2023 EADA Survey

Institution: (185828)   User ID: E1858281

Screening Questions

Please answer these questions carefully as your responses will determine which subsequent data entry screens are appropriate for your institution.
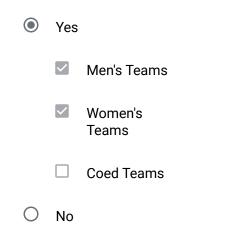
1. How will you report Operating (Game-day) Expenses?

(●) By Team   (○) Per
                        Participant

2. Select the type of varsity sports teams at your institution.

☑ Men's Teams

☑ Women's
   Teams

☐ Coed Teams

3. Do any of your teams have assistant coaches?

(●) Yes

   ☑ Men's Teams

   ☑ Women's
      Teams

   ☐ Coed Teams

(○) No

If you save the data on this screen, then return to the screen to make changes, note the
   following:
1) If you select an additional type of team remember to include associated data for that
   type of team on subsequent screens;
2) If you delete a type of team but have already entered associated data on other
   screens, all associated data for that type of team will be deleted from subsequent

screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

Sports Selection - Men's and Women's Teams

Select the varsity sports teams at your institution.

Sport	Men's	Women's	Sport	Men's	Women's
Archery	☐	☐	Badminton	☐	☐
Baseball	☑		Basketball	☑	☑
Beach Volleyball	☐	☐	Bowling	☐	☐
Cross Country	☐	☐	Diving	☐	☐
Equestrian	☐	☐	Fencing	☑	☑
Field Hockey		☐	Football	☐	
Golf	☐	☐	Gymnastics	☐	☐
Ice Hockey	☐	☐	Lacrosse	☑	☐
Rifle	☐	☐	Rodeo	☐	☐
Rowing	☐	☐	Sailing	☐	☐
Skiing	☐	☐	Soccer	☑	☑
Softball		☐	Squash	☐	☐
Swimming	☐	☐	Swimming and Diving (combined)	☑	☐
Synchronized Swimming		☐	Table Tennis	☐	☐
Team Handball	☐	☐	Tennis	☑	☑
Track and Field (Indoor)	☐	☐	Track and Field (Outdoor)	☐	☐

Track and Field and Cross Country (combined)	☑	☑	Volleyball	☑	☑
Water Polo	☐	☐	Weight Lifting	☐	☐
Wrestling	☐	☐	Other Varsity Sports **(Specify sports in the caveat box.)***	☐	☐

Caveat (Specify Other Varsity Sports):
*Use the caveat to list the "Other Varsity Sports" if you checked the box above. You should only include intercollegiate varsity sports in your EADA disclosures.
*The caveat on this screen is for internal use and does not appear on the EADA Dissemination Website (public site). If you want information to appear on the public site, enter it on the Athletic Participation screen.

If you save the data on this screen, then return to the screen to make changes, note the following:
1) If you select an additional team remember to include associated data for that sport on subsequent screens;
2) If you delete a sport but have already entered associated data on other screens, all associated data for that sport will be deleted from subsequent screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

Athletics Participation - Men's and Women's Teams

Enter the number of participants as of the day of the first scheduled contest.

Varsity Teams	Men's Teams	Women's Teams
Baseball	36	

Basketball	14	16
Fencing	18	13
Lacrosse	37	
Soccer	32	30
Swimming and Diving (combined)	30	
Swimming	28	
Diving	2	
Tennis	12	7
Track and Field and Cross Country (combined)	84	48
Track and Field (Indoor)	38	21
Track and Field (Outdoor)	34	20
Cross Country	12	7
Volleyball	16	16
Total Participants Men's and Women's Teams	279	130
Unduplicated Count of Participants (This is a head count. If an individual participates on more than one team, count that individual only once on this line.)	234	102

CAVEAT
*For each men's or women's team that includes opposite sex participants, specify the

number of male and the number of female students on that team in this caveat box. This does not apply for coed teams.
*If you selected **Other Sports**, specify which team(s) are included.
*Additionally, provide any other clarifying information here.

[text box]

If you save the data on this screen, then return to the screen to make changes, please note you must re-save every screen because the survey system has to recalculate the totals.

Head Coaches - Men's Teams

For each men's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.
The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

Varsity Teams	**Male Head Coaches**				**Female Head Coaches**				
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Total Head Coaches
Baseball	1		1						1
Basketball	1		1						1
Fencing		1		1					1
Lacrosse	1		1						1

	Male Head Coaches				Female Head Coaches				
Soccer	1		1						1
Swimming and Diving (combined)	1		1						1
Tennis	1		1						1
Track and Field and Cross Country (combined)		1	1						1
Volleyball	1		1						1
Coaching Position Totals	7	2	8	1	0	0	0	0	9

CAVEAT

Head Coaches - Women's Teams

For each women's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.
The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

Male Head Coaches   **Female Head Coaches**

Varsity Teams	Assigned to Team on a Full-	Assigned to Team on a Part-	Full-Time Institution Employee	Part-Time Institution Employee	Assigned to Team on a Full-	Assigned to Team on a Part-	Full-Time Institution Employee	Part-Time Institution Employee	Total Head Coaches

	Time Basis	Time Basis	or Volunteer		Time Basis	Time Basis	or Volunteer		or Volunteer
Basketball	1		1						1
Fencing		1		1					1
Soccer					1		1		1
Tennis					1		1		1
Track and Field and Cross Country (combined)		1	1						1
Volleyball	1		1						1
Coaching Position Totals	2	2	3	1	2	0	2	0	6

CAVEAT

Head Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays head coaches as compensation for coaching. Do not include benefits on this screen.
Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total.
For help calculating the FTE total click on the Instructions link on this screen.

	Men's Teams	**Women's Teams**

Average Annual Institutional Salary per Head Coaching Position (for coaching duties only)	116,114	96,613
Number of Head Coaching Positions Used to Calculate the Average	9	6
Number of Volunteer Head Coaching Positions (Do not include these coaches in your salary or FTE calculations.)	0	0
Average Annual Institutional Salary per Full-time equivalent (FTE)	130,628	115,936
Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average	8.00	5.00

CAVEAT

Men's Head Coaches:
- Men's Basketball Head Coach transition took place by replacing our former Head Coach with a New Head Coach. We experienced paying 2 Head Men's Basketball coaches during this transition for a period of 3

Assistant Coaches - Men's Teams

For each men's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

| | **Male Assistant Coaches** | | | | **Female Assistant Coaches** | | | | |
Varsity Teams	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Total Assistant Coaches
Baseball	2	1	2	1					3

Sport									Total
Basketball	3	0	3	0					3
Fencing		3		3					3
Lacrosse	2	1	2	1					3
Soccer		4	1	3					4
Swimming and Diving (combined)		3	1	2		1		1	4
Tennis		1		1					1
Track and Field and Cross Country (combined)		2		2		2	1	1	4
Volleyball	1	1	1	1					2
Coaching Position Totals	8	16	10	14	0	3	1	2	27

CAVEAT

- Men's Tennis assistant is a graduate assistant

Assistant Coaches - Women's Teams

For each women's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

Male Assistant Coaches   **Female Assistant Coaches**

Varsity Teams	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Total Assistant Coaches
Basketball	1		1		2		2		3
Fencing		3		3					3
Soccer		2		2		1	1		3
Tennis		1		1					1
Track and Field and Cross Country (combined)		2		2		2	1	1	4
Volleyball					1		1		1
Coaching Position Totals	1	8	1	8	3	3	5	1	15

CAVEAT

- Women's Tennis assistant is a graduate assistant

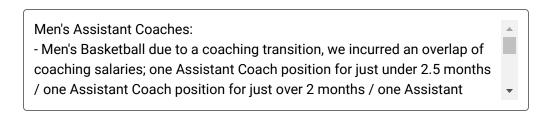# Assistant Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays assistant coaches as compensation for coaching. Do not include benefits on this screen.

Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total.
For help calculating the FTE total click on the Instructions link on this screen.

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Assistant Coaching Position (for coaching duties only)	36,992	30,213
Number of Assistant Coaching Positions Used to Calculate the Average	19	13
Number of Volunteer Assistant Coaching Positions (Do not include these coaches in your salary or FTE calculations.)	8	2
Average Annual Institutional Salary per Full-time equivalent (FTE)	59,817	56,110
Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average	11.75	7.00

CAVEAT

Men's Assistant Coaches:
- Men's Basketball due to a coaching transition, we incurred an overlap of coaching salaries; one Assistant Coach position for just under 2.5 months / one Assistant Coach position for just over 2 months / one Assistant

Athletically Related Student Aid - Men's and Women's Teams

Athletically related student aid is any scholarship, grant, or other form of financial assistance, offered by an institution, the terms of which require the recipient to participate in a program of intercollegiate athletics at the institution. Other student aid, of which a student-athlete simply happens to be the recipient, is not athletically related student aid. If you do not have any aid to report, enter a 0.

	Men's Teams	Women's Teams	Total
Amount of Aid	3,062,055	2,588,433	5,650,488

Ratio (percent)   54   46   100%

CAVEAT

Recruiting Expenses - Men's and Women's Teams

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting. If you do not have any recruiting expenses to report, enter a 0.

	Men's Teams	Women's Teams	Total
Total	117,588	83,654	201,242

CAVEAT

2022-23 Recruiting expenses decreased slightly when comparing to the 2021-22 prior year as recruiting stabilized due to current student-athletes that received a fifth year of eligibility due to the COVID year.

Operating (Game-Day) Expenses - Men's and Women's Teams by Team

Operating expenses are all expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials.
For a sport with a men's team and a women's team that have a combined budget, click here for special instructions. Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Men's Teams   **Women's Teams**

Varsity Teams	Participants	Operating Expenses per Participant	By Team	Participants	Operating Expenses per Participant	By Team	Total Operating Expenses
Basketball	14	20,363	285,081	16	12,995	207,926	493,007
Baseball	36	8,494	305,795				305,795
Fencing	18	3,198	57,555	13	3,522	45,780	103,335
Lacrosse	37	4,607	170,472				170,472
Soccer	32	4,369	139,802	30	3,016	90,472	230,274
Swimming and Diving (combined)	30	4,882	146,458				146,458
Tennis	12	5,889	70,664	7	7,118	49,827	120,491
Track and Field and Cross Country (combined)	84	1,530	128,529	48	2,028	97,326	225,855
Volleyball	16	9,228	147,644	16	5,225	83,603	231,247
Total Operating Expenses Men's and Women's Teams	279		1,452,000	130		574,934	2,026,934

CAVEAT

2022-23 Operating (Gameday) expenses increased as this was our first fiscal year back up and fully operational post pandemic in all facets.

Note: This screen is for game-day expenses only.

Total Expenses - Men's and Women's Teams

Enter all expenses attributable to intercollegiate athletic activities. This includes appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities.
Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	2,297,939	1,787,414	4,085,353
Baseball	1,172,227		1,172,227
Fencing	280,169	413,028	693,197
Lacrosse	1,112,125		1,112,125
Soccer	972,541	1,069,135	2,041,676
Swimming and Diving (combined)	585,427		585,427
Tennis	457,607	450,030	907,637
Track and Field and Cross Country (combined)	434,323	495,475	929,798
Volleyball	671,350	841,773	1,513,123
Total Expenses of all Sports, Except Football and	5,685,769	3,269,441	8,955,210

Basketball, Combined

| Total Expenses Men's and Women's Teams | 7,983,708 | 5,056,855 | 13,040,563 |

| Not Allocated by Gender/Sport (Expenses not attributable to a particular sport or sports) | | | 4,013,612 |

| **Grand Total Expenses** | | | 17,054,175 |

CAVEAT

2022-23 Total expenses increased as this was our first fiscal year back up and fully operational post pandemic in all facets.

Total Revenues - Men's and Women's Teams

Your total revenues must cover your total expenses.
Enter all revenues attributable to intercollegiate athletic activities. This includes revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sport camps, state or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities.
Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	2,297,939	1,796,486	4,094,425
Baseball	1,209,762		1,209,762
Fencing	282,714	415,180	697,894
Lacrosse	1,113,453		1,113,453
Soccer	975,622	1,071,495	2,047,117

Swimming and Diving (combined)	595,103		595,103
Tennis	462,507	452,181	914,688
Track and Field and Cross Country (combined)	441,747	496,091	937,838
Volleyball	671,350	843,469	1,514,819
Total Revenues of all Sports, Except Football and Basketball, Combined	5,752,258	3,278,416	9,030,674
Total Revenues Men's and Women's Teams	8,050,197	5,074,902	13,125,099

Not Allocated by Gender/Sport (Revenues not attributable to a particular sport or sports)

4,386,566

Grand Total for all Teams (includes by team and not allocated by gender/sport)

17,511,665

CAVEAT

In 2022-23 our revenues continued to increase as it returned back to normal when comparing to the prior 2021-22 year as we experienced a men's basketball guarantee game get cancelled in 2021-22. In 2022-23 we did not experience any game cancellations for Men's Basketball, so our guarantee revenue returned back to normal. One other revenue that returned back to normal in 2022-23 was Prospect ID Clinics for

Summary - Men's and Women's Teams

Your Grand Total Revenues must be equal to or greater than your Grand Total Expenses or you will not be able to lock your survey.

	Men's Teams	Women's Teams	Total
1 Total of Head Coaches' Salaries	1,045,026	579,678	1,624,704
2 Total of Assistant Coaches' Salaries	702,848	392,769	1,095,617

3	Total Salaries (Lines 1+2)	1,747,874	972,447	2,720,321
4	Athletically Related Student Aid	3,062,055	2,588,433	5,650,488
5	Recruiting Expenses	117,588	83,654	201,242
6	Operating (Game-Day) Expenses	1,452,000	574,934	2,026,934
7	Summary of Subset Expenses (Lines 3+4+5+6)	6,379,517	4,219,468	10,598,985
8	Total Expenses for Teams	7,983,708	5,056,855	13,040,563
9	Total Expenses for Teams Minus Subset Expenses (Line 8 – Line 7)	1,604,191	837,387	2,441,578
10	Not Allocated Expenses			4,013,612
11	Grand Total Expenses (Lines 8+10)			17,054,175
12	Total Revenues for Teams	8,050,197	5,074,902	13,125,099
13	Not Allocated Revenues			4,386,566
14	Grand Total Revenues (Lines 12+13)			17,511,665
15	Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8)	66,489	18,047	84,536
16	Grand Total Revenues Minus Grand Total Expenses (Line 14- Line 11)			457,490

To return to a data entry screen, click on the link in the Navigation Menu.
To proceed to the Supplemental Information screen, click on the link in the Navigation Menu or click on the "Next" button on this screen.

Supplemental Information (optional)

This screen may be used to help the reader better understand the data you have provided, or to help a prospective student-athlete make an informed choice of an athletics program.
This information will be viewable on the EADA public website. Please do not include the names of individuals or write messages to the help desk.
To explain specific data entered on a previous screen, please use the caveat box on that screen.

NJIT Athletics (14 sports) competed in it's third year in the America East Conference, with the 2022-23 year being the second normal season with non-conference and conference scheduling compared to the previous two years still impacted post-pandemic, but the first fully normal year without