

FY 2021 TIPS FOR GRANT WRITING

Gary White, NJIT TAB

August 2020

Thank you for joining us the webinar will begin in a few minutes!

Q & A

- If you have questions please insert them in the Q&A box and we will attempt them at the end of the webinar.

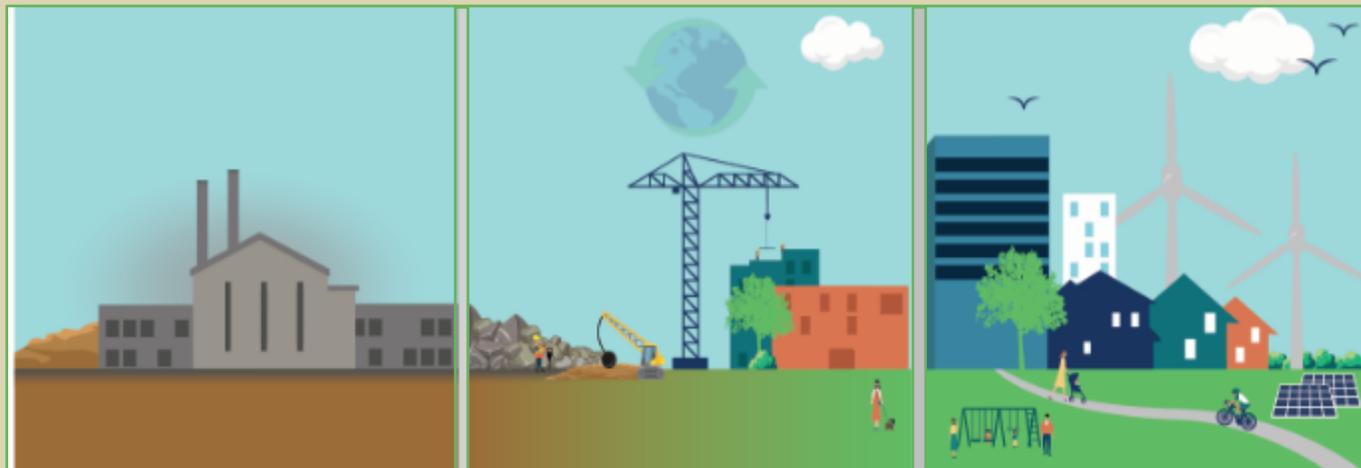


EPA Region 3 Brownfields

**Transforming pollution to playgrounds,
hazards to houses, and wasted-lots to
community hot spots!**

Grant Types

- ▶ Assessment Grant
- ▶ Cleanup Grant
- ▶ Revolving Loan Fund (RLF)
- ▶ Job Training Grant
- ▶ Multipurpose Grant
- ▶ Targeted Brownfield Assessments (TBAs)



Assessment

- ▶ **Community wide**
 - ▶ \$300,000 for hazardous substances and/or petroleum
- ▶ **Site specific**
 - ▶ \$200,000 or \$350,000 with waiver
- ▶ **Coalition**
 - ▶ \$600,000
- ▶ **Activities**
 - ▶ Inventory, characterize, assess, reuse planning, cleanup planning, and conduct community involvement

Assessment Planning Activities

▶ **Initiate brownfields revitalization:**

- ▶ Site Reuse Assessment
- ▶ Land Use Assessment
- ▶ Market Study
- ▶ Infrastructure Evaluation
- ▶ Community Health Assessment
- ▶ Site Disposition Strategy

▶ **Prepare for redevelopment:**

- ▶ Site Reuse Vision
- ▶ Revitalization Plan
- ▶ Resource Roadmap
- ▶ Evaluation of Market Viability



Cleanup

- ▶ Up to \$500,000 per site
- ▶ Cost share
 - ▶ 20% - can be waived
- ▶ Period of performance
 - ▶ 3 years
- ▶ Activities
 - ▶ Cleanup activities, reuse planning, and community involvement



Multipurpose

- ▶ Up to \$800,000
- ▶ Cost share
 - ▶ \$40,000 - can be waived
- ▶ Period of performance
 - ▶ 5 years
- ▶ Activities
 - ▶ Inventory, assessments, remediation, community involvement, reuse planning



Revolving Loan Fund (RLF)

- ▶ Up to \$1,000,000
- ▶ Cost share
 - ▶ 20% - can be waived
- ▶ Period of performance
 - ▶ 5 years
- ▶ Activities
 - ▶ Capitalize a RLF program
 - ▶ Provide loans and subgrants to carry out cleanup activities



THE BROWNFIELD PROCESS



COMMUNITY INVOLVEMENT

IDENTIFY SITE WITH REUSE POTENTIAL



PHASE I ASSESSMENT
ALL APPROPRIATE INQUIRY



ENTER STATE VOLUNTARY CLEANUP PROGRAM



CLEANUP PLAN (ABCA)



SITE VISION AND REUSE



PHASE II ASSESSMENT



LEVERAGE RESOURCES



CLEANUP ACTIVITY



REDEVELOPMENT



EPA BROWNFIELD GRANTS AND RESOURCES

TARGETED BROWNFIELD ASSESSMENT=**T** ASSESSMENT=**A** CLEANUP=**C** REVOLVING LOAN FUND=**R** MULT-PURPOSE=**M**

Job Training Grants

- ▶ \$200,000 grants
- ▶ Period of performance
 - ▶ 2 years
- ▶ Activities
 - ▶ For training and placing underemployed residents in communities impacted by brownfields
 - ▶ HAZWOPER, OSHA health and safety, outreach



CERCLA 128(a)

- ▶ Supports State and Tribal Response Programs
- ▶ Includes support for capacity building, site assessment, cleanup and related program development support
- ▶ Non-competitive allocation
- ▶ Eligible recipients are States, tribes, U.S. territories, and District of Columbia





Brownfields Revitalization Assistance: Not Just Grants

Targeted Brownfields
Assessment (TBA) Program

Regional Technical Assistance to
Brownfields Communities (TAB)
Providers

National Technical
Assistance Providers

Targeted Brownfields Assessment (TBA)

- ▶ Site assessment activities conducted by EPA contractor
 - ▶ Phase I assessments
 - ▶ Site sampling activities
 - ▶ Cleanup planning
- ▶ Work in coordination with state VCPs
- ▶ Rolling application process in Region 3
- ▶ NO COST to public entities, tribes, and nonprofit organizations



Nationwide Technical Assistance Partners

- ▶ EPA funds these organizations so they can assist communities with their brownfields challenges - for FREE!

Current grantee

Fall 2020



**GROUNDWORK
USA**

Supports brownfields equitable development approaches through Sept 2021



Grant (new RFA to be issued summer 2020)
New contract support (EPA-directed)



Supports brownfields funding/financing through Sept 2020



New contract support (EPA-directed)



Supports environmental workforce development & job training through Sept 2026



No change

Land Revitalization

- ▶ EPA develops guides, tools, trainings and best practices that help communities cleanup and reuse contaminated sites.
 - ▶ Remove barriers to site reuse
 - ▶ Integrate sustainable approaches into site redevelopment
 - ▶ Leverage resources



These and other LR resources are on EPA's [LR website](#)

Solicitation Timeline

- ▶ Late August - Application guidelines posted to HQ and grants.gov websites
- ▶ Late October - Applications due via grants.gov
- ▶ Nov to Dec - Region 3 reviews threshold criteria and ranks proposals
- ▶ Jan-Feb - Region 3 discusses applications on nationwide panels
- ▶ May - Grant selection announcement



Application Tips

- ▶ Register for SAM.gov (system for award management) early
- ▶ Do NOT wait until the last minute to submit proposals
 - ▶ EPA does not consider submission issues as a reason to accept proposals after the deadline
- ▶ Attend the national training
- ▶ Coordinate with NJIT for a review!



DELAWARE BROWNFIELDS DEVELOPMENT PROGRAM

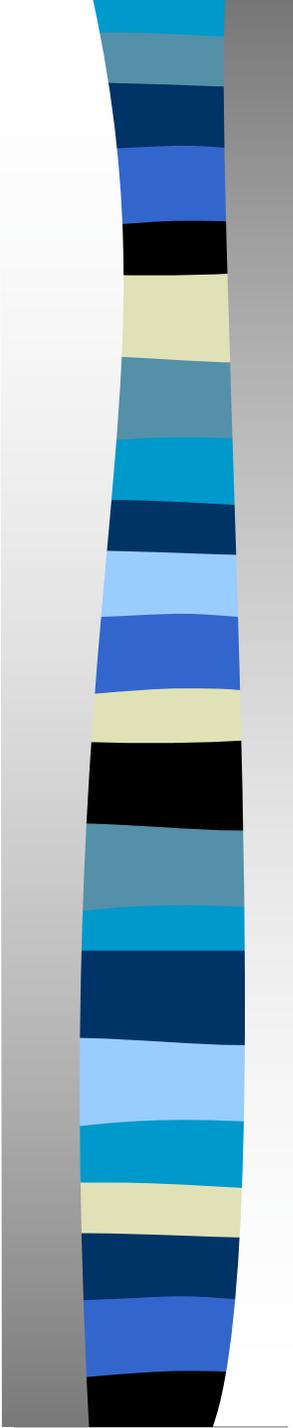
**Department of Natural Resources
and Environmental Control**

**Division of Waste and Hazardous
Substances**



<https://de.gov/brownfields>

August 2020

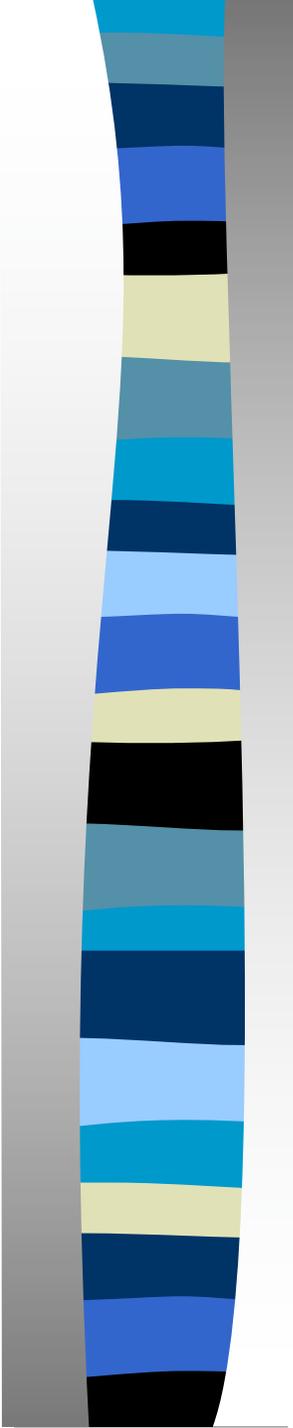


WHAT IS A BROWNFIELD?

“Brownfield means real property, the expansion, redevelopment, or reuse of which may be hindered by the *reasonably held belief* that the real property may be contaminated.”

7 Del. C., Chapter 91

<http://www.delcode.delaware.gov/title7/c091/sc01/index.shtml>

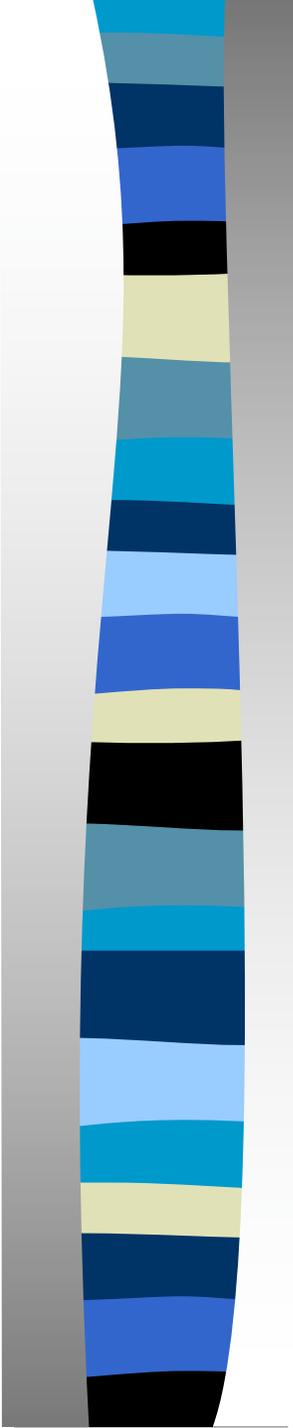


Why have a Delaware Brownfields Development Program?

- Properties that are perceived to have environmental contamination are not redeveloped
- Purchasers do not want the liability
- Purchasers do not want to spend the \$ to cleanup.

- **RESULT:** Blighted properties sit undeveloped

- **SOLUTION:**
 - State Liability Protection for existing contamination
 - Funding for investigation and remediation



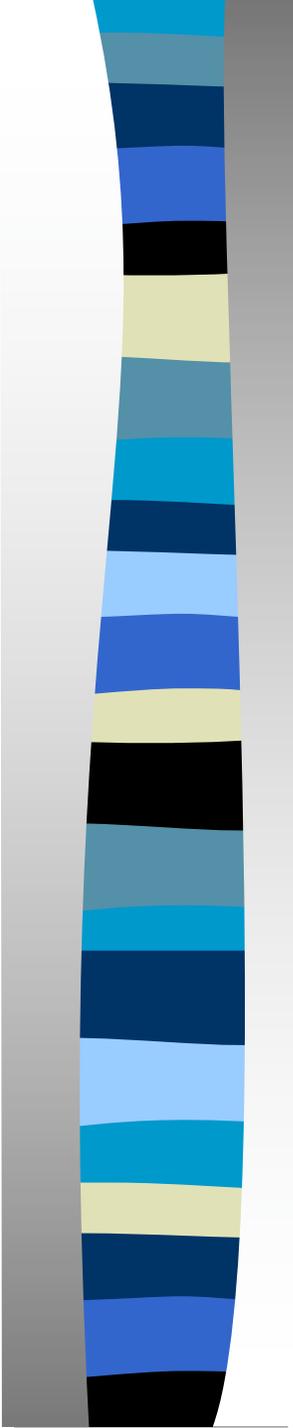
Brownfield Property Criteria

- *Reasonable Belief* there may be environmental contamination
- Must be a plan for development, redevelopment or expansion of the property *hindered* by the reasonable belief
- Cannot be subject to a government enforcement action
- Cannot be contamination solely from proper application of fertilizer or pesticides (golf course)

Industrial sites, Gas Stations, Landfills

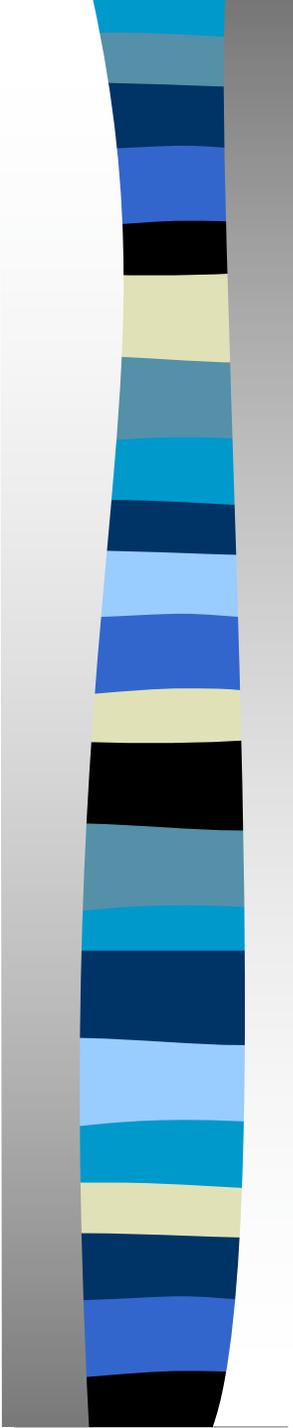


*Shooting ranges, Salvage
Yards, Drycleaners*



Brownfield Developer Criteria

- Responsible Party/Property Owner **cannot** be a BF Developer
- There cannot be a contractual or familial relationship between the Brownfield Developer and the Property Owner
- Must be willing to enter into a Brownfield Development Agreement (BDA) with the DNREC



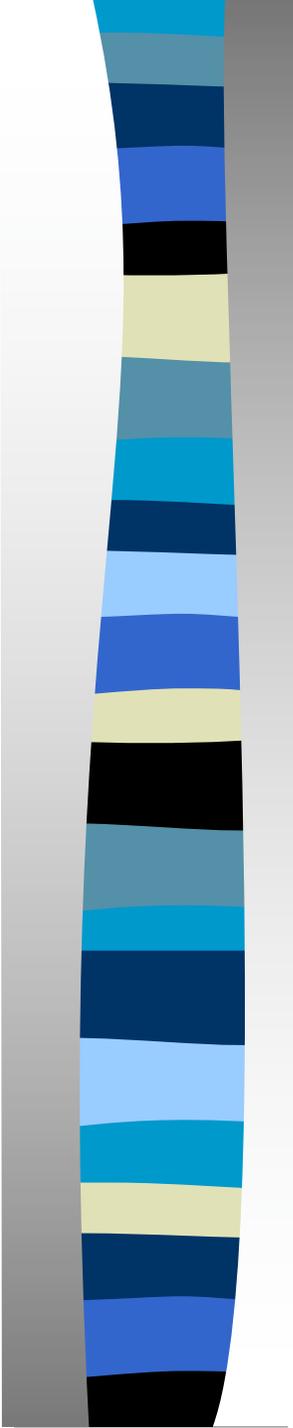
TITLE BEFORE BDA =



*Operations/Business Activities
occurring on the site without prior
approval **



**May request DNREC approval for continuing operations at time of Brownfield certification*



Brownfield Development Program Funding

Non-Profits, Municipalities, Redevelopment Authorities, Land Bank and State Government Agencies:

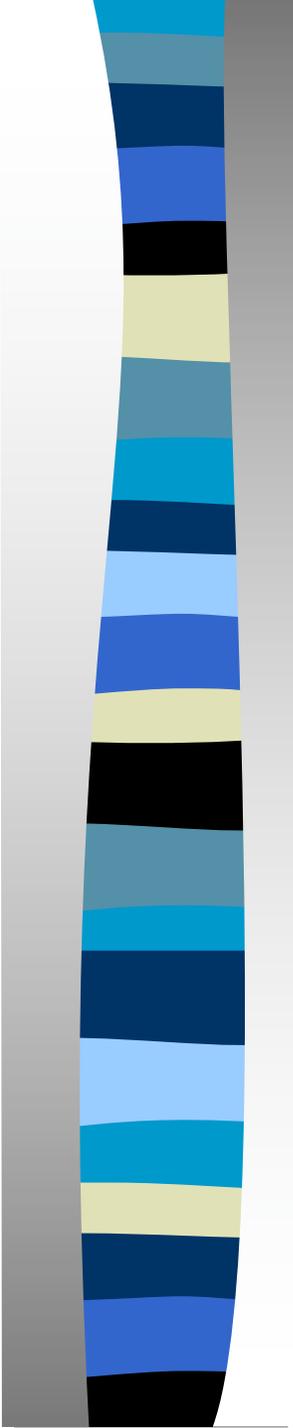
- ☐ \$625,000 Maximum for investigative, remedial and Dept oversight costs:
 - ☐ \$500,000 reimbursed on a dollar for dollar basis
 - ☐ \$125,000 reimbursed on a fifty cents to the dollar basis

For Profit Entities:

- ☐ \$200,000 Maximum for investigative, remedial and Dept oversight costs:
 - ☐ \$125,000 reimbursed on a dollar for dollar basis
 - ☐ \$ 75,000 reimbursed on a fifty cents to the dollar basis

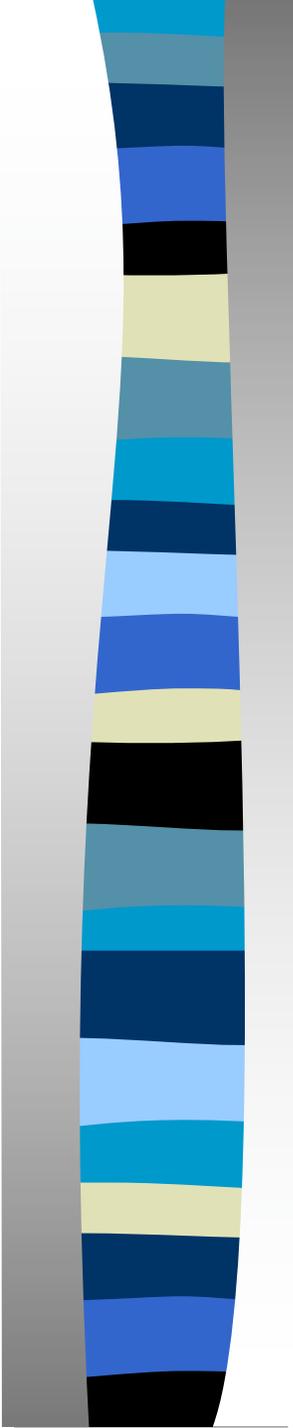
Affordable Housing Projects, LEEDS Projects, Small Business

- ☐ Waive the fifty cents to the dollar match



Brownfield Development Program Funding (July 2020)

- ▣ Additional \$65,000 for groundwater and soil gas remedial activities at the source area
- ▣ Additional \$25,000 for investigation of off-site contamination
- ▣ Additional \$25,000 for Green Remediation when included in the Final Plan of Remedial action



Brownfield Process

www.dnrec.delaware.gov/dwhs/sirb/Documents/Flow Chart Summary.pdf

Identify potential site/Contact Owner

Submit a Brownfield Certification and Grant Funding Application

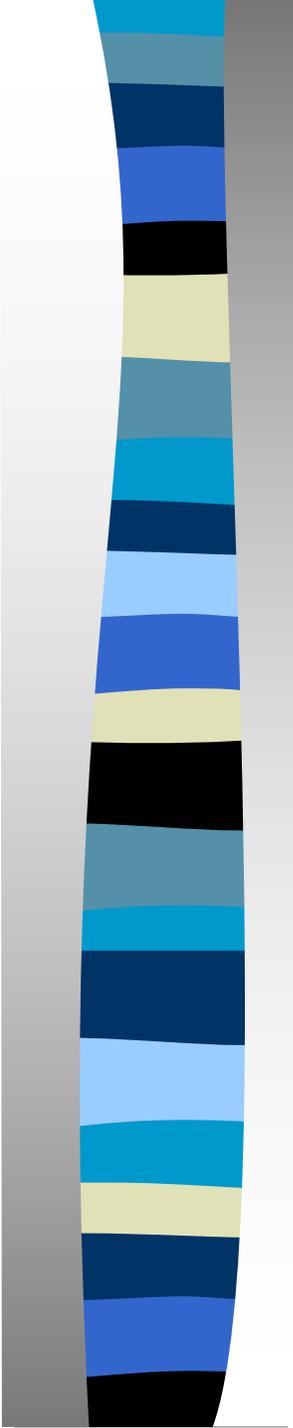
DNREC certifies Site as a Brownfield and determines Brownfield Developer eligibility

Developer Signs Brownfield Development Agreement (BDA)

HSCA Certified Consultant completes Brownfield Investigation (BFI)

BFI Report sent to DNREC

Brownfield Developer can decide to take title and complete remediation OR walk away with no liability (if they have not taken ownership)



Brownfield Process

Summarized Version, continued

BF Developer takes Title to property (no remediation financing is available until this step is complete)

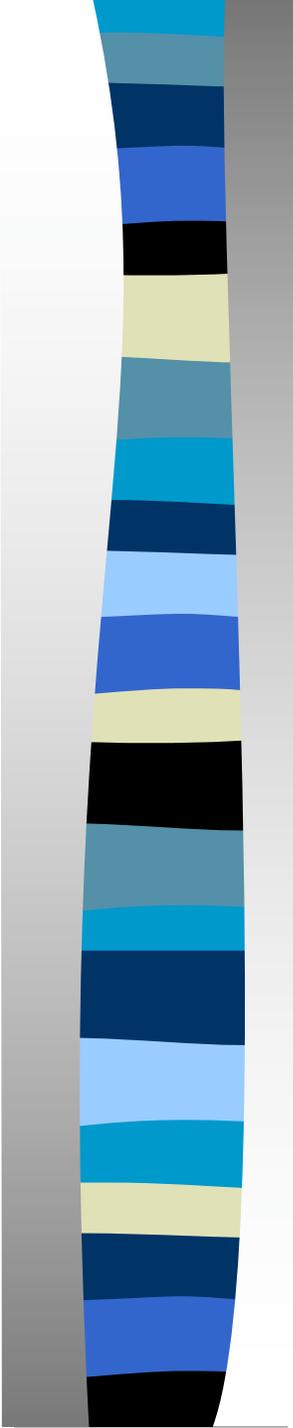
BF Developer (now owner) submits Proposed and Final plans for remediation

BF Developer implements and completes remediation

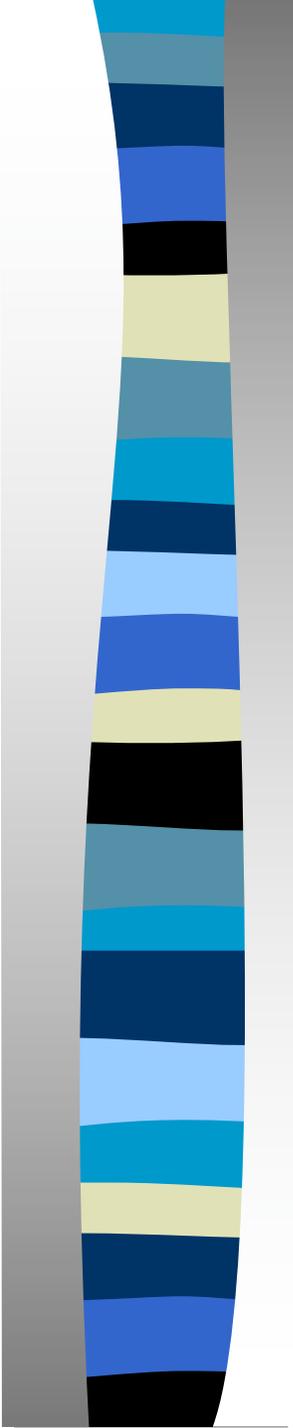
Certificate of completion of remedy (COCR) is issued

Development of property

Possible long term stewardship (O&M, environmental covenants)



Collaboration=Success

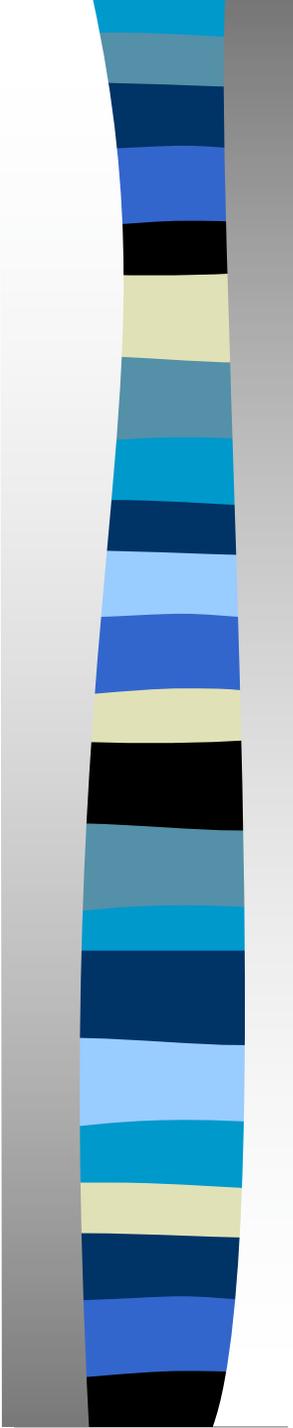


Brownfield Marketplace

- Database
 - Already certified Brownfield sites
 - Potential Brownfield sites, not yet certified

<http://apps.dnrec.state.de.us/BFExt/BFExtMain.aspx>

Contact Melissa Leckie, 302-395-2600



Delaware Brownfield Documents

<https://de.gov/brownfields>

Brownfield Application:

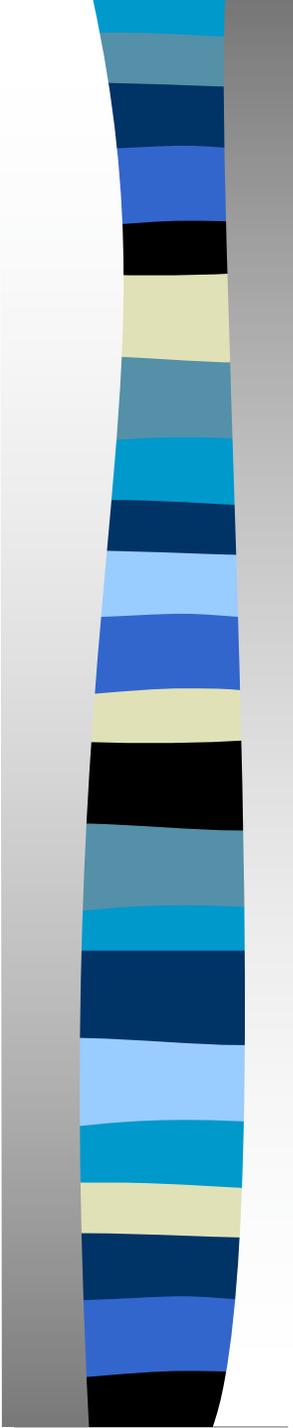
http://www.dnrec.delaware.gov/dwhs/SIRB/Documents/BF_Cert_App.pdf

HSCA Policy on Brownfields Grants:

<http://www.dnrec.delaware.gov/dwhs/SIRB/Documents/BFGPolicy.pdf>

Brownfield Grant Eligible Expenses Guidance:

<http://www.dnrec.delaware.gov/dwhs/SIRB/Documents/BFGExpenseGuidance.pdf>

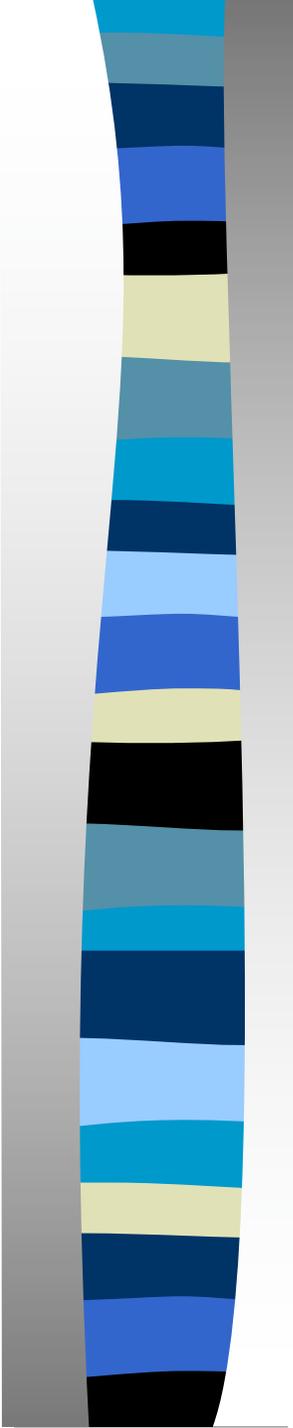


Brownfield Revolving Loan Fund

- **Brownfield Revolving Loan Fund Guide**

- <http://www.dnrec.delaware.gov/dwhs/SIRB/Documents/final%20BRLF%20updated%20041918.pdf>

- Must be a certified Brownfield site
 - Borrower can be any legal entity authorized to incur debt
 - Must enter into a note, mortgage, guarantee
 - Cannot have caused or contributed to the contamination
- Loan amounts \$10,000-\$400,000



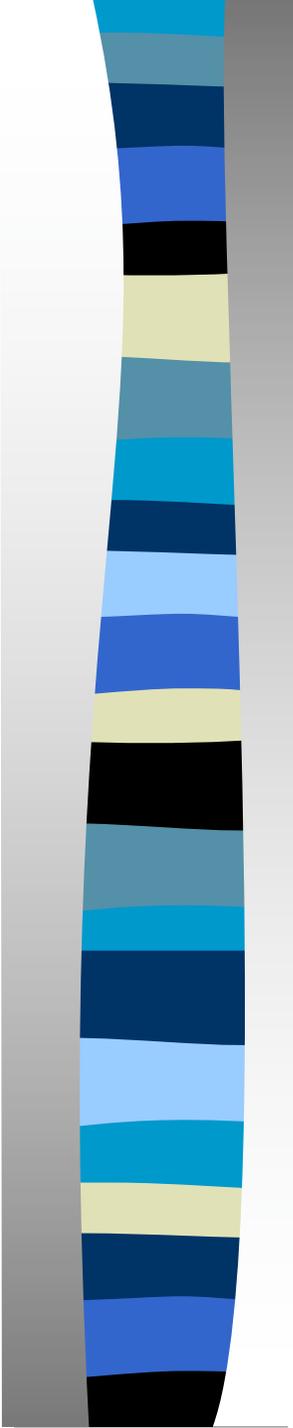
Petroleum Brownfields

7 Del C, Chapter 74 Underground Storage Tanks

<https://dnrec.alpha.delaware.gov/waste-hazardous/tanks/financing-options>

- **First Fund Program**
 - Inability to Pay
 - Orphan Tanks
- **Heating Fuel Underground Storage Tank Closure Assistance Program**
 - Removal of Heating Fuel Tanks <1,100gal
 - Limited Overexcavation of contaminated soil

No Liability Protection



Complete Communities Toolbox

Institute for Public Administration, U of D

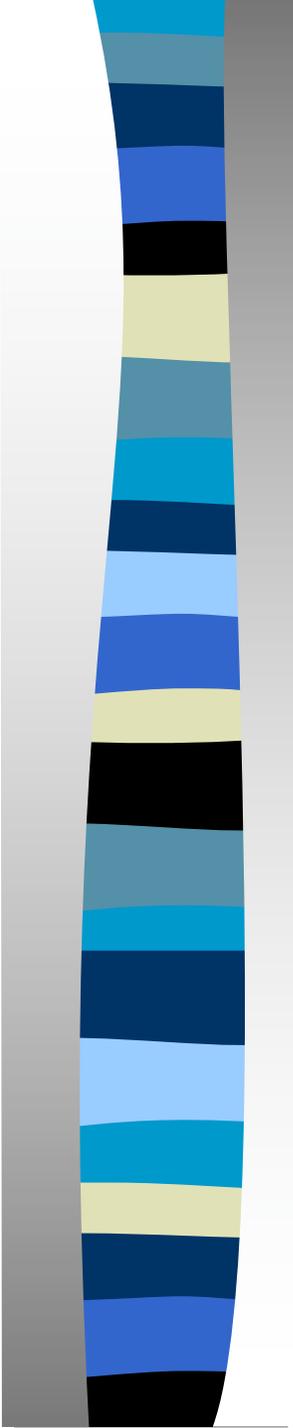
<https://www.completecommunitiesde.org/planning/ddfrc/>

Delaware Database for Funding Resilient Communities:

<https://www.bidenschool.udel.edu/research-public-service/ddfrc>

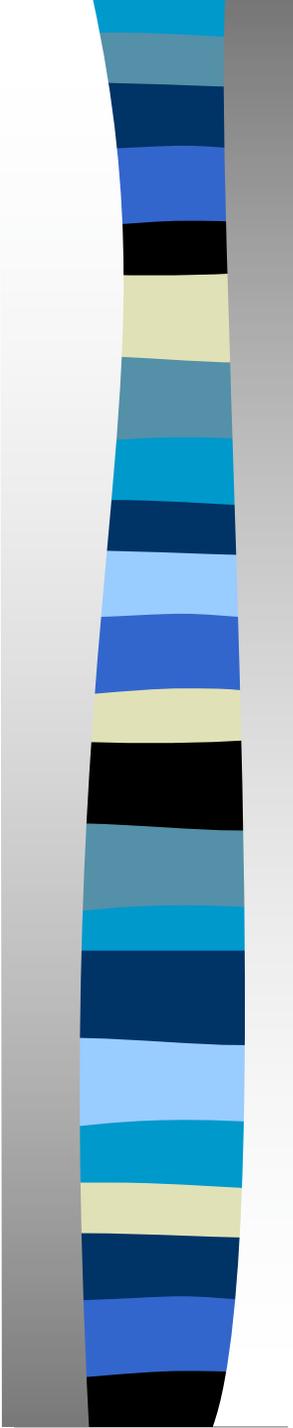
Filters:

- Type of assistance offered (grant, loan, etc.)
- Project scope (land acquisition, energy efficiency retrofits, etc.)
- Amount of financial assistance available
- Whether or not matching funds are required



Tax Credits

- Delaware Tax Credit Programs
 - <https://revenue.delaware.gov/contact-information/>
 - <https://business.delaware.gov/incentives/>
 - New Business Facility Tax Credit
 - New Economy Jobs Tax Credit
 - Research and Development Tax Credit
 - Green Industries/Brownfield Tax Credit
 - Land and Historic Resource Conservation Tax Credit
 - Historic Preservation Tax Credit
 - Neighborhood Assistance Tax Credit
 - Business Finder's Fee Tax Credit
 - Vocational Rehabilitation Hiring Tax Credit
 - Delaware Historic Preservation Tax Credit Program



Brownfields Basics Workshop

June 2019

<https://de.gov/brownfieldsbasics>

- Brownfields for Beginners – NJIT
- EPA's Role in Brownfields – EPA R3
- Health Impact Assessments – EPA R3
 - Redevelopment of Chesapeake Utilities – Dover DE
- Environmental Justice Small Grants – EPA R3
- Petroleum Brownfields – DNREC
- Delaware Opportunity Zones – DE Dept of State

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Ranking Criteria

Applicants will be working to score a total of 150 points

01



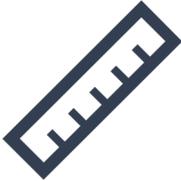
40 Points
Project Area
Description & Plans
for Revitalization

02



35 Points
Community Need &
Community
Engagement

03



50 Points
Task Descriptions,
Cost Estimates, &
Measuring Progress

04



25 Points
Programmatic
Capability & Past
Performance

Essay Contest

Project Management

General Tips

- Criteria 1 and Criteria 2 are where the essay portion begins.
 - The answers to the criteria require more thought and planning on your part as the applicant
- You must create an authentic story for **YOUR** community and carry that story through to the other sections.
 - Continuity between sections is a common weakness
 - Distinguish your uniqueness in terms more specific than the need for economic redevelopment.
- Many questions are 2 part questions in the **evaluation criteria** but not the ranking criteria. Look for the word “AND”.
- Do not generalize smart growth and sustainable practices.
- Do not use words like “encourage” or “hope” – either you intend to do something or be silent about it.
- Use words like “blight” carefully, they can be unclear.
- **READ THE GUIDELINES!!!**

Ranking Criteria vs Evaluation Criteria

▶ Ranking Criteria:

(3) Disproportionately Impacted Populations

Populations in the target area(s) that have environmental justice challenges and/or disproportionately share the negative environmental consequences resulting from industrial, governmental, and/or commercial operations or policies.

▶ Evaluation Criteria:

(3) Disproportionately Impacted Populations (5 points)

The degree to which populations in the target area(s) have environmental justice challenges and/or disproportionately share the negative environmental consequences resulting from industrial, governmental and/or commercial operations or policies, and the extent to which this grant will address or facilitate the identification and reduction of those threats.

This required portion of the response is NOT in the Ranking Criteria.

- ▶ Evaluation Criteria is what reviewers use to score proposals, not the Ranking Criteria.
- ▶ Note that the Evaluation Criteria asks more than the Ranking Criteria.

Project Area Description & Plans for Revitalization

Project Area Description & Plans for Revitalization Issues

- **Target Area & Brownfields:**

- Signs of distress or neglect: dilapidated buildings, building code violations, litter, people moving out of the area, etc.
- Sensitive or vulnerable populations: Young children, elderly, women of child bearing age, etc.
- Need for remediation and redevelopment
- Clear target area(s)
- Carry your issues and target area(s) consistently through the proposal

- **Description of Priority Brownfield Sites:**

- **Your priority site(s)**
- Past & current land uses
- Current site conditions
- Why the sites were identified as a priority
- Potentially related environmental issues

Project Area Description & Plans for Revitalization Issues

- **Reuse Strategy & Alignment with Revitalization Plans:**
 - Reference your specific community land use/redevelopment plan by name.
 - Clearly state a redevelopment strategy for your brownfield site(s).
 - The redevelopment of your brownfield sites should further the goals of your community plan.
 - Give specific details!

Project Area Description & Plans for Revitalization Issues

- **Resources Needed For Site Reuse:**
 - How does this grant open doors for other funds for environmental assessment or remediation, **and** subsequent reuse of the priority site(s)?
 - What other sources of funding are available to you as the applicant?
 - Other grants, State BF tax incentives, Opportunity Zones, historic tax credits, foundations, investors, donations, etc.

- ▶ **Use of Existing Infrastructure:**
 - ▶ Clearly connect the proposed project with the use of existing infrastructure.

Project Area Description & Plans for Revitalization Issues

▶ Outcomes and Benefits of Reuse Strategy:

Green Space	Non-profit & Charitable
Parks	Affordable housing
Recreation areas	Community centers
Wetlands & open space	Local government uses

- ▶ Tangible direct outcomes.
- ▶ Reviewers need little explanation to understand what these look like.

Economic Benefits
Increased employment
Expanded tax base
Increased property value
Reduction in vacancy

- ▶ These benefits are amorphous when not described.
- ▶ Everyone wants these but you must distinguish what they look like for you.
- ▶ Use projections or estimates

▶ **Be sure to point out the project is in an Opportunity Zone or will spur economic growth in an Opportunity Zone**

01

Project Area Description & Plans for Revitalization

Create a clear vision and framework for your application



Here is...

Point #1

Describe your community and the **target area**



Point #2

The brownfield issues and **their impact on the community**



Point 3

How this grant **fits into the community's revitalization plan**



Point 4

Our **strategy** to leverage resources to redevelop the brownfield sites.

Point 5

the anticipated outcomes and how my target **area will benefit from redeveloping** the brownfield sites;



Useful Tips:

Tip #1

Set the stage for the rest of your narrative in this criteria



Tip #4

Coalition applicants: Provide information on all coalition partners and their respective target area.



Tip #2

Outstanding applications will have a project that aligns with existing community revitalization efforts.



Tip #5

Demonstrate that you have plans to get from A to Z.



Tip #3

Be as specific as possible when providing responses



Tip #6

Demonstrate that your project is going to be successful.



Community Need & Community Engagement

02

Community Need & Community Engagement

Why you?

Here is...



Community Need & Community Engagement

The Community's Need for Funding:

- Identify a small population (10,000 or less) **and/or** have low income residents in the **target area**.
 - How these factors impact the **community's** ability to obtain funding.
 - Community means you the applicant.
 - Why funding is not available in the target area to address the sites/cleanup.
 - Use real numbers.
 - Examples of why you cannot fund: limited tax base, decline in tax base, internal rules don't permit this use of funds, emergency situations that drained resources, natural disaster response, etc.
 - Quantify, Quantify, Quantify

Community Need & Community Engagement

Threats to Sensitive Populations – Health or Welfare:

- **For Health Issues:**

- Health issues that are impacting your sensitive populations.
- The availability of health department statistics.
- Potential contamination pathways.
- How this grant will help to reduce these threats.

- **For Welfare Issues:**

- Social negatives such as crime, vandalism, illegal dumping, people moving out.
- Abandoned properties.
- Community disinvestment.
- Burden on municipal services.

Community Need & Community Engagement

Greater Than Normal Incidence of Disease & Adverse Health Conditions:

- The potential contaminants that may be connected to your site(s).
- The potential health threats that may affect your community such as:

Cancer rates	Asthma rates	Birth defect rates	Blood lead levels	Obesity	Other data that fits your story
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- These are not the only possible issues you could be experiencing.
- Use hard health data that fit your community, not necessarily the examples from the guidelines.
- Keep in mind you must explain how the grant will either help identify and reduce the adverse health conditions.

Community Need & Community Engagement

Disproportionately Impacted Populations:

- Think about this criteria as “cumulative impacts” affecting your target area.
- Lack of job opportunities, access to services, and/or transportation.
- Zoning issues
- Food deserts
- Loss of population
- Air pollution
- Drinking water & soil issues
- Low property values
- Disinvestment
- Remember, the grant must be able to help with identification and reducing the threats.
 - I.e. the grant must, “move the needle”.

Community Need & Community Engagement

Community Engagement:

- Your community project partners and how their roles are **relevant** and **meaningful** to your project.
 - Its only meaningful if its unique.
- How will they be involved in the site selection, cleanup & future redevelopment?
- This is much more than just support, it's active participation!
- Its not about quantity, its about the quality of what your partners bring.
 - ▶ Examples of Community Partner Involvement:
 - ▶ Participate on the cleanup project committee
 - ▶ Talk to their constituency about the project
 - ▶ Host public meetings
 - ▶ Provide technical assistance

Community Need & Community Engagement

Incorporating Community Input:

- How these plans are appropriate for your targeted community.
- How to convince the reviewer that your plan is effective.
- How do you ensure you accommodate your sensitive populations or those living within the target areas?
- Make sure you have an effective way to both consider and respond to community input.
 - Missing this component was a common mistake in the past applications.

Useful Tips:



Tip #1

You are your community's expert

Tip #4

Be specific in describing your engagement methods

Tip #2

Make sure you highlight effective methods of engagement

Tip #5

Quantify need to the greatest extent practicable

Tip #3

Communication does not equal Involvement

Tip #6

Be inclusive in your engagement. (Provide Interpreters, be handicap friendly, etc.)

Tasks, Costs, & Measuring Progress

Tasks, Costs, & Measuring Progress

- **Description of Tasks/ Activities and Outputs**
 - Project Schedule – make sure your schedule is able to be performed in the 3-year grant period
 - Project Lead – indicate who is leading each task on the schedule and the responsibilities of the contractors, the community, partner's etc.
 - Outputs – Tangible, fundable outputs need to be listed and the extent to which they will be able to be completed within the 3-year period.
- **Cost Estimates**
 - Budget Table – USE EPA'S budget table!
 - Cost Description – USE EPA'S budget format!

Tasks, Costs, & Measuring Progress

- **Measuring Environmental Results**

- Discuss how you will track your grant progress AND utilize EPA's ACRES system.
- If the applicant has any effective methods of grant management or grant tracking it would be advantageous to list that here in the proposal.

Tasks, Costs & Measuring Progress

This section is your **step-by-step plan** for implementing your Brownfields project in your target area.

- **What tasks** need to be accomplished and when?
- **Who's involved**, and **who's the lead** in implementing those tasks?
- **How is the funding being budgeted** to pay for those tasks, and **how did you come up with those numbers?**
- **How are you going to track the project** to make sure it stays on schedule, on budget, and you accomplish your goals within the grant period?
- **Have you thought about timing and schedule** for leveraging other funding critical to the overall vision?



Cost Estimate: Examples

Program Management: Personnel:

\$24,000 - 480 hrs. Planner/Finance rate - \$50/hr (per quarter est: 10-hrs EPA reporting/records management, 10-hrs. Monthly progress meetings, and 20-hrs sites specific and community engagement work). Additional hours required will not be charged to the grant.

Number of People x Time Spent x Hourly Rate = Total

Unit x Cost Per Unit = Total

Do Not Be Creative

Make Sure Numbers Match

Programmatic Capability & Past Performance

04

Programmatic Capability & Past Performance Overview

Applicants should:



Responsibility #1

Demonstrate ability to successfully manage the grant AND produce the measurable results discussed in the proposal.

Achieved?



Responsibility #2

Describe the organizational structure

Achieved?



Responsibility #3

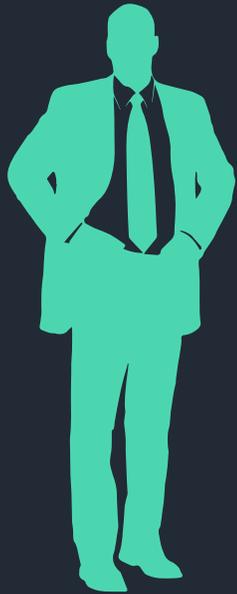
Highlight past performance on Brownfield Grants, federal or non-federal grants

Achieved?

04

Programmatic Capability & Past Performance Overview

Crossroad!



Applicant #1:

Applicants that **have** received a Brownfields Grant



Applicant #2:

Applicants that have **NOT** received a Brownfields Grant but have received federal/non federal assistance agreements



Applicant #3:

Applicants that **never received federal/non federal** assistance agreements



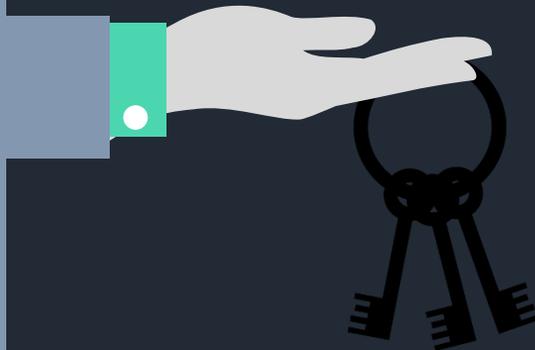
Programmatic Capability & Past Performance Overview

Applicant #1: Past/Present Brownfield Grant Recipients



Describe (for no more than three recent grants)

- Accomplishments (specific outputs and outcomes)
- Compliance with work plan, schedule, and terms and conditions
- Corrective action for past grant management issues
- Discuss history of timely and acceptable reporting of deliverables, including ACRES
- Plans to expend all remaining funds in open grants/explanation of why there were leftover funds on closed grants



Past/Present Brownfield Grant Recipients

	Grants to Include
Assessment Grant Applicants	Assessment, Cleanup, RLF, 128(a)
Cleanup Grant Applicants	Assessment, Cleanup, RLF, 128(a)
MP Grant Applicants	Assessment, Cleanup, RLF, 128(a), AWP

04

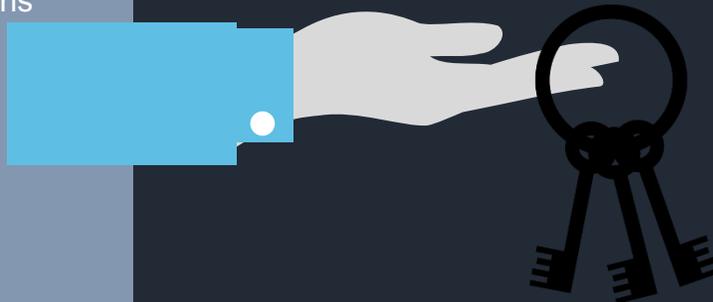
Programmatic Capability & Past Performance Overview

Applicant #2: Applicants who are not Past/present Brownfield Grant Recipients



Describe (for no more than **three** recent grants)

- The awarding agency/organization, amount and purpose of funding
- Accomplishments (specific outputs and outcomes) of projects in similar scope
- Compliance with work plan, schedule, and terms and conditions
- Corrective action for past grant management issues
- Discuss history of timely and acceptable reporting





04

Programmatic Capability & Past Performance Overview

Applicant #3: Applicants who have never Received
federal or non-federal assistance agreements

- Affirm that your organization has never received any type of federal or non-federal assistance agreements
- Will receive a neutral score



“If at first
You don't succeed
Try again.”



- A very smart person

Thank You

Submit your proposals to NJIT TAB for critiques!!

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