

**NEW JERSEY INSTITUTE OF TECHNOLOGY**  
**RESOLUTION OF THE NEW JERSEY INSTITUTE OF TECHNOLOGY AWARDING A**  
**TEN-YEAR JANITORIAL SERVICES BID TO UNITED SERVICES, INC.**

**WHEREAS**, New Jersey Institute of Technology requires Janitorial Services for the Wellness and Events Center, 105 VentureLink, 211 VentureLink, Campus-Wide Evening Services, and other related services; and

**WHEREAS**, New Jersey Institute of Technology administered a public bidding process where price and other factors were considered; and

**WHEREAS**, after receipt and analysis of the bids by various firms, it was determined United Services, Inc. was the best value for the New Jersey Institute of Technology; and

**WHEREAS**, New Jersey Institute of Technology intends to enter into a Ten (10) year contract with United Services for the scope of services outlined in Request for Bid 22-06 dated October 29, 2021, at a not to exceed first-year cost of ONE MILLION SEVEN HUNDRED FIFTY THOUSAND DOLLARS (\$1,750,000), for the base contract scope of work and related additional services; and

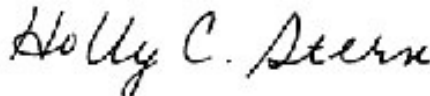
**WHEREAS**, per the bid specifications, the contract may be extended annually for a period not to exceed Ten (10) Years, at the discretion of New Jersey Institute of Technology, for the base contract scope of work and related additional services; and

**WHEREAS**, subsequent contract years will not exceed a 1.5% cost increase for years two through four and will not exceed a 2.5% cost increase for years five through ten, for the base contract scope of work and related additional services; and

**WHEREAS**, the funds for these expenditures have been accounted for in the remaining FY22 Annual Operating budget that was adopted and authorized by the Board of Trustees on July 22, 2021, and will be subject to annual operating budget approval

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Trustees of New Jersey Institute of Technology hereby as follows:

1. Approves the award of the publicly bid, ten (10) year contract to United Services, Inc. for a not to exceed first-year cost of ONE MILLION SEVEN HUNDRED FIFTY THOUSAND DOLLARS (\$1,750,000), for the base contract scope of work and related additional services; and
2. Approves a not to exceed cost increase for subsequent years of 1.5% for years two through four and not to exceed the cost of 2.5% for years five through ten, for the base contract scope of work and related additional services based on approval of adequate funding in the annual operating budget; and



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Holly C, Stern, Esq.  
General Counsel/Vice President of  
Legal Affairs and  
Secretary to the Board of Trustees  
New Jersey Institute of Technology