

the challenge:

Increase revenue from private sources

the progress:

Since FY 2003, the university's overall donor base has increased 15.5%. Nearly \$11 million was raised in FY 2005. Alumni donors increased 3% last year, for a two-year gain of 17%. The Leadership Circle – donors who contribute \$100 or more – grew by 24%. Matching gifts increased by 13%.

GILBERT GLASS '41 renewed his commitment to NJIT with a lead gift to the Albert Dorman Honors College Scholarship Endowment Campaign. The new gift is in addition to the Gil W. Glass Leadership Scholarship established in 1990. A philanthropist who believes in helping individuals to help themselves, especially through education and training, he is actively involved with Accion Internationale in Central America. Above, he is seen with the students of a school he started in Guatemala.



grow revenue

At Celebration 2004, **J. ROBERT HILLIER, FAIA**, chairman of the board of The Hillier Group, announced the kick-off of the public phase of the Albert Dorman Honors College Scholarship Endowment Campaign. Hillier, the national chair of the campaign, said that he sees the campaign as an opportunity to help build the future through the honors college where "our nation's most talented men and women prepare to be the leaders in their professions and their communities." The campaign is three-quarters of the way to its goal of \$20 million, with more than \$15 million in gifts and pledges.





H. GAIL AND DOROTHY CLARKE created a lasting tribute to past and future presidents of NJIT when they donated a 55-foot clock tower and carillon (seen at the left of the photo) to the university. Collectors of mechanical musical instruments from music boxes to player pianos, the Clarkes are fascinated by the convergence of science and music in instruments of this type. Gail, a 1944 graduate of Newark College of Engineering, fulfilled his long-standing dream to have the graceful music of the carillon bells grace the campus of his alma mater. He says that he hopes people will pause and reflect on how a creative combination of science and art can make life better.



HERB IRIS '51, founder of the Iris Construction Company, is national chair of the Highlander Athletics Campaign, which aims to raise \$5 million dollars to improve campus facilities for sports and fitness and to support scholarships for student athletes. The campaign has raised nearly half of its goal.



The **ROBERT AND DOT SWANSON ATHLETICS ENDOWED SCHOLARSHIP FUND** was established in memory of the beloved former chairman of physical education and athletics, and his wife, who led the campus athletic and social life for 34 years. Bob helped students establish a wide range of sports clubs and intramural teams, while he and Dot introduced the student body to social activities from dancing to boating. Alumni athletes from the

1950s are enthusiastically supporting the fund, with **JOHN SEAZHOLTZ '59**, former soccer player and member of the campaign steering committee, making a lead gift.



YING WU '88 (center, in blue shirt) executive vice president and the vice chairman of the board of directors of the new UTStarcom, and founder and CEO of its China-based subsidiary, UTStarcom (China) Ltd., one of China's major telecom equipment providers, created a \$1.5 million endowment to provide fellowships for graduate students in electrical engineering. While in the United States, he visited with **ATAM DHAWAN**, professor and chair of electrical and computer engineering, and the ECE graduate students who will benefit from his gift.

The **MAL SIMON SOCCER FUND** was established to honor the retired soccer coach and athletics director by helping NJIT to support the scholar athletes in its Division I Men's Soccer Program with scholarships. Mal, seen at right with (l-r) **LENNY KAPLAN**, athletic director, and NJIT President **ROBERT ALTENKIRCH** at ribbon-cutting ceremonies for the refurbished soccer field, spent 37 years with the university, coaching soccer, volleyball and basketball, teaching physical education, directing intramural activities, and finally serving as director of physical education and athletics.

