2022 EADA Survey

Institution: (185828) User ID: E1858281

Screening Questions

Please answer these questions carefully as your responses will determine which subsequent data entry screens are appropriate for your institution.

| 1. How | will y | ou repo | rt Op | erating (Game-c | day) Expe | nses? | | |
|----------|-------------|------------------|-------|--------------------|-----------|-------------|--|--|
| • | Ву Т | eam | 0 | Per Participant | | | | |
| 2. Seled | t the | type of | vars | ity sports teams | at your i | nstitution. | | |
| ~ | Men | 's Teams | | | | | | |
| ✓ | Won Tear | nen's ns | | | | | | |
| | Coe | d Teams | | | | | | |
| 3. Do aı | ny of | your tea | ıms h | nave assistant co | oaches? | | | |
| • | Yes | | | | | | | |
| | ~ | Men's Te | ams | | | | | |
| | ~ | Women's Teams | 6 | | | | | |
| | | Coed Te | ams | | | | | |
| 0 | No | | | | | | | |

If you save the data on this screen, then return to the screen to make changes, note the following:

- 1) If you select an additional type of team remember to include associated data for that type of team on subsequent screens;
- 2) If you delete a type of team but have already entered associated data on other screens, all associated data for that type of team will be deleted from subsequent

screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

Sports Selection - Men's and Women's Teams

Select the varsity sports teams at your institution.

| | Sport | Men's | Women's | Sport | Men's | Women's |
|-------|-----------------------------|----------|----------|--------------------------------|----------|--------------|
| | Archery | | | Badminton | | |
| | Baseball | ~ | | Basketball | ✓ | \checkmark |
| | Beach Volleyball | | | Bowling | | |
| | Cross Country | | | Diving | | |
| | Equestrian | | | Fencing | ✓ | \checkmark |
| | Field Hockey | | | Football | | |
| | Golf | | | Gymnastics | | |
| | Ice Hockey | | | Lacrosse | ✓ | |
| | Rifle | | | Rodeo | | |
| | Rowing | | | Sailing | | |
| | Skiing | | | Soccer | ✓ | ✓ |
| | Softball | | | Squash | | |
| | Swimming | | | Swimming and Diving (combined) | ✓ | |
| | Synchronized Swimming | | | Table Tennis | | |
| | Team Handball | | | Tennis | ~ | \checkmark |
| | Track and Field (Indoor) | | | Track and Field (Outdoor) | | |
| L. 11 | Track and Field | ~ | ✓ | Volleyball | ~ | |

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|--|--|---|---|--|---|--|
| and Cross Country (combined) | | | | | | |
| Water Polo | | | Weight Lifting | | | |
| Wrestling | | | Other Varsity Sports (Specify sports in the caveat box.)* | | | |
| should only include *The caveat on this | ist the "Oth intercolleg screen is f site (public | ner Varsity liate varsit for internal c site). If yo | Sports" if you checke y sports in your EADA use and does not ap ou want information t screen. | A disclosu pear on t | ıres. he EADA | |
| following: 1) If you select an ac subsequent screet 2) If you delete a sport associated data for because the surve screen. | Iditional teans; ort but have or that spor y system h | am rememe e already e t will be de as to reca | eturn to the screen to ber to include associated da eleted from subseque lculate the totals, you | ated data ta on oth ent screer must re- | er screens, all ns. However, save every | |
| | • | | Men's and V | | | |
| Enter the number of | participan | its as of th | ie day of the first sch | eaulea co | ontest. | |
| Varsity Teams | | | Men's Te | ams | Women's Teams | |
| Baseball | | | | 37 | | |
| Basketball | | | | 1.4 | 17 | |

14

17

| Fencing | 17 | 10 |
|---|-----|-----|
| Lacrosse | 45 | |
| Soccer | 32 | 28 |
| Swimming and Diving (combined) | 27 | |
| Swimming | 26 | |
| Diving | 1 | |
| Tennis | 12 | 7 |
| Track and Field and Cross Country (combined) | 59 | 37 |
| Track and Field (Indoor) | 26 | 15 |
| Track and Field (Outdoor) | 24 | 15 |
| Cross Country | 9 | 7 |
| Volleyball | 18 | 18 |
| Total Participants Men's and Women's Teams | 261 | 117 |
| Unduplicated Count of Participants (This is a head count. If an individual participates on more than one team, count that | 224 | 95 |

individual only once on this line.)

^{*}For each men's or women's team that includes opposite sex participants, specify the number of male and the number of female students on that team in this caveat box. This does not apply for coed teams.

| *If you selected Other Sports , specify which team(s) are included |
|---|
| *Additionally provide any other clarifying information here |

If you save the data on this screen, then return to the screen to make changes, please note you must re-save every screen because the survey system has to recalculate the totals.

Head Coaches - Men's Teams

For each men's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

Male Head Coaches

Female Head Coaches

| Varsity Teams | Assigned Assigned Full- Part- to Team to Team Time Time on a on a InstitutionInstitution Full- Part- EmployeeEmployee Time Time or Basis Basis Volunteer | Assigned Assigned Full- Part- to Team to Team Time Time on a on a InstitutionInstitution Full- Part- EmployeeEmployee Time Time or Basis Basis Volunteer | Total Head Coaches |
|------------------|--|--|--------------------------|
| Baseball | 1 1 | | 1 |
| Basketball | 1 1 | | 1 |
| Fencing | | | 1 |
| Lacrosse | 1 1 | | 1 |
| Soccer | 1 1 | | 1 |

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|--|---------|------------------|---|
| Swimming and Diving (combined) | 1 1 | | 1 |
| Tennis | 1 1 | | 1 |
| Track and Field and Cross Country (combined) | | | 1 |
| Volleyball | | | 1 |
| Coaching Position Totals | 7 2 8 1 | 0 0 0 0 | 9 |

- Men's Track and Field / Cross Country Head Coach position was elevated to full-time for the 2021-22 year. Previously recorded as part-time in prior year reports.
- Swimming and Diving Head Coach position was elevated to full-time four

Head Coaches - Women's Teams

For each women's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

Male Head Coaches

Female Head Coaches

| Varsity | Assigned | Assigned | Full- | Part- | Assigned | l Assigned | Full- | Part- | |
|---------|----------|----------|-----------------|-------------|----------|------------|------------|--------------|---------|
| Teams | to Team | to Team | Time | Time | to Team | to Team | Time | Time | |
| | on a | on a | Institution | Institution | on a | on a | Institutio | nInstitution | Total |
| | Full- | Part- | Employee | Employee | Full- | Part- | Employe | eEmployee | Head |
| | Time | Time | | or | Time | Time | | or | Coaches |
| | Basis | Basis | | Volunteer | Basis | Basis | | Volunteer | |

| 10/31/22, 4:44 PM Basketball | 1 1 | 2022 EADA Survey | 1 |
|--|---------|------------------|---|
| Fencing | | | 1 |
| Soccer | | 1 1 | 1 |
| Tennis | | 1 1 | 1 |
| Track and Field and Cross Country (combined) | | | 1 |
| Volleyball | | | 1 |
| Coaching Position Totals | 2 2 3 1 | 2 0 2 0 | 6 |
| CAVEAT | | | |

- Women's Track and Field / Cross Country Head Coach position was elevated to full-time for the 2021-22 year. Previously recorded as part-time in prior year reports.

Head Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays head coaches as compensation for coaching. Do not include benefits on this screen. Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total.

For help calculating the FTE total click on the Instructions link on this screen.

Men's Teams Women's Teams

Average Annual Institutional Salary per Head Coaching Position

(for coaching duties only)

90,556

88,070

Number of Head Coaching Positions Used to Calculate the Average

9) (6

Number of Volunteer Head Coaching Positions (Do not include these coaches in your salary or FTE calculations.)

0 0

Average Annual Institutional Salary per Full-time equivalent (FTE)

101,876 105,684

Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average

8.00 5.00

CAVEAT

- Men's & Women's Cross Country / Track & Field Head Coach is the same individual for all teams



Women's Teams average salary per Head Coaching Position increased

Assistant Coaches - Men's Teams

For each men's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

Male Assistant Coaches

Female Assistant Coaches

| Varsity Teams | Assigned Assigned Full- Part- to Team to Team Time Time on a on a InstitutionInstitution Full- Part- EmployeeEmployee Time Time or Basis Basis Volunteer | Assigned Assigned Full- Part- to Team to Team Time Time on a on a InstitutionInstitution Full- Part- EmployeeEmployee Time Time or Basis Basis Volunteer | Total Assistant Coaches |
|------------------|--|--|-------------------------------|
| Baseball | 3 1 2 | | 3 |
| Basketball | 2 1 3 0 | | 3 |
| Fencing | 3 3 | | 3 |

| Lacrosse | 1 2 1 2 | | 3 |
|--|---------------------------------------|---------|----|
| Soccer | 3 1 2 | | 3 |
| Swimming and Diving (combined) | | | 2 |
| Tennis | | | 1 |
| Track and Field and Cross Country (combined) | 3 3 | | 3 |
| Volleyball | 3 3 | | 3 |
| Coaching Position Totals | 3 20 7 16 | 0 1 0 1 | 24 |
| CAVEAT | | | |
| - Men's Tenr | nis assistant is a graduate assistant | | |
| | | | |

Assistant Coaches - Women's Teams

For each women's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

Male Assistant Coaches

Female Assistant Coaches

Assigned Assigned Assigned Assigned Varsity Full-Part-Full-Part-Teams to Team to Team Time Time to Team to Team Time Time on a InstitutionInstitution on a InstitutionInstitution Total on a on a Full-Part- Employee Employee Full-Part- Employee Employee Assistant Coaches or

Volunteer

Time

Basis

Time

Basis

or

Volunteer

Time

Basis

Time

Basis

| Basketball | 1 1 | 1 1 2 | 3 |
|--|--|---------|----|
| Fencing | 3 3 | | 3 |
| Soccer | 2 2 | | 3 |
| Tennis | | | 1 |
| Track and Field and Cross Country (combined) | 3 3 | | 3 |
| Volleyball | | | 1 |
| Coaching Position Totals | 1 10 2 9 | 1 2 3 0 | 14 |
| CAVEAT | | | |
| - Women's 1 | Tennis assistant is a graduate assistant | | |

Assistant Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays assistant coaches as compensation for coaching. Do not include benefits on this screen. Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total.

For help calculating the FTE total click on the Instructions link on this screen.

Men's Teams Women's **Teams**

| Average Annual Institutional Salary per Assistant Coaching Position (for coaching duties only) | 33,369 28,401 |
|---|---------------|
| Number of Assistant Coaching Positions Used to Calculate the Average | 18 12 |
| Number of Volunteer Assistant Coaching Positions (Do not include these coaches in your salary or FTE calculations.) | 6 2 |
| Average Annual Institutional Salary per Full-time equivalent (FTE) | 64,934 52,433 |
| Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average | 9.25 6.50 |
| | |

Men's & Women's Tennis = Includes stipend for graduate assistant position for each program.

Athletically Related Student Aid - Men's and Women's Teams

Athletically related student aid is any scholarship, grant, or other form of financial assistance, offered by an institution, the terms of which require the recipient to participate in a program of intercollegiate athletics at the institution. Other student aid, of which a student-athlete simply happens to be the recipient, is not athletically related student aid. If you do not have any aid to report, enter a 0.

| | Men's Teams | Women's Teams | Total |
|-----------------|-------------|---------------|-----------|
| Amount of Aid | 2,823,486 | 2,166,427 | 4,989,913 |
| Ratio (percent) | 57 | 43 | 100% |

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| | |

Recruiting Expenses - Men's and Women's Teams

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting. If you do not have any recruiting expenses to report, enter a 0.

| | Men's Teams | Women's Teams | Total |
|---|-------------|---------------|---------|
| Total | 134,659 | 88,553 | 223,212 |
| CAVEAT | | | |
| Recruiting expenses for 2021-22 returned back to norma minimal due to the global pandemic / NCAA's mandated | | | ·21 was |

Operating (Game-Day) Expenses - Men's and Women's Teams by **Team**

Operating expenses are all expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials.

For a sport with a men's team and a women's team that have a combined budget, click here for special instructions. Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

| | Men's Teams | | | Women's Teams | | | |
|------------------|--------------|---|---------|---------------|---|---------|--------------------------------|
| Varsity Teams | Participants | Operating Expenses per Participant | By Team | Participants | Operating Expenses per Participant | By Team | Total Operating Expenses |

Operating expenses for 2021-22 returned back to normal spending after the previous year of 2020-21 was less due to the global pandemic. Schedules / overnight team travel returned back to normal, along with other operating expenses that were reduced during the two year pandemic period. Our men's and women's tennis teams joined the Southland Conference as an associate member as this includes team



Note: This screen is for game-day expenses only.

Total Expenses - Men's and Women's Teams

Enter all expenses attributable to intercollegiate athletic activities. This includes appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

| Varsity Teams | Men's Teams | Women's Teams | Total |
|---|-------------|---------------|------------|
| Basketball | 1,941,371 | 1,714,620 | 3,655,991 |
| Baseball | 1,156,139 | | 1,156,139 |
| Fencing | 318,178 | 354,239 | 672,417 |
| Lacrosse | 877,636 | | 877,636 |
| Soccer | 928,672 | 924,221 | 1,852,893 |
| Swimming and Diving (combined) | 466,364 | | 466,364 |
| Tennis | 372,418 | 425,831 | 798,249 |
| Track and Field and Cross Country (combined) | 260,760 | 267,516 | 528,276 |
| Volleyball | 515,762 | 697,216 | 1,212,978 |
| Total Expenses of all Sports, Except Football and Basketball, Combined | 4,895,929 | 2,669,023 | 7,564,952 |
| Total Expenses Men's and Women's Teams | 6,837,300 | 4,383,643 | 11,220,943 |
| Not Allocated by Gender/Sport (Expenses not attributable to a particular sport or sports) | | | 3,700,643 |
| Grand Total Expenses | | | 14,921,586 |

| C | CAVEAT | |
|---|--------|--|
| | | |
| | | |

Total Revenues - Men's and Women's Teams

Your total revenues must cover your total expenses.

Enter all revenues attributable to intercollegiate athletic activities. This includes revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sport camps, state or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

| Varsity Teams | Men's Teams | Women's Teams | Total |
|--|-------------|---------------|-----------|
| Basketball | 1,947,082 | 1,722,984 | 3,670,066 |
| Baseball | 1,156,139 | | 1,156,139 |
| Fencing | 342,358 | 354,489 | 696,847 |
| Lacrosse | 895,859 | | 895,859 |
| Soccer | 935,456 | 932,998 | 1,868,454 |
| Swimming and Diving (combined) | 477,570 | | 477,570 |
| Tennis | 372,418 | 425,831 | 798,249 |
| Track and Field and Cross Country (combined) | 304,086 | 295,004 | 599,090 |
| Volleyball | 516,792 | 697,469 | 1,214,261 |

| Total Revenues of all Sports, Except Football and Basketball, Combined | 5,000,678 2,705,791 | 7,706,469 |
|---|---------------------|------------|
| Total Revenues Men's and Women's Teams | 6,947,760 4,428,775 | 11,376,535 |
| Not Allocated by Gender/Sport (Revenues not attributable to a particular sport or sports) | | 4,210,444 |
| Grand Total for all Teams (includes by team and not allocated by gender/sport) | | 15,586,979 |

In 2021-22 our revenues for the most part climbed back to normal when comparing to the 2020-21 year as the following returned:



- Women's Basketball Game Guarantees



Summary - Men's and Women's Teams

Your Grand Total Revenues must be equal to or greater than your Grand Total Expenses or you will not be able to lock your survey.

| | | Men's Teams | Women's Teams | Total | |
|---|--------------------------------------|-------------|------------------|-----------|--|
| 1 | Total of Head Coaches' Salaries | 815,004 | 528,420 | 1,343,424 | |
| 2 | Total of Assistant Coaches' Salaries | 600,642 | 340,812 | 941,454 | |
| 3 | <u>Total Salaries (Lines 1+2)</u> | 1,415,646 | 869,232 | 2,284,878 | |
| 4 | Athletically Related Student Aid | 2,823,486 | 2,166,427 | 4,989,913 | |
| 5 | Recruiting Expenses | 134,659 | 88,553 | 223,212 | |
| 6 | Operating (Game-Day) Expenses | 1,122,820 | 502,202 | 1,625,022 | |

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|--------|---|-----------------|-----------------|---------------|--|
| 7 | Summary of Subset Expenses (Lines 3+4+5+6) | 5,496,611 | 3,626,414 | 9,123,025 | |
| 8 | <u>Total Expenses for Teams</u> | 6,837,300 | 4,383,643 | 11,220,943 | |
| 9 | <u>Total Expenses for Teams Minus Subset</u> <u>Expenses (Line 8 – Line 7)</u> | 1,340,689 | 757,229 | 2,097,918 | |
| 10 | Not Allocated Expenses | | | 3,700,643 | |
| 11 | Grand Total Expenses (Lines 8+10) | | | 14,921,586 | |
| 12 | Total Revenues for Teams | 6,947,760 | 4,428,775 | 11,376,535 | |
| 13 | Not Allocated Revenues | | | 4,210,444 | |
| 14 | Grand Total Revenues (Lines 12+13) | | | 15,586,979 | |
| 15 | Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8) | 110,460 | 45,132 | 155,592 | |
| 16 | Grand Total Revenues Minus Grand Total Expe | enses (Line 14- | <u>Line 11)</u> | 5 ,393 | |

To return to a data entry screen, click on the link in the Navigation Menu. To proceed to the Supplemental Information screen, click on the link in the Navigation Menu or click on the "Next" button on this screen.

Supplemental Information (optional)

This screen may be used to help the reader better understand the data you have provided, or to help a prospective student-athlete make an informed choice of an athletics program.

This information will be viewable on the EADA public website. Please do not include the names of individuals or write messages to the help desk. To explain specific data entered on a previous screen, please use the caveat box on that screen.

NJIT Athletics (14 sports) competed in it's second year in the America East Conference, with the 2021-22 year being the first full normal seasons in the conference as the 2020-21 year was impacted with condensed scheduling due to the global pandemic. Men's and Women's Tennis competed in their