLUSION OF THE PUBLIC SESSION ON THIS DATE;

BE IT FURTHER RESOLVED THAT THE BOARD OF TRUSTEES SHALL HAVE A CLOSED SESSION TO DISCUSS MATTERS INVOLVING PERSONNEL, REAL ESTATE, LEGAL AND CONTRACTUAL MATTERS TO TAKE PLACE ON JULY 20, 2017, AT 2:00 PM, EBERHARDT HALL NJIT ALUMNI CENTER BOARD ROOM.