NJIT BOARD OF TRUSTEES Thursday, July 14th, 2011

PUBLIC SESSION MEETING



NEW JERSEY INSTITUTE OF TECHNOLOGY

BOARD OF TRUSTEES PUBLIC SESSION July 14, 2011 11:00 AM

Call to Order

- 1. Notice of Meeting to Public (Statement to be read by the Chair, a requirement of the NJ Open Public Meeting Act)
- 2. Minutes (Approve minutes of the June 2, 2011 meeting of the Board of Trustees)
- 3. Public Comments
- 4. Action Items
 - A. Approve Resolution to Set FY2012 Schedule of Tuition and Fees
 - **B.** Approve Resolution to Adopt FY2012 Operating and Capital Budgets
 - C. Approve Resolution to Authorize Student Health Insurance for FY2012
 - **D.** Approve Resolution to authorize athletic insurance renewal for FY2012
 - E. Approve Resolution to Authorize Exclusive License of Intellectual Property
 - F. Approve Resolution to Confirm Auditors for FY2011
 - G. Approve Appointment of Board Officers and Committee Chairs and Members

5. Reports

- **A.** Greek Village
- B. Middle States Self Study
- C. Status of Faculty Separation Incentive Program
- D. Operating Statement Year to Date
- E. Schedule of Short Term Investments
- F. Report of Gifts and Fund Raising Activities
- G. September Board Retreat

6. Announcement of Next Meeting

Chair to read resolution regarding Closed Session to discuss Personnel, Real Estate and Contract Matters to be held on Thursday, September 15, 2011, 9:30 AM, Eberhardt Hall NJIT Alumni Center.

Announce next public meeting: Thursday, September 15, 2011, 11:00 AM, Eberhardt Hall NJIT Alumni Center.

Adjourn Public Meeting

New Jersey Institute of Technology --innovative, entrepreneurial, engaged

Mission

NJIT is the state's technological research university, committed to the pursuit of excellence ---

- in undergraduate, graduate, and continuing professional *education*, preparing students for productive careers and amplifying their potential for lifelong personal and professional growth;
- in the conduct of *research* with emphasis on applied, interdisciplinary efforts encompassing architecture, the sciences, including the health sciences, engineering, mathematics, transportation and infrastructure systems, information and communications technologies;
- in contributing to *economic development* through the state's largest business incubator system, workforce development, joint ventures with government and the business community, and through the development of intellectual property;
- in *service* to both its urban environment and the broader society of the state and nation by conducting public policy studies, making educational opportunities widely available, and initiating community-building projects.

NJIT prepares its graduates for positions of leadership as professionals and as citizens; provides educational opportunities for a broadly diverse student body; responds to needs of large and small businesses, state and local governmental agencies, and civic organizations; partners with educational institutions at all levels to accomplish its mission; and advances the uses of technology as a means of improving the quality of life.

Vision

A preeminent technological research university known for innovation, entrepreneurship, and engagement.

1. Notice of Meeting to Public

BOARD OF TRUSTEES

STATEMENT TO BE READ AT THE OPENING OF EACH MEETING OF THE BOARD OF TRUSTEES

"NOTICE OF THIS MEETING WAS PROVIDED TO THE PUBLIC
AS REQUIRED BY THE NEW JERSEY PUBLIC MEETING ACT, IN
THE SCHEDULE OF MEETING DATES OF THE BOARD OF
TRUSTEES OF THE NEW JERSEY INSTITUTE OF TECHNOLOGY
WHICH WAS MAILED TO THE STAR LEDGER, THE HERALD NEWS,
AND THE VECTOR ON APRIL 20, 2011. THIS SCHEDULE WAS
ALSO MAILED TO THE COUNTY CLERK ON APRIL 20, 2011
FOR FILING WITH THAT OFFICE AND POSTING IN SUCH PUBLIC
PLACE AS DESIGNATED BY SAID CLERK."

Approve Minutes of the June 2, 2011 Meeting of the Board of Trustees

NEW JERSEY INSTITUTE OF TECHNOLOGY BOARD OF TRUSTEES MINUTES OF MEETING (DRAFT) June 2, 2011

1. The meeting was called to order by Chairperson Wielkopolski, at 12:00 noon. Other Trustees in attendance were Board Members Beachem, Bone, Cistaro, Dahms, DeCaprio, DePalma, Knapp, O'Brien, Slimowicz, Sugla and Wolff. Also in attendance were President Altenkirch, Mr. Mauermeyer, Board Treasurer, and Ms. Holly Stern, Board Secretary.

In accordance with the New Jersey Open Public Meeting Act, the Acting Chairperson read the following statement:

"Notice of this meeting was provided to the public as required by the New Jersey Meeting Act, in the schedule of meeting dates of the Board of Trustees of New Jersey Institute of Technology which was mailed to the Star Ledger, The Herald News and Vector on November 19, 2008. The Schedule was also mailed to the City Clerk of Newark on November 19, 2008, for filing with that office and posting in such public place as designated by said Clerk."

- 2. BY A MOTION DULY MADE BY MR. CISTARO, SECONDED BY MR. WOLFF AND UNANIMOUSLY PASSED, the minutes of the April 7, 2011 meeting of the Board of Trustees were approved, with Chairperson Wielkopolski and Board Member Dahms abstaining.
- 3. BY A MOTION DULY MADE BY DR. DeCAPRIO, SECONDED BY MR. WOLFF AND UNANIMOUSLY PASSED, the Board voted to APPROVE PROMOTION AND TENURE RECOMMENDATIONS FOR 2010-2011.
- 4. BY A MOTION DULY MADE BY MR. BEACHEM, SECONDED BY DR. DeCAPRIO AND UNANIMOUSLY PASSED, the Board voted to APPROVE RESOLUTION TO AUTHORIZE EXPENDITURE FOR ELECTRICITY AND NATURAL GAS FOR FY 2012.
- 5. BY A MOTION DULY MADE BY MR. BONE, SECONDED BY MR. BEACHEM AND UNANIMOUSLY PASSED, the Board voted to APPROVE RESOLUTION TO UPDATE BANK AND FINANCIAL INSTITUTIONS ACCOUNT AUTHORIZATIONS.
- 6. Provost Gatley introduced the resolution to update the Faculty Handbook Policies and Procedures Regarding Faculty and Instructional Staff. He explained that the

proposed changes be part of the new system. They will make the current changes workable as part of a new governance system going forward. As part of the Middle States evaluation and accreditation process, necessary changes were made by the Faculty and approved; both Dr. Gatley and President Altenkirch were very involved in the proposed changes. For example, currently there are difficult procedures with regard to Chair appointments, and there are too many Interim Chairs as a result. This part of the Faculty Handbook needed to be cleared up. The Board may be asked to delegate certain of its authority in the future as part of the restructuring. President Altenkirch explained that in the past, the administration was few in number, so everything came to the Board. Vice Chair DePalma stated that he was comfortable with the delegation of authority except in the area of tenure. Dr. Gatley explained that we have given the Deans a clearer role, and cleaned up an outdated document. This will help us with the Middle States accreditation process, and the hiring of Chairs. Chairperson Wielkopolski asked both Dr. Gatley and President Altenkirch to work quickly on development of the shared governance model.

- 7. BY A MOTION MADE BY MR. CISTARO, SECONDED BY MR. BONE, AND UNANIMOUSLY PASSED (Chairperson Wielkopolski abstaining), the Board voted to APPROVE RESOLUTION TO UPDATE FACULTY HANDBOOK POLICIES AND PROCEDURES REGARDING FACULTY AND INSTRUCTIONAL STAFF.
- 8. BY A MOTION DULY MADE BY DR. DeCAPRIO, SECONDED BY MR. SUGLA AND UNANIMOUSLY PASSED, THE BOARD APPROVED RESOLUTION TO ESTABLISH MS IN WEB SYSTEMS.
- 9. President Altenkirch reported on the status of the budget, tuition and fee schedule for FY 2012. He handed out materials replacing one page in the Board materials, noting that it showed comparisons of the proposed budget with respective tuition increases of 6% and 8%. Using 8% gives more elasticity in the ability to hire new faculty and staff. The capital budget figures were discussed. There is \$13.8 million in the Plant Fund. Of that \$6 million is allocated to maintenance, \$5 million to the renovations of the Central King Building, \$1.75 million for the relocation of Career Development Services to add space for architectural studios. The remaining amount will be moved to the budget to support debt service on a short term loan to buy lab equipment, which is important at this time because of accreditation issues. We are comfortable that we can balance the budget this year. These figures do not include salary increases.
- 10. Provost Gatley discussed the report on the status of the development of a shared governance model. After the last Board meeting, a steering committee was formed of 23 people, 11 of whom are faculty. Of the faculty there is a faculty representative for the Faculty Council; the PSA, and one representative for each college. Meetings are held every Thursday, and the committee is brainstorming various models. There are early indications that the faculty will want one that has

- a Faculty Senate and a University Senate. Functionally, the model looks like what President Altenkirch had recommended. In a few weeks, the Committee will set up a website, and in the Fall there will be Town Hall meetings. In October, we will be prepared to discuss this at some length.
- 11. President Altenkirch reported on the status of the Gateway Project. The Gateway Redevelopment Project currently has two active projects. The Greek Village, which contains a residence hall and parking lot on the site, and five fraternity/sorority houses that are duplexes. Moving in parallel with this project is the parking deck at the St. Michael's site. It has five levels, two of which will be retail, and the roof will have either an athletic complex or a solar form of electricity. The joint venture document for this project is near completion. When that is done, we will negotiate a piece of equity in the parking deck. The next phase of the project includes our property at 240 King Blvd.
- 12. With regard to the Middle States Self-Study for 2012, a team Chair, the Provost of RPI has been selected. A Fall 2011 visit is scheduled.
- 13. Board Member Cistaro reported on Gifts and Fund Raising Activities. He referred to the revised updated report. We are still behind 17% since last year in total dollars, and decreased in the total number of donors. The trend nationally is downwards. We are looking at what is occurring, and what we are doing about it. The economy is a factor, and giving to education is down all over. With regard to the Honors and Athletics campaign, the payments and pledges are winding down. The large gifts we received in 2008 are not repeating. A computer problem last Fall impacted our phone solicitation efforts. We are changing our approach in software. What we are doing that is new includes a hire of an assistant Annual Fund Director; also, we are contacting all lapsed donors. We are also working with the Deans, and conducting a survey of alumni (using paid students). There are some encouraging signs from the past report.
- 14. Treasurer Mauermeyer reporting on the Operating Statement Year to Date, and the Schedule of Short Term Investments. With the ten months just ended, we are about 83% of the way through the fiscal year, and almost all the tuition and fees owing has been billed. Continuing Professional Education will still generate some more revenue. On the expense side, we are in line with the budget. On the Supplemental Schedule, the year to date expeditures are in line with the budget. There is a minor overcommitment in academic salaries. We have about \$45.5 million in working capital, and are in a good position. The State moved its payments to us from the beginning to the end of the month.
- 15. The Chairperson announced that the next scheduled closed session would be convened on Thursday, July 14, 2011 at 9:30 AM, at Eberhardt Hall Alumni Center Board Room, to discuss personnel, real estate and contract matters. The following resolution was read and approved by all Trustees present.

WHEREAS, there are matters that require consideration by the Board of Trustees that qualify under the Open Public Meetings Act for discussion at a Closed Session;

NOW, THEREFORE, BE IT RESOLVED, that the Board of Trustees shall have a Closed Session to discuss such matters as personnel, real estate and contract matters on Thursday, July 14, 2011 at 9:30 AM, Eberhardt Hall Board Room.

The next Public Session of the Board will take place on Thursday, July 14, 2011 at 11:00 AM, Eberhardt Hall Board Room, following the Closed Session of the Board.

The meeting was adjourned at 12:47 pm.

3. Public Comments

4A. Approve Resolution to set FY2012 Schedule of Tuition and Fees

STATEMENT SCHEDULE OF TUITION AND FEES



The proposed Schedule of Tuition and Fees for FY 2012 has been carefully reviewed and has been the subject of a public hearing as required by Law. The Legislature and Governor have acted to establish the basic appropriation. The FY 2012 base State appropriation is \$37.696 million.

Shown below are the FY 2011 and proposed FY 2012 per semester tuition and fees for full-time, in-state undergraduates for NJIT and for the Rutgers University engineering program. The proposed complete schedule of Tuition and Fees is shown on Attachment A, while Exhibit A shows a comparison between the FY 2011 and proposed FY 2012 rates.

UNDERGRADUATE FULL - TIME, PER SEMESTER

| | TUITI | ON | | | REQUI | RED | FEES |
|-------------|-------------|----|-------|----|-------|-----|-------|
| | -Y 11 | | -Y 12 | F | Y 11 | I | -Y 12 |
| TILN | \$ 5,624 | \$ | 5,878 | \$ | 1,061 | \$ | 1,109 |
| | | | | | | | |
| RUTGERS | | | | | | | |
| ENGINEERING | \$ 5,512 | | TBD | \$ | 1,317 | | TBD |

The proposed changes in fees are intended to support increased levels of service and expense. The proposed changes in fees would increase the required fees for a full time undergraduate by \$48 or 4.5% per semester.

A resolution to adopt the revised schedule of Tuition and Fees has been prepared for your consideration.



NEW JERSEY INSTITUTE OF TECHNOLOGY Schedule of Tuition & Fees

EXHIBIT A Summary Change - In-State Full Time Undergraduate

| | | | | | | DIFFER | RENCE |
|-------------------------------------|----|--------|-----|--------|----|--------|---------|
| | FY | / 2011 | F | / 2012 | | | |
| | Ap | proved | _Pr | oposed | AM | OUNT | PERCENT |
| Full-Time Per Semester Tuition | \$ | 5,624 | \$ | 5,878 | \$ | 254 | 4.5% |
| Full-Time Per Semester Fees | \$ | 1,061 | \$ | 1,109 | \$ | 48 | 4.5% |
| Full-time In-State Tuition and Fees | \$ | 6,685 | \$ | 6,987 | | \$302 | 4.5% |

Complete Schedule of Mandatory Tuition and Fees

| Complete Schedule of Mandatory Tultion a | Harees | | DIFFEI | RENCE |
|---|-------------------|-------------------|--------|---------|
| TUITION | FY 2011 | FY 2012 | AMOUNT | PERCENT |
| Undergraduate | | | | |
| <u>In-State</u> | | | | |
| Full-Time Per Semester | \$5,624 | \$5,878 | \$254 | 4.5% |
| Part-Time Per Credit | 428 | 447 | 19 | 4.4% |
| Out-Of-State | | | | |
| Full-Time Per Semester | \$10,900 | \$11,558 | \$658 | 6.0% |
| Part-Time Per Credit | 932 | 988 | 56 | 6.0% |
| Graduate | | | | |
| In-State | | | | |
| Full-Time Per Semester | \$7,526 | \$7,980 | \$454 | 6.0% |
| Part-Time Per Credit | 818 | 867 | 49 | 6.0% |
| Out-Of-State | | | | |
| Full-Time Per Semester | \$10,690 | \$11,3 3 6 | \$646 | 6.0% |
| Part-Time Per Credit | 1,128 | 1,196 | 68 | 6.0% |
| FEES – Per Semester | | | | |
| | | | | |
| Full-Time (12 or More Credits) | | | | |
| Registration | \$90 | \$100 | \$10 | 11.1% |
| Academic Facilities | 494 | 514 | 20 | 4.0% |
| Technology infrastructure | 190 | 200 | 10 | 5.3% |
| Student Services | 65 | 68 | 3 | 4.6% |
| Undergraduate Student Senate - Activities Fee | 55 | 55 | 0 | 0.0% |
| Graduate Student Association - Activities Fee | 40 | 40 | 0 | 0.0% |
| Athletics | 145 | 150 | 5 | 3.4% |
| Health | 22 | 22 | 0 | 0.0% |
| TOTAL UNDERGRADUATE | 1,061 | 1,109 | 48 | 4.5% |
| TOTAL GRADUATE | 1,046 | 1,094 | 48 | 4.6% |
| <u>Part-Time</u> | | | | |
| Per Credit: | | | | |
| Academic Facilities | \$53 | \$55 | \$2 | 3.8% |
| Technology Infrastructure | 24 | 27 | 3 | 12.5% |
| Student Services | 9 | 9 | 0 | 0.0% |
| Undergraduate Student Senate - Activities Fee | 6 | 6 | 0 | 0.0% |
| Graduate Student Association - Activities Fee | 4 | 4 | 0 | 0.0% |
| Athletics | 13 | 13 | 0 | 0.0% |
| TOTAL UNDERGRADUATE PER CREDIT | 105 | 110 | 5 | 4.8% |
| TOTAL GRADUATE PER CREDIT | 103 | 108 | 5 | 4.9% |
| Part-Time Per Semester: | | | | |
| Health Services | \$22 | \$22 | \$0 | 0.0% |
| Registration | 84 | 100 | 16 | 19.0% |
| TOTAL PER SEMESTER | 106 | 122 | 16 | 15.1% |





WHEREAS, after review of the FY 2012 Budget, it has been determined

that additional revenues are required to provide necessary

resources, and

WHEREAS, the FY 2012 Schedule of Tuition and Fees has been

reviewed and increases recommended, and

WHEREAS, pursuant to law, there has been a Public Hearing on the

subject of the FY 2012 Tuition and Fees Schedule, and

WHEREAS, the complete FY 2012 Schedule of Tuition and Fees is

shown on Attachment A.

NOW, THEREFORE, BE IT RESOLVED that the Board of Trustees sets the FY 2012 Schedule of Tuition and Fees as shown on Attachment A.

14-Jul-2011

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NEW JERSEY INSTITUTE OF TECHNOLOGY PROPOSED TUITION & FEE SCHEDULE 2011 - 2012

Attachment A

| UNDERGRADUATE Less than 12 credit hours per semester | RESIDENT \$447 | NON-RESIDENT \$988 |
|--|-------------------|-----------------------|
| 12 to 19 credit hours per semester | 5,878 | 11,558 |
| Each credit hour over 19 | 447 | 988 |
| GRADUATE | | |
| Full-time Part-time | 7,980 867 | 11,336 1,196 |
| SUMMER SESSION 2012 Undergraduate Graduate | 447 867 | 988 1,196 |

FEES PER SEMESTER:

| | TOTAL (A,B) | regis- tration | ACADEMIC FACILITIES | TECHNOLOGY INFRA- STRUCTURE | STUDENT SERVICES | STUDENT ACTIVITIES | ATHLETICS | HEALTH |
|---------------------------|----------------|-------------------|------------------------|-----------------------------------|---------------------|-----------------------|-----------|----------|
| 12 or more credits | | | | | | | | |
| Undergraduate | 1,109 | 100 | 514 | 200 | 68 | 55 | 150 | 22 |
| Graduate | 1,094 | 100 | 514 | 200 | 68 | 40 | 150 | 22 22 |
| Less than 12 Credits PLUS | 122 | 100 | | | | | | 22 |
| Per credit | | | | | | | | |
| Undergraduate | 110 | | 55 | 27 | 9 | 6 | 13 | 0 |
| Graduate | 108 | | 55 | 27 | 9 | 4 | 13 | 0 |
| Per Term Winter/Summer | | | | | | | | |
| Sessions | 182 | 100 | 55 | 27 | 0 | 0 | 0 | 0 |

⁽A) - In addition, domestic full-time students will be charged \$468 for legislated health insurance coverage, which will be refunded if the student can provide proof of insurance. International students will pay \$506.

SPECICAL PROGRAMS:

| e - Tuition Program | 970 |
|--|--------|
| Executive Management Program | 57,500 |
| Typical Student On-Campus Room And Board | 10,486 |

⁽B) - In addition, there is a \$125 per semester charge for international students.

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NEW JERSEY INSTITUTE OF TECHNOLOGY TUITION & FEE SCHEDULE 2011 - 2012

Attachment A [Continued]

| PER OCCURRENCE FEES | UNDERGRADUATE | GRADUATE |
|--|---------------|----------|
| Application/Re-admission/Non-Matriculation | \$70 | \$65 |
| Late Registration | 100 | 100 |
| Late Payment | 100 | 100 |
| Deferred Payment Plan (2 Payments) | 50 | 50 |
| Deferred Payment Plan (3 Payments) | 100 | 100 |
| Schedule Change | 25 | 25 |
| Make-up Exam | 50 | 50 |
| Re-instatement | 200 | 200 |
| Thesis | N/A | 75 |
| Dissertation | N/A | 100 |
| Maintaining Registration | 25 | 50 |
| Commencement | 110 | 110 |
| BJUT English Placement Test | | 125 |
| Parking | | |
| · Part-time (per semester) | 100 | 100 |
| · Full-time (per semester) | 195 | 195 |
| Health Insurance (1) | | |
| · In-State and Out-Of-State | 468 | 468 |
| · International Students | 506 | 506 |
| First Year Student Fee | 200 | N/A |
| Transfer Student Orientation | 15 | N/A |
| Distance Learning (per semester) | 85 | 85 |

⁽¹⁾ Health insurance coverage is refundable if the student can provide proof of insurance.

4B. Approve Resolution to Adopt FY2012 Operating and Capital Budgets

Statement Resolution to Adopt FY 2012 Operating and Capital Budgets

The administration has carefully developed Operating and Capital Budgets for FY 2012, examining revenue and expense options. Following an iterative, consultative process, the resulting FY 2012 Operating Budget is a balanced budget which provides for the allocation of available resources consistent with the university mission.

The authorized spending limits remained unchanged from the FY 2011 amounts.

Resolution to Adopt FY 2012 Operating and Capital Budgets

Whereas, the administration has developed balanced Operating and Capital Budgets, and

Whereas, the administration has presented said Budgets to the Audit and Finance Committee, and

Whereas, the Audit and Finance Committee of the Board has reviewed same and recommends acceptance of the administration's proposed Budgets, and

Whereas, the Board of Trustees have set the FY 2012 Schedule of Tuition and Fees, and

Whereas, the recommended spending limits from the Budgets to single vendors during the fiscal year without further approval are:

- o for university accounts \$750,000;
- o for capital accounts within the Approved Capital Budget and
- o for Research Contracts as approved by the external source

Now Therefore Be It Resolved that the Board of Trustees adopts the FY 2012 Operating and Capital Budgets, and

Be It Further Resolved that the administration's authorized spending limits from the Budgets to single vendors during the fiscal year without further approval are as follows:

- o for university accounts \$750,000;
- o for capital accounts the Approved Capital Budget and
- o for Research Contracts as approved by the external source

14 July 2011

FY2012 Proposed Operating Budget

Submitted to Board of Trustees Draft as of As of 7/6/2011



FY2012 Budget Overview

- ➤ Elimination of \$1.5 million in FY11 one-time ARRA (Federal Stimulus) funds
- ➤ Base appropriation of \$37.7 million as recommended by Governor
- ➤ Projected 2% enrollment increase resulting in \$1.9 million of additional tuition &
- undergraduate in-state academic year tuition and required fee increase \$5.6 million in additional tuition and fee revenue generated from 4.5%
- > \$721K increase in student awards, consistent with strategic plan objectives
- ➤ FY11 salary program annualization totaling \$3.4 million
- ➤ No FY12 salary program



FY2012 Budget Overview (cont.)

- 7 faculty, with current annual salaries exceeding \$0.9 million, have completed all the faculty separation incentive program requirements A
- \$1.875 million FSIP Reserve / Recruitment Plan A
- \$13.6 million in various campus-wide facility projects in the capital budget A
- Provides \$1.1 million in additional debt service to fund \$8.4 million capital investment projects supporting information technology infrastructure and research equipment A
- 3.8% average room and board increase A
- 5% continued steady growth in restricted grants and contracts A



FY2012 Revenue Operating Budget (\$000's)

| | FY2010 | FY2011 | FY2012 | FY2012 \$△ | FY2012 %△ |
|---|-------------|-------------|----------|-------------|-------------|
| | Year-End | Projected | Proposed | From FY11 | From FY11 |
| | Commitments | Commitments | Budget | Commitments | Commitments |
| INCOME DETAIL - UNRESTRICTED OPERATIONS | | | | | |
| REGULAR TUITION | 96,636 | 102,401 | 108,586 | 6,185 | %0'9 |
| REGULAR FEES | 14,255 | 15,214 | 16,098 | 884 | 2.8% |
| OTHER TUITION | 1,944 | 1,908 | 2,482 | 574 | 30.1% |
| SUBTOTAL REGULAR TUITION | 112,835 | 119,523 | 127,166 | 7,643 | 6.4% |
| STATE APPROPRIATIONS: | | | | | |
| STATE APPROPRIATION | 42,481 | 39, 191 | 37,696 | (1,495) | -3.8% |
| SALARY PROGRAM | ٠ | | • | | |
| STATE SUPPORTED FRINGES | 25,432 | 27,656 | 29,000 | 1,344 | 4.9% |
| TOTAL STATE APPROPRIATIONS | 67,913 | 66,847 | 969'99 | (151) | -0.2% |
| | | | | | |
| OTHER SOURCES: | | | | | |
| OTHER FEES & ASSESSMENTS | 3,294 | 3,608 | 3,343 | (265) | -7.3% |
| INVESTMENTS & UNRESTRICTED GIVING | 1,480 | 1,819 | 1,250 | (699) | -31.3% |
| AUXILIARIES | 13,115 | 15,286 | 15,519 | 233 | 1.5% |
| NON-RECURRING CARRYFORWARD SAVINGS | 368 | 3,575 | 2,415 | (1,160) | -32.4% |
| ALLOCATED BALANCES - PO's | 2,007 | 2,320 | 2,770 | 450 | 19.4% |
| UNRESTRICTED RESEARCH ACTIVITIES | 10,835 | 10,552 | 10,902 | 350 | 3.3% |
| SUBTOTAL OTHER SOURCES | 31,099 | 37,160 | 36,199 | (1961) | -2.6% |
| TOTAL REVENUE - CURRENT OPERATIONS | 211,847 | 223,530 | 230,061 | 6,531 | 2.9% |
| RESTRICTED PROGRAMS (NET OF OPERATIONS) | 79,374 | 89,036 | 93,488 | 4,452 | 2.0% |
| TOTAL OPERATING INCOME | 291,221 | 312,566 | 323,549 | 10,983 | 3.5% |
| | | | | | |

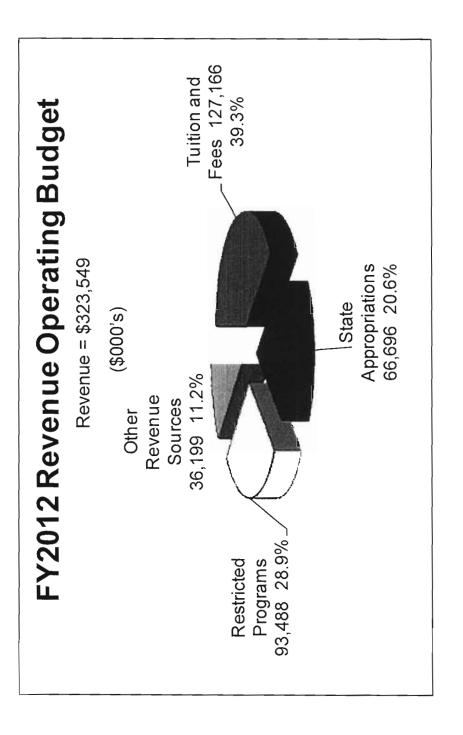


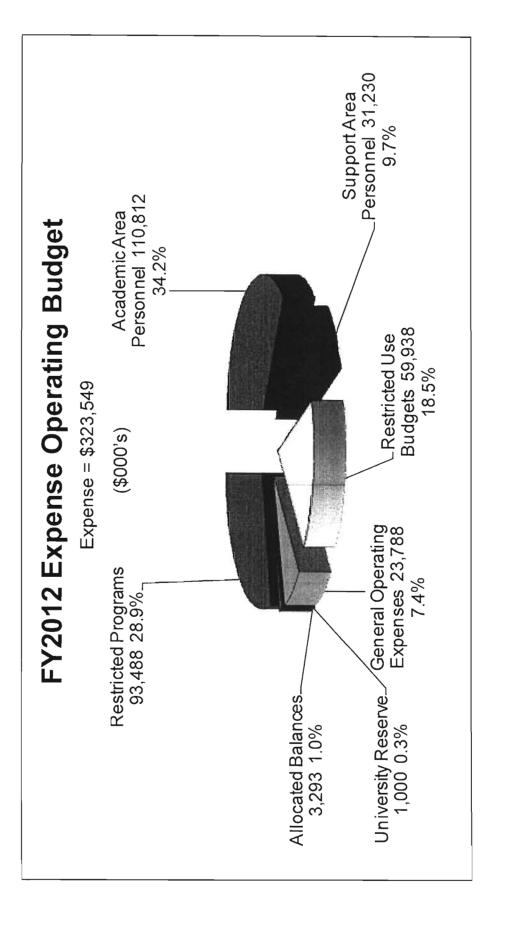
THE EDGE IN KNOWLEDGE

New Jersey Institute of Technology

| | FY2010 | FY2011 Projected | FY2012 | FY2012 \$△ | FY2012 % △ From EV11 |
|---|-------------|---------------------|---------|-------------|-------------------------|
| | Commitments | Commitments | Budget | Commitments | Commitments |
| ACADEMIC & PROGRAM AREA SALARIES | 78,813 | 81,350 | 84,750 | 3,400 | 4.2% |
| ACADEMIC & PROGRAM AREA FRINGE BENEFITS | 22,304 | 25,122 | 26,062 | 940 | 3.7% |
| TOTAL ACADEMIC AREA | 101,117 | 106,472 | 110,812 | 4,340 | 4.1% |
| SUPPORT AREA SALARIES | 23,019 | 23,630 | 24,637 | 1,007 | 4.3% |
| SUPPORT AREA FRINGE BENEFITS | 5,879 | 6,376 | 6,593 | 217 | 3.4% |
| TOTAL SUPPORT AREA | 28,898 | 30,006 | 31,230 | 1,224 | 4.1% |
| TOTAL PERSONNEL | 130,015 | 136,478 | 142,042 | 5,564 | 4.1% |
| NON-PERSONNEL | | | | | |
| RESTRICTED USE BUDGETS: | | | | | |
| UTILITIES | 8,512 | 8,492 | 9,305 | 813 | 89.6 |
| INSURANCE | 1,715 | 1,877 | 2,345 | 468 | 24.9% |
| LIBRARY COLLECTIONS | 974 | 1,001 | 1,084 | 83 | 8.3% |
| STUDENT AWARDS | 20,038 | 19,858 | 20,953 | 1,095 | 2.5% |
| REST. TRANS., DEBT SVC. & OTHER | 26,100 | 31,693 | 26,952 | (4,741) | -15.0% |
| COST REC. & CHG. BACKS | (544) | (381) | (701) | (320) | 84.0% |
| SUBTOTAL RESTRICTED USE BUDGETS | 56,795 | 62,540 | 59,938 | (2,602) | -4.2% |
| GENERAL OPERATING BUDGETS: | | | | | |
| EQUIPMENT | 2,082 | 2,032 | 2,461 | 429 | 21.1% |
| MATERIALS/SUPPLIES | 2,283 | 2,109 | 2,505 | 396 | 18.8% |
| TRAVEL/CONFERENCES | 2,399 | 2,073 | 1,850 | (223) | -10.8% |
| PROFESSIONAL SERVICES | 5,580 | 4,394 | 5,063 | 699 | 15.2% |
| FACILITY MAINTENANCE, REPAIRS, RENTALS & LEASES | 3,762 | 5,275 | 5,115 | (160) | -3.0% |
| COMPUTER HARDWARE, SOFTWARE, AND MAINTENANCE | 1,401 | 1,135 | 1,735 | 009 | 52.9% |
| GENERAL ADVERTISING | 856 | 710 | 292 | 22 | 8.0% |
| OTHER OPERATING EXPENSES | 4,354 | 4,014 | 4,292 | 278 | 6.9% |
| SUBTOTAL GENERAL OPERATING EXPENSES | 22,717 | 21,742 | 23,788 | 2,046 | 9.4% |
| UNIVERSITY RESERVE | | | 1,000 | 1,000 | 0.0% |
| NON-RECURRING CARRYFORWARD SAVINGS | • | | 523 | 523 | %0:0 |
| YEAR END ENCUMBRANCES | 2,320 | 2,770 | 2,770 | • | %0.0 |
| TOTAL NON-PERSONNEL | 81,832 | 87,052 | 88,019 | 296 | 1.1% |
| TOTAL OPERATING EXPENSES | 211,847 | 223,530 | 230,061 | 6,531 | 2.9% |
| RESTRICTED PROGRAMS (NET OF OPERATIONS) | 79,374 | 89,036 | 93,488 | 4,452 | 2.0% |
| TOTAL OPERATING EXPENSES | 291,221 | 312,566 | 323,549 | 10,983 | 3.5% |







THE EDGE IN KNOWLEDGE

New Jersey Institute of Technology

| Recolline | FY 2010 | FY2011 | FY2012 | FY2013+ |
|---|---------|--------|--------------|---------------|
| Plant Fund Allocation | Docado | 8,808 | 8,385 | Sill District |
| Residence Life Allocation Bond Fund Proceeds | | | 230 5,000 | 300 |
| Gift Income Plant Fund | 800 | 747 | | |
| Total Resources | 3,350 | 9,555 | 13,615 | 300 |
| Projected Disbursements | | | | |
| Expanded SOA studio space/ Idea Factory | 830 | | 700 | 1,500 |
| Relocate Career Services | | | 1,700 | C |
| Classrooms Upgrades | | 100 | 100 | 100 |
| Painting | | 100 | 100 | 100 |
| Colton Computational Biology Lab | | | | 09 |
| Biology Labs | 250 | | | |
| Naimoli Recreation Center | 1,500 | 2,500 | | |
| Rehab - CAPE Upper Level | | | | 270 |
| Sidewalk repairs | | | 100 | |
| Theater Sound System | | | 150 | |
| Parking Facility - paint/seal decking | | | 375 | |
| Update/upgrade building security system | | | 450 | |
| Upgrade Fire Alarm System - Central Ave Bldg | | | 100 | |
| Ground water Protection | | | 20 | 200 |
| | 30 | | | |
| Bathroom Fixtures and Plumbing Replacements | • | 100 | 150 | 200 |
| Academic Departments | 0 | | | 720 |
| Food Services Update | • | • | | 700 |
| BB Locker Room Rehab | 300 | 0 | | |
| Training Room/ Locker Room Upgrades | | 0 | | 325 |
| | 90 | 350 | 1,400 | 1,400 |
| Upgrades (HVAC, Mechanical, Electrical, Plumbing) | | 285 | 2,200 | 3,210 |
| Elevators Upgrade | 50 | 120 | 810 | 200 |
| Central King Projects | | 5,500 | 5,000 | |
| Other Projects | 340 | 200 | | 5,000 |
| Fotal Projected Disbursements | 3,350 | 9,555 | 13,615 | 13,315 |
| Net | 0 | 0 | 0 | (13.015) |
| | | | | 1-1-1-1 |



4C. Approve Resolution to Authorize Student Health Insurance for FY2012

STATEMENT RENEWAL OF STUDENT HEALTH INSURANCE

T.L. Groseclose Associates, Inc. (TLG) has completed a marketing exercise and review of the Student Accident and Sickness Insurance program. Renewal objectives were to maintain current provisions with increases in office visits to therapists and better coverage for prescriptions.

T. L. Groseclose Associates approached the following carriers:

Security Mutual Life Insurance Company of NY Chartis
Combined
United Health care
Nationwide

Security Mutual Life Insurance Company of NY, the incumbent, has elected to exit the market based upon the proposed student insurance regulations from the Department of Health and Human Services.

The remaining four companies reviewed the current coverage, the claims experience and came back to TLG with their positions for an 'as is" plan and requested benefit enhancements.

The underwriter at Combined Insurance requested a 56% increase on the mandatory accident insurance plan and a 58% increase on the student accident and sickness insurance plan. They were not competitive with these rates. The underwriter at United Healthcare requested a 0% on the mandatory accident insurance plan and a 70% increase on the student accident and sickness insurance plan. They were not competitive with these rates. Nationwide Insurance and National Union Fire Company (a Chartis Company) both offered competitive renewal positions for the 2011-12 student accident and sickness insurance plans.

National Union Fire Company (a Chartis Company) in accordance with their filing with the NJ Department of Banking Insurance and coupled with their quotation on the Sports Accident Policy provided the most cost effective coverage.

The 2011-2012 NJIT Student Accident & Sickness Insurance Plan has the following improvements to medical benefits provided compared to the expiring policy year:

- \$100,000 maximum Benefit- same as previous policy
- 52 Week benefit period- same as previous policy
- 100% of Usual and Customary (U&C) up to \$2,500 then 80% of U&C to \$100k previous policy scheduled benefits up to \$2,000 then 80% of U&C to \$100k
- Prescription Benefit- 100% of U&C up to \$2,500 Annual Max previous policy to \$250 per occurrence
- Wellness- \$2,500 per policy year previous policy \$500
- Exclusion for medical treatment associated with suicide or self-inflicted injury has been removed
- Exclusion for medical treatment for alcohol or drug related injury has been removed
- Removal of select treatment payment sub-limits, e.g. reimbursement for doctor's office visit limit of \$55 a visit to 100% of Usual and Customary as outlined in item 3 above

Under NJ Administrative Code full time students can waive out of the NJIT Sickness Insurance Plan if they demonstrate they have comparable health insurance coverage.

RESOLUTION TO AUTHORIZE RENEWAL OF STUDENT HEALTH INSURANCE

- WHEREAS, there exists a continuing need to provide accident insurance for full time student accident and health insurance, and
- WHEREAS, pursuant to public law, the university is required to ensure that all full-time, undergraduate and graduate students have basic health and hospitalization coverage insurance, and
- **WHEREAS**, the cost of student accident insurance is covered by student fees, while the cost of student health insurance is paid directly by the student, and
- WHEREAS, a review of the existing insurance policies by our risk management consulting firm determined the existing policy to be adequate in coverage and the level of service provided by T.L. Groseclose Associates, Inc. to NJIT and its students is as good as or better than the other colleges polled receive, and
- **WHEREAS**, the agency, T.L. Groseclose Associates, Inc. proposes premiums for accident insurance for all domestic and international full-time undergraduate and graduate students of \$44 per student.
- WHEREAS, The proposed premium for the health care coverage required for students does not demonstrating evidence of the required statutory coverage for full time domestic students is \$ 468 and \$516 for international students, and
- WHEREAS, said agency now provides such coverage and claims services has performed satisfactorily and after a review with the NJIT Dean of Students Office and NJIT Student Health Service Department, it is recommended that the proposal be accepted, and
- **WHEREAS**, in FY 2012, there will be funds budgeted for the student accident insurance, and the premiums for the statutory student health insurance will be charged to those students not providing proof of the required insurance
- **NOW, THEREFORE, BE IT RESOLVED**, that the Board of Trustees authorizes the President to renew the Student Health Insurance Program with T.L. Groseclose Associates, Inc. at premiums for the period ending August 2012 for the student accident insurance \$44 for each full-time student, and for the student health insurance \$468 per full-time domestic student and \$516 per international student.

4D. Approve Resolution to Authorize Athletic Insurance Renewal for FY2012

STATEMENT

NJIT Intercollegiate Accident Insurance Policy Coverage

NJIT pays for the intercollegiate accident insurance coverage via the general operating budget of the Physical Education Department. The NCAA provides an intercollegiate catastrophic accident insurance plan with a \$90,000 deductible and requires that member institutions maintain an intercollegiate athletic policy with a benefit of at least \$90,000 to fulfill the deductible component of the NCAA insurance program. The NCAA insurance program responds to medical expenses for an individual claim that exceeds the \$90,000 threshold.

Marketing of Insurance Renewal

At the instructions of the university, TL Groseclose secured competitive quotes from the insurance market. This renewal process faced the following programmatic issues:

- 1. Security Mutual Life Insurance Company of New York (SML), our current carrier is withdrawing from this insurance market due to changes in federal health care regulations.
- 2. Insurance carriers that specialize in sports insurance typically target a 55% to 65% loss experience and they use the last three full years of claims to calculate a renewal position. The NJIT average loss experience for the last three years is 165%.

The NJIT average loss experience for the last three years (2008 -2010) used by underwriters to calculate the premium is 220%.

| <u>Premium</u> | <u>Claims</u> | Loss Experience |
|----------------|------------------------|--|
| \$108,642 | \$208,861 | 193% |
| \$110,080 | \$269,958 | 245% |
| \$185,000 | \$409,209 | 221% |
| | \$108,642 \$110,080 | \$108,642 \$208,861 \$110,080 \$269,958 |

- 3. TL Groseclose Associates, Inc. (TLG) approached the following ten carriers to obtain Intercollegiate sports (ICS) accident insurance quotes for NJIT:
 - Security Mutual Life Insurance Company of NY
 - Berkley
 - Combined Insurance
 - Chartis
 - Nationwide
 - United Healthcare
 - K&K (Nationwide)
 - NCAA (Mutual of Omaha)
 - US Fire
 - Axis Global

The following quotations from the market were secured:

| Carrier | <u>Proposed Premium</u> |
|---|-------------------------|
| National Union Fire Company (a Chartis Company) * | \$365,800 |
| Axis Global with Nationwide Accident & Sickness Quote * | \$418,354 |
| Berkley | \$460,432 |
| US Fire | \$461,053 |
| QBE | \$494,441 |
| Mutual of Omaha (NCAA) | \$516,171 |
| United Healthcare | \$518,000 |
| Combined * | \$574,740 |
| Nationwide (exclusive to K&K) | \$600,000 est. |

^{*} Only valid if combined with purchase of Student Accident and Sickness Insurance Plan. The Student Illness premium is the same for both

The most competitive quote was submitted by National Union Fire Company (a Chartis Company). The proposed rate was over \$50,000 less than the next closest competitor, Axis Global. The quotation from Chartis is only valid if purchased together with their student accident insurance plan. This quote includes a 6% broker fee which is 2% less than the past 2010-2011 renewal period. This commission is viewed as reasonable by the university risk consultant Richard L. Myers, ARM.

4. Options including self-insurance were explored. It does not appear to be cost effective at this time given the high level of claims.

T L Groseclose

For many years, the NJIT student accident and sickness and sports claims have been processed from TL Groseclose office located near Princeton New Jersey. Their personnel are in constant communication with the NJIT Athletic Student Health Departments and risk management operations to understand and address the challenges as NJIT participates in Division One competition and recruits student athletics from all over the world.

TL Groseclose Associates, Inc. exclusively specializes in student, athletic, and participant accident insurance. In addition to being an insurance agency, they are an insurance broker, and a third party claims administrator. They currently work with over 30 colleges and universities several of which sponsor Division I teams. Approximately 20 of their clients are in New Jersey and include Monmouth University, Rider University, Georgian Court University and Saint Peter's College.

In addition, TL Groseclose assists the university management and the Athletic Department by providing the NJIT Athletic Department with:

- volume of NJIT intercollegiate sports claims are generated and making recommendations to reduce these costs in the future.
- Assistance in negotiating reduced treatment rates charged by surgical centers and rehabilitation facilities.
- Assistance to service providers by identifying groups in which they can participate which will result in lower fees for NJIT.

The university assesses the services offered by TL Groseclose by annual reviews with the NJIT Athletic Department and Student Health Center operations. In addition, the services provided and insurance placement premiums are reviewed by the university risk management consultant to insure reasonable of service levels and premiums charged.

RESOLUTION TO AUTHORIZE RENEWAL OF INTERCOLLEGIATE ATHLETIC INSURANCE

- WHEREAS, there exists a continuing need to provide accident insurance for athletic activities, and
- WHEREAS, the NCAA mandates that for the 2011-2012 academic year that member institutions maintain an athletic insurance policy with a benefit of \$90,000 to cover the deductible in the NCAA provided insurance policy and
- **WHEREAS,** TL Groseclose Associates, Inc. on behalf of the university solicited competitive quotes from the athletic insurance market, and
- WHEREAS, National Union Fire Company submitted the lowest responsible quote, and
- WHEREAS, there will be funds budgeted for this purpose in Fiscal Year 2012.
- **NOW, THEREFORE, BE IT RESOLVED,** that the Board of Trustees authorizes the President to renew the Intercollegiate Athletic Insurance Policy through TL Groseclose Associates, Inc. in an amount not to exceed \$365,800.

4E. Approve Resolution to Authorize Exclusive License Intellectual Property

STATEMENT OF INFORMATION FOR EXCLUSIVE LICENSE OF NJIT INVENTION DISCLOSURES July 14, 2011

Introduction

As part of its Intellectual Property ("IP") Program, NJIT assesses the commercial value of its Intellectual Property to determine the most appropriate avenue to achieve a return on its investment. Options include the exclusive licensing of Intellectual Property.

A subsidiary of Intellectual Ventures ("IV"), has expressed interest in acquiring an exclusive license to the NJIT Invention Disclosure listed below for the life of each patent issued by the USPTO and/or foreign jurisdiction.

As the exclusive license of the Invention Disclosures and patent applications derived therefrom for the life of the patent essentially represents a disposition of NJIT property, the Board of Trustees is being asked to approve the same. A Resolution has been prepared for consideration.

Background of Intellectual Ventures

IV is a private company founded in 2000 by Nathan Myhrvold and Edward Jung, both former executives of Microsoft. The purpose of the company is to invest in innovations and technologies across a broad spectrum of industries (i.e., technology, biotechnology, consumer electronics, nanotechnology and others). IV has also acquired inventions and related IP from a combination of individual inventors, government agencies, and universities. IV's business plan is to group all acquired patents into clusters of like technology and then license the patents to potential users and/or infringers of each technology cluster. The goal is to derive more value than is likely to be attained from the licensing of any individual patent.

Current Licensing Offer

At its April 10, 2008 meeting the Board of Trustees authorized the execution of a one year Master Patent License Agreement, which was executed on August 15, 2008, and which has since been renewed to August 15, 2011 (automatic one year renewals after August 15, 2010).

This request is for the exclusive license of an additional Invention Disclosure with right to sublicense. IV will pay for all on-going patent prosecution costs levied by the USPTO and/or foreign jurisdictions, including issuance fees on allowed patents as well as maintenance fees that become due on any and all issued patents. If any of the patents are sublicensed to third parties, NJIT will also receive an annual royalty payment. The individual Invention Disclosure included in this ninth request under the new Master License Agreement is found below.

<u>Fair Quantized Congestion Notification (FQCN) to Mitigate TCP Throughput Collapse in Data Center Networks</u> (Inventors: Nirwan Ansari and Yan Zhang) NJIT Reference Number 11-003.

After NJIT's reimbursement of associated out-of-pocket expenses, if any, the remaining net amount derived from the transaction shall be shared with the inventors pursuant to NJIT's current Patent Policy.

RESOLUTION TO AUTHORIZE EXCLUSIVE LICENSE OF UNIVERSITY INTELLECTUAL PROPERTY

WHEREAS, the Board of Trustees of New Jersey Institute of Technology is empowered to direct and control the disposition of NJIT intellectual property if deemed necessary or advisable to carry out the goals of NJIT; and

WHEREAS, the Board of Trustees at its April 10, 2008 approved the execution of a one year Master Patent License Agreement with a subsidiary of Intellectual Ventures, which was executed on August 15, 2008 and which has since been renewed to August 15, 2011 (automatic one year renewals after August 15, 2010); and

WHEREAS, a subsequent transaction under such Master Patent License Agreement is for the exclusive licensing of certain identified NJIT Intellectual Property.

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of New Jersey Institute of Technology that the proposed exclusive licensing of the Intellectual Property (Reference Number 11-003) by NJIT is hereby approved; and

THEREFORE BE IT FURTHER RESOLVED by the Board of Trustees of New Jersey Institute of Technology, that the Senior Vice President for Research & Development is hereby authorized to execute any and all agreements or documents on behalf of NJIT to consummate such licensing transactions.

4F. Approve Resolution to Confirm Auditors for FY2011

Statement

RESOLUTION TO RETAIN INDEPENDENT ACCOUNTING FIRM FOR EXTERNAL AUDIT SERVICE

There is a requirement to retain an independent accounting firm to conduct an annual audit of the university's financial statements. The current firm, KPMG LLP has completed 9 audits; 7 with Paul Merrill as the partner and the last 2 years (FY 09 and FY 10) with Shelly Masi as the partner. The Audit Committee Charter does not have a "term limit" for the firm, but does call for a 7 year rotation of the partner (which was done).

The base audit fee for FY 08, FY 09, and FY 10 was \$187,500. There is a required separate engagement for a review (agreed-upon procedures) of athletics to comply with NCAA reporting for \$15,500. They propose a 2.9% increase to the base audit fee for FY 11, to \$193,000. A 3.2% increase in the athletics review would bring the fee to \$16,000. There will be added fees to cover the special requirements of the Stimulus money (ARRA). We have received ARRA funds as part of the State for operations, separately funds for financial aid, separately from the BPU for energy retrofit for one of the residence halls, and a number of federal grants, primarily from the National Science Foundation (NSF). The requirements from the Feds have not been fully developed, but KPMG LLP is estimating \$20,000 depending on the level of review for each of the different sources/routes of the Stimulus money. This amount would be consistent with the FY 10 amount.

With respect to staffing, we have been satisfied with the personnel provided- the Partner, Manager and In-Charge will be returning, and the staff will be new.

The Audit and Finance Committee of the Board recommends the retention of the accounting firm KPMG LLP. A resolution for the Board to approve KPMG LLP as the auditor for FY 11 has been prepared and is attached.

RESOLUTION TO RETAIN PROFESSIONAL ACCOUNTING FIRM FOR EXTERNAL AUDIT SERVICES

WHEREAS, there is a requirement to retain an independent accounting firm to conduct an annual audit of the university's financial statements, and

WHEREAS, the Audit and Finance Committee of the Board recommends the retention of the accounting firm KPMG LLP, and

WHEREAS, KPMG LLP has proposed to provide the necessary services at a base fee not to exceed \$193,000

WHEREAS, sufficient funds are available for this purpose,

NOW THEREFORE, BE IT RESOLVED that the Board of Trustees authorizes the retention of KPMG LLP to perform the required independent audits of the University's financial statements for Fiscal Year 2011 at a cost not to exceed \$193,000 for the base audit.

Holly C. Stern, Esq. General Counsel and Secretary to the Board of Trustees New Jersey Institute of Technology

14 July 2011

4G. Approve Appointment of Board Officers and Committee Chairs and Members

NJIT Board of Trustees

FY 2011 Officers and Committee Chairs

Chair – Kathy Wielkopolski

Vice Chairs – Stephen DePalma and Vincent DeCaprio

Executive Committee – Kathy Wielkopolski, Stephen DePalma and Vincent DeCaprio

Building and Grounds Committee – Philip Beachem, Chair; Dennis Bone, Liz Garcia and Stephen DePalma, members

Academic Affairs & Research Committee – Vincent DeCaprio, Chair; Anthony Knapp and Binay Sugla, members

Advancement Committee - Peter Cistaro, Chair; Mariel O'Brien, member

Audit and Finance Committee – Kathy Wielkopolski and Derish Wolff, members

Nominating Committee - Liz Garcia, Chair; Peter Cistaro, member

Joint Committee on Investments; Kathy Wielkopolski, member (appointments to be determined)

Treasurer to the Board – Henry Mauermeyer

Secretary to the Board – Holly Stern

DRAFT

NJIT BOARD OF TRUSTEES

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|-------------------------------------|---------------------------------------|------------------------------|-----------------------|----------------------------------|-------------------|----------------------------------|
| ; | Building & Grounds | Academic Affairs & | Advancement | Audit & Finance | Nominating | Joint Committee on |
| Executive Committee | Committee | Kesearch Committee | Committee | Committee | Committee | Investments |
| K. Wielkopolski (Chair) | P. Beachem (Chair) | V. DeCaprio (Chair) | P. Cistaro (Chair) | D. Wolff | L. Garcia (Chair) | K. Wielkopolski |
| V. DeCaprio (Co-Vice Chair) | D. Bone | A. Babineau | M. O'Brien | A. Slimowicz | P. Cistaro | |
| S. DePalma (Co- Vice Chair) G. Dahm | G. Dahm | A. Knapp | | K. Wielkopolski | | |
| | S. DePalma | B. Sugla | | | | |
| | L. Garcia | | | | | |
| | | | | | | |
| Admin. Liaisons | Admin. Liaisons | <u>Admin. Liaisons</u> | <u>Admin. Liaison</u> | <u>Admin. Liaison</u> | Admin. Liaison | <u>Admin. Liaison</u> |
| | | | | | | |
| President | President | Provost | VP for Advancement | Sr. VP for Admin. & Treasurer | President | Sr. VP for Admin. & Treasurer |
| VP For Human Resources | VP for Academic & Student Services | Sr. VP for Research & Devel. | | | | |
| | | | | | | |
| | | | | | | |
| | Overseer Liaisons | Overseer Liaisons | Overseer Liaisons | | | Overseers |
| | | | | | | |
| | Caren Freyer-DeSouza | Irwin Dorros | John Fumosa | | | Charles Dees |
| | | Teresa Prieto | Phil Rinaldi | | | Nick DeNichilo |
| | | Jimmy Coleman | | | | Emil Herkert |
| | | | | | | Henry Mauermeyer |
| | | <u>Other</u> | <u>Other</u> | | | Vincent Naimoli |
| | | | | | | John Olson (Chair) |
| | | Walter Weissman | Raymond Cassetta | | | Phil Rinaldi |
| | | Raymond Cassetta | Ben D'Armiento | | | Martin Tuchman |
| | | | Michele C. Scott | | | |
| | | | | | | <u>Other</u> |
| | | | | | | |
| | | | | | | Don Wallace |
| | | | | | | |

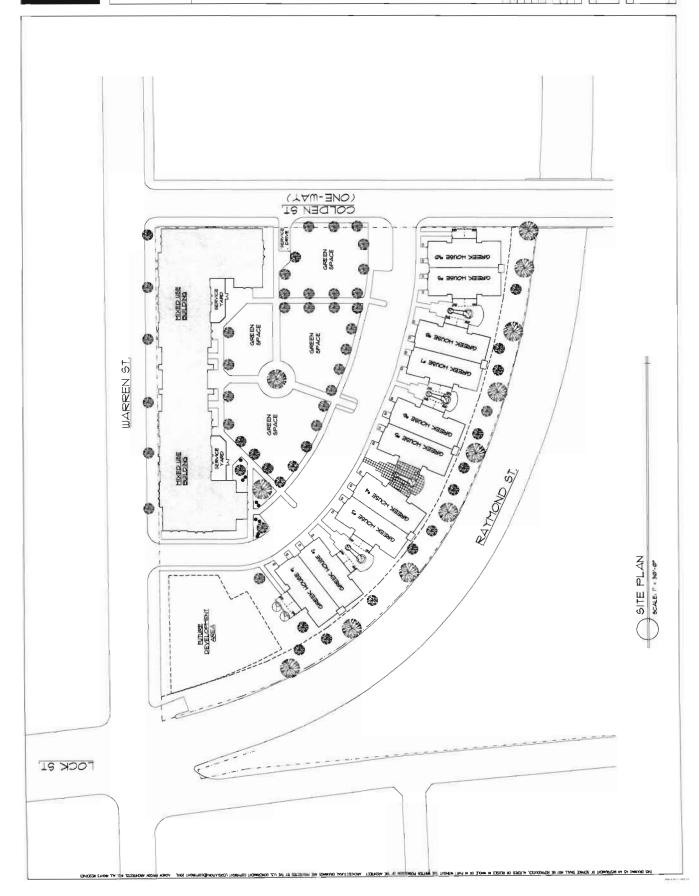
5A. Greek Village

COLDEN 1 MARRAEN STREETS NEW JERSE

A NEW GREEK VILLAGE AND HONORS COLLEGE BINDENT PACILITY FOR

AGNEW RINCON ARCHITECTS, INC. 121 MANLY STREET GREENVILLE, BC 29601 864-242-2814





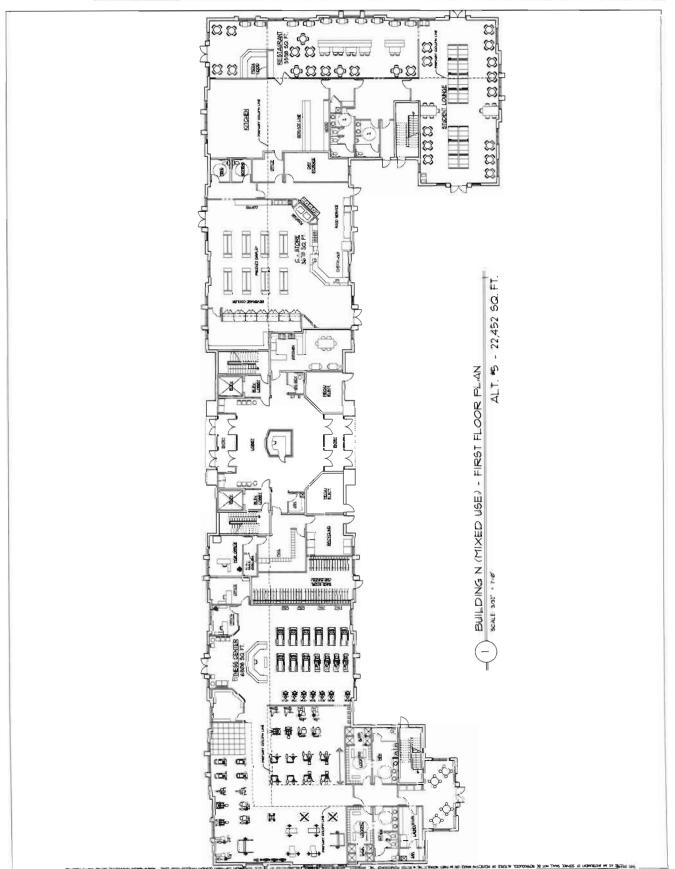


AGNEW MINCON ARCHITECTS, INC. DI MANLY STRETT GRETTNYLLE, SC 39601 864-343-3814









NEWARK, NEW JEROSET

COLDEN 4 MARREN STREETS

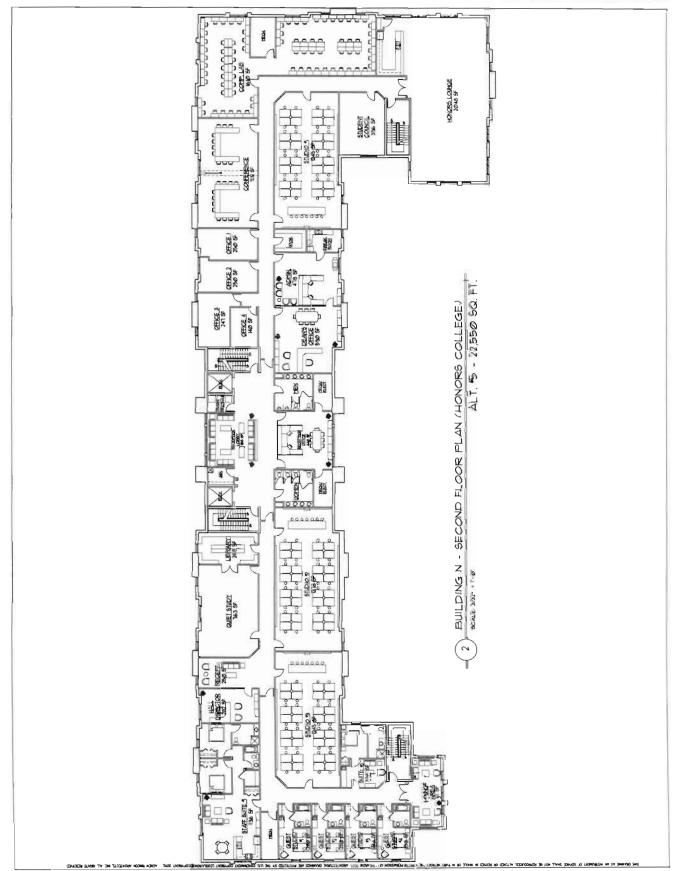


ACMEW RINCON ARCHITECTS, INC. IN MANLY STREET GREENVILLE, 9C 2960) 864-242-2514









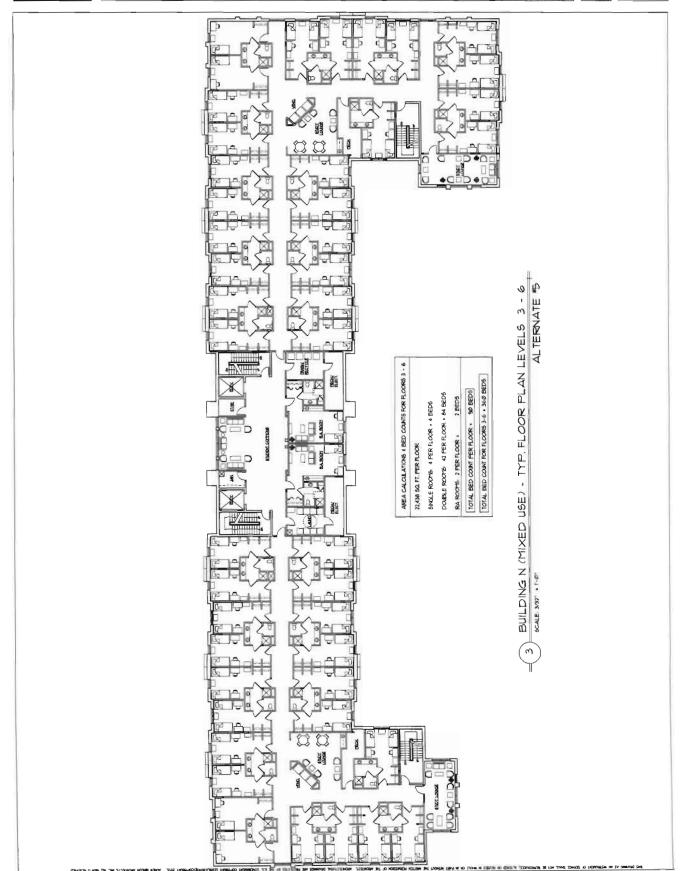
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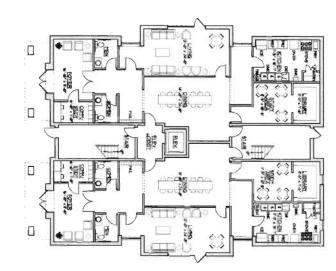
NEW JERSEY VILLAGE AND HONORS COLLEGE STIDENT FACILITY FOR

AGAILU RINCON ARCHITECTS, INC. DI MANLY STREET GREEVILLE, SC 29601 864-747-7914

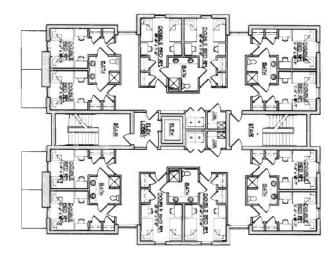




SCHEME K-2 - 24 BED- FIRST FLOOR PLAN



SCHEME K-2 - 24 BED - 2nd & 3rd FLOOR PLAN











A NEW GREEK VILLAGE AND HONORS COLLEGE STUDENT PACILITY FOR NEW JERSEY INSTITUTE OF TECHNOLOGY







5B. Middle States Self Study

5C. Status of Faculty Separation Incentive Program

5D. Operating Statement Year to Date

Schedule A

New Jersey Institute Of Technology Statement of Current Fund Revenues and Expenditures For the Eleven Months Ended May 31, 2011 (Dollars In Thousands)

| | | Restricted | d Funds | | | | | Unrestricted | d Funds | |
|----|-----------|----------------|---------|--------|----------------------------------|-----|-----------------|----------------|------------|------------|
| - | FY2011 | FY2011 | | Budget | | - | FY2011 | FY2011 | | Budget |
| - | Budget | YTD | FY2011 | FY2010 | Poworus | - | Budget | YTD | FY2011 | FY2010 |
| | | | | | Revenues | | | | | |
| | | | | | Education and General | | | | | |
| , | 2450/ 6 | 7, 050 | 1070/ | 000/ | Tuition and Fees | \$ | 122,301 \$ | 121,601 | 99% | 98% |
| \$ | 74,596 \$ | 76,859 | 103% | 98% | Appropriations, Contracts, Gifts | | 67.313 | 62,438 | 93% | 94% |
| | | | | | Other sources Allocated Balances | | 12,691 5,895 | 9,696 5,404 | 76% 92% | 90% 92% |
| - | | | | | Allocated balances | - | | | 92% | 72% |
| | 74,596 | 7 6,859 | 103% | 98% | Total | | 208,200 | 199,139 | 96% | 96% |
| _ | | | | | Auxiliary Enterprises | | 15,171 | 14,823 | 98% | 99% |
| _ | 74,596 | 76,859 | 103% | 98% | Total Revenues | _ | 223,371 | 213,962 | 96% | 96% |
| | | | | | Expenditures | | | | | |
| | | | | | Educational and General | | | | | |
| | 1,175 | 1,231 | | | Instruction | | 75,648 | 72,024 | 95% | 96% |
| | 40,745 | 45,597 | | | Research | | 7,030 | 6,358 | 90% | 92% |
| | 413 | 351 | | | Public Service | | 3,485 | 2,312 | 66% | 118% |
| | 273 | 189 | | | Academic Support | | 19,703 | 17,567 | 89% | 85% |
| | 1,687 | 1,579 | | | Student Services | | 14,424 | 12,952 | 90% | 91% |
| | 303 | 323 | | | Institutional Support | | 30,915 | 25,327 | 82% | 75% |
| | | | | | Operation and Maintenance | | | | | |
| | | | | | of Physical Plant | | 16,415 | 11,472 | 70% | 82% |
| _ | 30,000 | 27,589 | | | Financial Aid to Students | | 20,601 | 19,871 | 96% | 99% |
| | 74,596 | 76,859 | 103% | 98% | Total Educational and General | | 188,221 | 167,883 | 89% | 90% |
| _ | | | | | Transfers | | 19,979 | 18,075 | 90% | 78% |
| | 74,596 | 76,859 | 103% | 98% | Total | | 208,200 | 185,958 | 89% | 89% |
| | | | | | Auxiliary Enterprises | | 9,780 | 9,042 | 92% | 92% |
| | | | | | Auxiliary Transfers | | 5,391 | 4,868 | 90% | 92% |
| _ | | | | | Total Auxiliary | | 15,171 | 13,910 | 92% | 92% |
| | 74,596 | 76,859 | 103% | 98% | Total Expenditures & Transfers | | 223,371 | 199,868 | 89% | 89% |
| | | | | | Excess Of Revenues Over | | | | | |
| ٤. | <u> </u> | 0 | | | Expenditures And Transfers | \$. | <u> </u> | 14,094 | | |

New Jersey Institute Of Technology Expense Report For the Eleven Months Ended May 31, 2011 (Dollars In Thousands)

| | | | | 92 | % of Budge | t |
|-------------------------------------|----------|---------------|---------|---------|------------|------------|
| | | | | Actual | includes C | ommitments |
| | Current | FY2011 | FY2011 | Year to | Prior | Current |
| | Month | YTD | Budget | Date | Year | Year |
| Academic | | | | | | |
| Salaries & Fringe Benefits | \$ 3,727 | \$ 100,524 \$ | 104,893 | 96% | 101% | 100% |
| Equipment Purchases | 151 | 1,429 | 2,868 | 50% | 89% | 79% |
| Financial Aid to Students | 146 | 19,871 | 20,601 | 96% | 99% | 96% |
| Other Operating Expenses: | | | | | | |
| Materials & Supplies | 90 | 984 | 1,735 | | | |
| Travel & Development | 174 | 1,505 | 1,480 | | | |
| Library Collections | 10 | 991 | 1,209 | | | |
| Other General Operating | 847 | 5,780 | 8,104 | | | |
| Total Other Operating | 1,121 | 9,260 | 12,528 | 74% | 89% | 85% |
| Total Academic | 5,145 | 131,084 | 140,890 | 93% | 99% | 97% |
| Support | | | | | | |
| Salaries & Fringe Benefits | 1,767 | 27,262 | 31,344 | 87% | 99% | 96% |
| Equipment Purchases | 14 | 221 | 436 | 51% | 67% | 63% |
| Utilities | 447 | 6,507 | 10,386 | 63% | 91% | 84% |
| Other Operating Expenses: | | | | | | |
| Materials & Supplies | 179 | 918 | 1,243 | | | |
| Travel & Development | 41 | 365 | 344 | | | |
| Other General Operating | 458 | 1,526 | 3,578 | | | |
| Total Other Operating | 678 | 2,809 | 5,165 | 54% | 77% | 86% |
| Total Support | 2,906 | 36,799 | 47,331 | 78% | 93% | 92% |
| Transfers | 1,781 | 18,075 | 19,979 | 90% | 83% | 98% |
| Total Academic, Support & Transfers | 9,832 | 185,958 | 208,200 | 89% | 96% | 96% |
| Auxiliary Enterprises | 635 | 9.042 | 9,780 | 92% | 100% | 99% |
| Auxiliary Transfers | 442 | 4,868 | 5,391 | 90% | 100% | 99% |
| Total Auxiliary Expenses | 1,077 | 13,910 | 15,171 | 7070 | 70070 | ,,,, |
| Total Unrestricted Expenses | 10,909 | 199,868 | 223,371 | 89% | 96% | 96% |
| Restricted Expenses | 4,559 | 76,859 | 74,596 | 103% | 123% | 129% |
| Total Expenses And Transfers | \$15,468 | \$ 276,727 \$ | 297,967 | 93% | 103% | 105% |

5E. Schedule of Short Term Investments

NEW JERSEY INSTITUTE OF TECHNOLOGY

SCHEDULE OF INVESTMENTS AS OF MAY 31, 2011

| Cash and cash equivalents: | WELLS FARGO | JP MORGAN CHASE | CITY NATIONAL <u>BANK</u> | | 5/31/2011 <u>TOTAL</u> | 5/31/2010 <u>TOTAL</u> |
|--|--------------------------------|------------------------------|---------------------------------|------|-----------------------------------|-----------------------------------|
| Money market funds Investments: | \$ 41,483,035 41,483,035 | \$ 2,287,702 2,287,702 | \$ - | \$. | 43,770,737 43,770,737 | \$ 21,257,231 21,257,231 |
| U.S. Treasury and government agency bonds Certificate of deposit | 4,371,805 - 4,371,805 | - - - | 500,000 500,000 | | 4,371,805 500,000 4,871,805 | 7,685,084 500,000 8,185,084 |
| Total | \$ 45,854,840 | \$ 2,287,702 | \$ 500,000 | \$: | 48,642,542 | \$ 29,442,315 |

5F. Report of Gifts and Fund Raising Activities

Summary - 2009 (7/1/2008 to 6/30/2009) vs 2010 (7/1/2009 to 6/30/2010) vs 2011 (7/1/2010 to 6/30/2011)

Comparison of Total Giving Year to Date:

| | | | 2009 | 2010 | | 2011 | | | |
|---|---------------------------|------------|---|---|------------|---|---------------------------------------|--------|-------|
| All Sources: All Sources without Gifts in Kind: Matching Gifts: | | | \$9,397,714 \$7,745,933 \$162,177 | \$7,882,525 \$6,797,745 \$148,019 | 2 5 6 | \$6,460,384 \$5,991,020 \$105,495 | | | |
| | 2009 | 60 | | 2010 | 0 | | 2011 | 11 | |
| Category Alum | \$ Giving \$2,564,1251 | % 27.28 | 4,095 | \$ Giving \$2,744,531 ² | % 34.82 | # 3,971 | \$ Giving \$2,300,678 ³ | 35.61 | 3,561 |
| Corp | \$3,937,1804 | 41.90 | 349 | \$3,197,9555 | 40.57 | 323 | \$2,304,5446 | 35.67 | 280 |
| Foundations | \$2,085,1587 | 22.19 | 20 | \$677,5068 | 8.60 | 13 | \$802,9909 | 12.43 | 12 |
| Friends | \$600,12010 | 6.39 | 416 | \$966,57011 | 12.26 | 435 | \$782,64712 | 12.11 | 959 |
| Other | \$211,131 | 2.25 | 28 | \$295,964 | 3.75 | 24 | \$269,526 | 4.17 | 20 |
| Totals: | \$9,397,714 | 100.00 | 4,908 | \$7,882,525 | 100.00 | 4,766 | \$6,460,384 | 100.00 | 4,529 |

Year End Total Comparison to 2007 Base Year

| | % of Year Elapsed | 100% | 100% | 100% | 100% | 100% |
|--|-------------------------|-------------|--------------|-------------|-------------|-------------|
| | % of FY 07 Funds Raised | 100% | 163% | 114% | %96 | 78% |
| וכמן דוות וסנתו בסוויסתויסטיי כם בסטי במספי במיי | Total Dollars | \$8,205,293 | \$13,324,197 | \$9,391,314 | \$7,882,525 | \$6,460,384 |
| בו | | 2007 | 2008 | 2009 | 2010 | 2011 |

¹ Alumni – Spatz bequest \$978K, N. Nudenberg Bequest \$284K, Naimoli \$218K

² Alumni – Reif Bequest \$1.5M, Naimoli \$114K, N. Nudenberg Bequest \$75K

³ Alumni – Adams bequest \$614K, Kaiser bequest \$500K, Reif bequest \$175K, Naimoli \$136K

⁴ Corporations – Anonymous GIK \$1.3M

Corporations – Anonymous GIK \$314K, FMC \$505K, Schering \$300K, Apollo Solar \$300K

⁶ Corporations – Anonymous GIK \$383K

Foundations – Stabile \$1M, Ridgefield \$505K, \$223K, Hearst \$100K

⁸ Foundations – Ridgefield \$345K

⁹ Foundations – Ridgefield \$425K, Coulter \$180K ¹⁰ Friends – Klenke bequest \$150K, S. Nudenberg bequest \$70K

¹¹ Friends – Murawski \$315K, Klenke Bequest \$92K, Taranto \$73K

¹² Friends – York Bequest \$490K

5G. September Board Retreat

Chairperson's Closing Statement

BOARD OF TRUSTEES

| RESOLUTION RE: CLOSED SESSION TO DISCUSS PERSONNEL MATTERS |
|--|
| REAL ESTATE AND CONTRACT MATTERS. |
| |
| |
| |

WHEREAS, THERE ARE MATTERS THAT REQUIRE CONSIDERATION BY
THE BOARD OF TRUSTEES THAT QUALIFY UNDER THE OPEN PUBLIC
MEETINGS ACT FOR DISCUSSION AT A CLOSED SESSION.

NOW, THEREFORE, BE IT RESOLVED, THAT THE BOARD OF TRUSTEES SHALL HAVE A CLOSED SESSION TO DISCUSS MATTERS INVOLVING PERSONNEL, REAL ESTATE AND CONTRACTS TO TAKE PLACE ON SEPTEMBER 15, 2011, AT 9:30 AM, EBERHARDT HALL NJIT ALUMNI CENTER BOARD ROOM.