

New Jersey Institute of Technology

FY2008 Operating and Capital Budgets

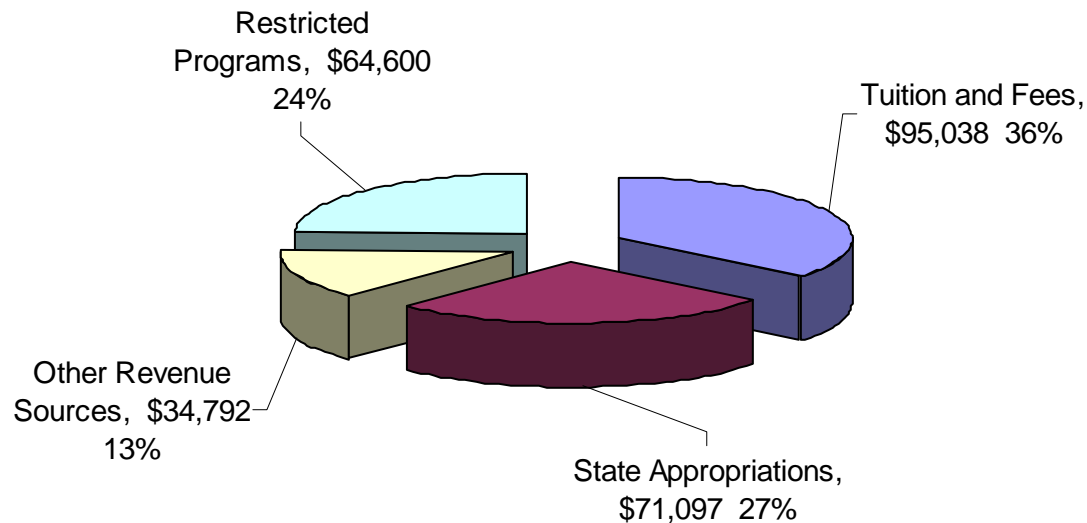
Approved by the Board of Trustees

July 19, 2007

New Jersey Institute of Technology

FY2008 Revenue Operating Budget

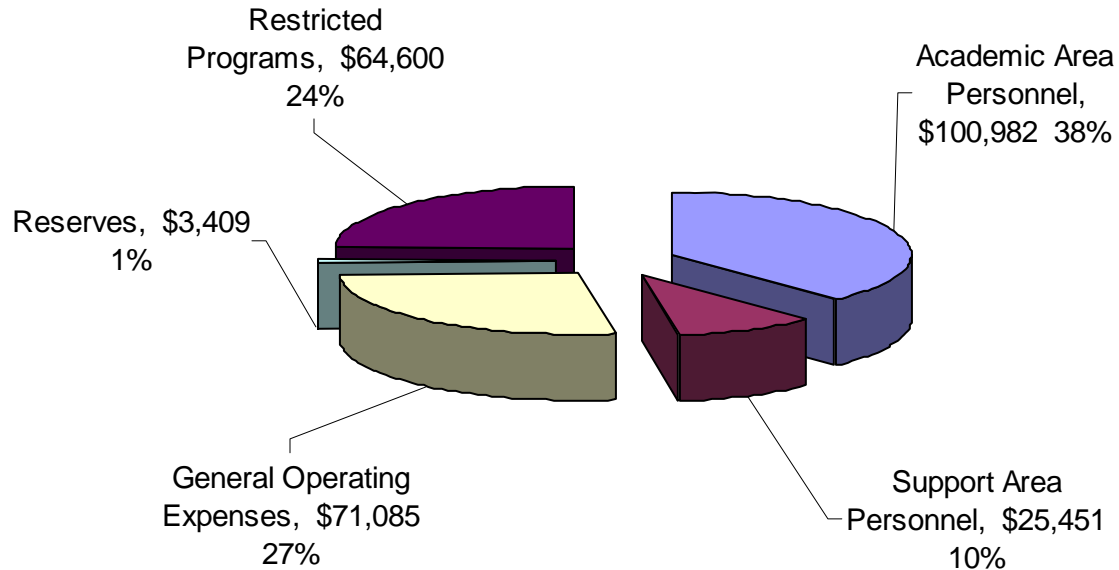
Revenue = \$265,527
(\$000's)



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FY2008 Expenses Operating Budget

Expenses = \$265,527
(\$000's)



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FY2008 Budget Highlights

- Increase in base State funding totaling \$1.3 million
- Partial State funding of FY07 salary program carry forward and no State funding of FY2008 salary program, resulting in an unfunded net cost of \$4.5 million
- 14 tenured faculty members accepted the faculty separation incentive program with annual salaries of \$1.8 million
- \$4.8 million increase due to AY06/07 enrollment growth
- Conservative, no growth in new students for AY07/08
- \$6.6 million additional revenue generated from 7% tuition (price) increase for In-State Students (undergraduate and graduate)

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FY2008 Budget Highlights cont.

- 15% increase in required fees, primarily supporting additional investments in technology, athletics, and facilities debt service
- 17% increase in student awards (including strategic plan allocations)
- Continued investment in Strategic Priorities (\$1.4 million)
- \$1.1 million increase in required debt service
- 0.23% of the recurring operating budget built on non-recurring funds compared to 1.7% for FY2007
- Modified residence hall room configurations (54 fewer beds) and limited rate increase (2%) to meet external competition
- 5% continued steady growth in restricted grants and contracts

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FY2008 Budget Development Review of Tuition Revenue

	<u>FY2002</u>	<u>FY2003</u>	<u>FY2004</u>	<u>FY2005</u>	<u>FY2006</u>	<u>FY2007</u>	<u>FY2008</u>
Base Tuition	\$ 47,945	\$ 52,911	\$ 55,551	\$ 60,011	\$ 64,800	\$ 67,062	\$ 76,857
Gross Tuition Increase %	6.9%	9.7%	8.5%	8.0%	7.0%	7.0%	7.0%
Gross Tuition Increase \$	\$ 3,308	\$ 5,132	\$ 4,722	\$ 4,801	\$ 4,536	\$ 4,697	\$ 5,380
Less: Additional Student Awards	<u>\$ (454)</u>	<u>\$ (606)</u>	<u>\$ (1,139)</u>	<u>\$ (1,714)</u>	<u>\$ (827)</u>	<u>\$ (1,770)</u>	<u>\$ (2,289)</u>
Net Additional Tuition \$	\$ 2,854	\$ 4,526	\$ 3,583	\$ 3,087	\$ 3,709	\$ 2,927	\$ 3,091
Actual % Yield From Rate Increase	6.0%	8.6%	6.4%	5.1%	5.7%	4.4%	4.0%
Tuition Increase Discount %	13.7%	11.8%	24.1%	35.7%	18.2%	37.7%	42.5%

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Review of Annual Operating Budget FY2002 - FY2008

	State Request	Base State Appro.	Fiscal Year Shortfall	% Fiscal Year Shortfall	Tuition/Fee Revenue	Tuition/Fee Revenue	Annual % Increase Tuition	% Tuition Cap	Budgetary Expenditure Reductions/Reallocations
FY02	56,110	52,133	(3,977)	-7.1%	62,378	N/A	6.9	-	N/A
FY03	55,896	49,621	(6,275)	-11.2%	67,596	5,218	9.7	-	(2,896)
FY04	52,367	48,690	(3,677)	-7.0%	72,777	5,181	8.5	9.0	(3,936)
FY05	51,526	50,112	(1,414)	-2.7%	74,462	1,685	8.0	8.0	(6,070)
FY06	53,131	51,512	(1,619)	-3.0%	80,024	5,562	7.0	8.0	(3,303)
FY07	56,564	47,132	(9,432)	-16.7%	83,605	3,581	7.0	8.0	(11,567)
FY08	50,209	49,097	(1,112)	-2.2%	95,038	11,433	7.0	-	827

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Analysis of FY2008 Proposed Budget - Summary (\$000's)

	FY07 Original Operating Budget	FY08 Proposed Operating Budget	\$Δ	%Δ
Base Operating Appropriation	\$47,182	\$48,490	\$1,308	2.8%
Salary Program	\$0	\$607	\$607	0%
Sub-Total -State Support	\$47,182	\$49,097	\$1,915	4.1%
Tuition+Fee Revenue	\$83,605	\$95,038	\$11,433	13.7%
Sub-Total State Support and Tuition & Fee	\$130,787	\$144,135	\$13,348	10.2%
Additional Expenses:				
Recurring:	Personnel		\$6,048	
	Non-Personnel		\$2,287	
Non-Recurring:	Personnel		\$242	
	Non-Personnel		\$795	
One-Time Payoff			\$3,149	
Sub-Total Additional Expenses			\$12,521	
Net Available			\$827	

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Analysis of FY2008 Proposed Budget Summary of One-Time Funds¹ Needed (\$000)

	<u>FY07</u>	<u>FY08</u>	<u>\$\$Δ</u>	<u>%Δ</u>
Base Operating Appropriation	\$47,182	\$48,490	\$1,308	2.8%
Salary Program	\$0	\$607	\$607	1.3%
Total	\$47,182	\$49,097	\$1,915	4.1%
Tuition+Fee Revenue	\$83,605	\$95,038	\$11,433	13.7%
Total	\$130,787	\$144,135	\$13,348	10.2%
Additional Expenses			(\$9,372)	
FY07 One-Time Fund Payoff			(\$3,149)	
Variance -- surplus/(shortfall)			\$827	
FY07 One-Time Carryforward			(\$5,097)	
Transfer to Plant			\$3,800	
FY08 One-Time Funds in Budget			(\$470)	

¹ One-time funds negative

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FY2008 Critical Restorations

(\$000's)

Dean NCE	240
Special Lecturers	107
Residence Hall Coordinators (2 FTE's)	80
Psychologist	48
Environmental Hygenist	50
HVAC Controls Specialist	90
Custodian (3 FTE's)	80
Total Critical Restorations	695

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FY2008 Revenue Operating Budget

	FY07	FY08	FY08 BUDGET TO FY07	
	ORIGINAL OPERATING BUDGET	PROPOSED OPERATING BUDGET	ORIGINAL BUDGET \$	%
<u>INCOME DETAIL - UNRESTRICTED OPERATIONS</u>				
REGULAR TUITION	71,758	82,232	10,474	14.6%
REGULAR FEES	9,848	10,973	1,125	11.4%
OTHER TUITION	1,999	1,833	(166)	(8.3%)
SUBTOTAL REGULAR TUITION AND FEES	83,605	95,038	11,433	13.7%
<u>GOVERNMENT APPROPRIATIONS:</u>				
STATE APPROPRIATION	47,182	48,490	1,308	2.8%
SALARY PROGRAM	0	607	607	0.0%
STATE SUPPORTED FRINGES	21,500	22,000	500	2.3%
TOTAL GOVERNMENT APPROPRIATIONS	68,682	71,097	2,415	3.5%
<u>OTHER SOURCES:</u>				
OTHER FEES & ASSESSMENTS	1,679	1,820	141	8.4%
INVESTMENTS & UNRESTRICTED GIVING	1,200	1,400	200	16.7%
AUXILIARIES	11,529	11,372	(157)	(1.4%)
NON-RECURRING CARRYFORWARD SAVINGS	6,205	5,097	(1,108)	(17.9%)
ALLOCATED BALANCES - PO's	2,703	3,930	1,227	45.4%
ALLOCATED BALANCES - OTHER	1,133	588	(545)	(48.1%)
ALLOCATED BALANCES	3,836	4,518	682	17.8%
UNRESTRICTED RESEARCH ACTIVITIES	10,092	10,585	493	4.9%
SUBTOTAL OTHER SOURCES	34,541	34,792	251	0.7%
TOTAL REVENUE - CURRENT OPERATIONS	186,828	200,927	14,099	7.5%
RESTRICTED PROGRAMS (NET OF OPERATIONS)	56,800	64,600	7,800	13.7%
TOTAL OPERATING INCOME BUDGET	243,628	265,527	21,899	9.0%

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FY2008 Expense Operating Budget

	FY07	FY08	FY08 BUDGET TO FY07	
	ORIGINAL OPERATING BUDGET	PROPOSED OPERATING BUDGET	ORIGINAL BUDGET \$	%
<u>EXPENSE DETAIL - CURRENT OPERATIONS</u>				
<u>PERSONNEL</u>				
ACADEMIC & PROGRAM AREA SALARIES	73,878	80,000	6,122	8.3%
ACADEMIC & PROGRAM AREA FRINGE BENEFITS	20,691	20,982	291	1.4%
TOTAL ACADEMIC AREA	94,569	100,982	6,413	6.8%
SUPPORT AREA SALARIES	18,370	20,102	1,732	9.4%
SUPPORT AREA FRINGE BENEFITS	5,310	5,350	40	0.7%
TOTAL SUPPORT AREA	23,680	25,451	1,771	7.5%
TOTAL PERSONNEL	118,249	126,434	8,185	6.9%
<u>NON - PERSONNEL</u>				
EQUIPMENT	3,045	3,073	28	0.9%
UTILITIES - PHYSICAL PLANT	7,268	8,055	787	10.8%
GENERAL OPERATING EXPENSES	20,931	21,886	955	4.6%
LIBRARY COLLECTIONS	1,110	1,110	0	0.0%
STUDENT AID	13,472	15,461	1,989	14.8%
MANDATORY TRANS. - DEBT SERVICE	10,571	11,639	1,068	10.1%
NON-MANDATORY TRANS.	4,946	5,931	985	19.9%
PRIOR YEAR COMMITMENTS (ALLOCATED BALANCES)	2,703	3,930	1,227	45.4%
TOTAL NON - PERSONNEL	64,046	71,085	7,039	11.0%
RE-INVESTMENT PROGRAM	2,703	1,435	(1,268)	(46.9%)
ADDITIONAL RE-INVESTMENT FUNDS	-	-	0	0.0%
UNIVERSITY WIDE BUDGET RESERVES	1,830	1,974	144	7.9%
TOTAL RESERVES	4,533	3,409	(1,124)	(24.8%)
TOTAL EXPENSES - CURRENT OPERATIONS	186,828	200,927	14,099	7.5%
RESTRICTED PROGRAMS (NET OF OPERATIONS)	56,800	64,600	7,800	13.7%
TOTAL OPERATING EXPENSES	243,628	265,527	21,899	9.0%

New Jersey Institute of Technology

FY 2008 Proposed Facilities Budget/ Cash Disbursements Updated 7/11/07

<u>Resources</u>	<u>FY 2007 Approved</u>	<u>FY 2008 Proposed</u>	<u>FY2009+ Planning</u>
Plant Fund Allocation	5,260	3,800	
Exec Mgt Pgm Revenues		300	
Stabile Gift		300	
Student Senate	300	100	
Enterprise Dev Ctr Income		1,100	
Other			
Fund raising			
Advance of Fund Raising Proceeds/Contributed Services	1,200		
Total Resources	<u>6,760</u>	<u>5,600</u>	<u>0</u>

Projected Disbursements

Priority/Tactic

Develop a core of nationally recognized programs

Build three programs to national prominence by 2008

Expanded SOA studio space Fall 07		600	
Expanded Arch Studio Space Fall 06	1,100		
SOA Model Shop Relocation			500
Total	<u>1,100</u>	<u>600</u>	<u>500</u>

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FY 2008 Proposed Facilities Budget/ Cash Disbursements (cont.)

Updated 7/11/07

	<u>FY 2007</u> <u>Approved</u>	<u>FY 2008</u> <u>Proposed</u>	<u>FY2009+</u> <u>Planning</u>
<i>Enhance and enrich the quality of life of the university community</i>			
Develop and implement a landscaping/campus appearance enhancement			
Class/Lab Upgrade Expansion			
Particle Labs Relocation, Phase 1		150	
Leir/ Exec. Mgt Conference/lecture room		400	
Concrete Labs		275	
NCE Upgrades		50	
Library space			
Classrooms Upgrades	150		400
Stabile Lab		550	
Tiernan Fume Hood Upgrade 2 labs		150	
Academic Departments	200	200	300
	<hr/>	<hr/>	<hr/>
	350	1,775	700
Campus Center			
Upgrade Highlander Club	300	100	150
Food Services Update		250	
Total	<hr/>	<hr/>	<hr/>
	300	350	150
Athletics			
Fleisher Gym HVAC Upgrade		50	
Renovate Fleisher Gym, Phase II	1,200		
	<hr/>	<hr/>	<hr/>
	1,200	50	0
Total			
<i>Become nationally recognized for attracting high achieving</i>			
Pre-College Dept Updates/Relocation			
	<hr/>	<hr/>	<hr/>
	0	200	0

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FY 2008 Proposed Facilities Budget/ Cash Disbursements (cont.)

Updated 7/11/07

	<u>FY 2007</u> <u>Approved</u>	<u>FY 2008</u> <u>Proposed</u>	<u>FY2009+</u> <u>Planning</u>
<u>Other Plant Projects</u>			
Replace kitchenettes - Oak Hall (1/2)		340	
Emergency Generator Replacement - Central Ave Bldg		80	
Faculty Hall EPA Compliance - Ductwork Replace Air Handler		160	
Upgrade power for Computer Center		410	
Fire Pumps Replacement Redwood Hall		45	
NJDEP Monitoring wells		90	
EDC III Fit Out		1,100	
Kupfrian Air Handler	300		
GITC HVAC Control Upgrade		150	
Cypress Fire Alarm Upgrade	350		
Cypress Elevators Upgrade	160		
Other Projects	500	250	4,000
	<u>1,310</u>	<u>2,625</u>	<u>4,000</u>
Land Acquisition/Paving	<u>2,500</u>		
Total Projected Disbursements	6,760	5,600	5,350
Net	<u>0</u>	<u>0</u>	<u>-5,350</u>

New Jersey Institute of Technology

FY2009 Budget Obligations

- \$0.47 million one-time funds used to balance FY2008 budget
- FY09 Salary program
- \$1.6 million increase in required debt service
- \$5.4 million in capital projects

**NEW JERSEY INSTITUTE OF TECHNOLOGY
TUITION & FEE SCHEDULE 2007 - 2008**

Attachment A

UNDERGRADUATE	RESIDENT	NON-RESIDENT
Less than 12 credit hours per semester	\$370	\$788
12 to 19 credit hours per semester	4,850	9,216
Each credit hour over 19	370	788

GRADUATE		
Full-time	6,365	9,045
Part-time	694	955

SUMMER SESSION 2008		
Undergraduate	370	788
Graduate	694	955

EXECUTIVE MANAGEMENT PROGRAM

Program cost includes tuition, fees and materials: \$47,500

ROOM AND BOARD: Typical average academic year cost is \$9,264

**NEW JERSEY INSTITUTE OF TECHNOLOGY
PROPOSED TUITION & FEE SCHEDULE 2007 - 2008**

FEES PER SEMESTER:

	TOTAL (A,B)	REGIS- TRATION	ACADEMIC FACILITIES	TECHNOLOGY INFRA- STRUCTURE	STUDENT SERVICES	STUDENT ACTIVITIES	ATHLETICS	HEALTH
12 or more credits								
Undergraduate	825	80	350	160	65	53	95	22
Graduate	812	80	350	160	65	40	95	22
Less than 12 credits PLUS								
	102	80						22
Per credit								
Undergraduate	80		37	20	9	6	8	0
Graduate	78		37	20	9	4	8	0
Per Term								
Winter/Summer Sessions	147	90	37	20	0	0	0	0

(A) - In addition, students will be charged \$278 for legislated health insurance coverage, which will be refunded if the student can provide proof of insurance. International students will pay \$316 .

(B) - In addition, there is a \$90 per semester charge for international students.

**NEW JERSEY INSTITUTE OF TECHNOLOGY
TUITION & FEE SCHEDULE 2007 - 2008**

PER OCCURRENCE FEES	UNDERGRADUATE	GRADUATE
Application/Re-admission/Non-Matriculation	\$50	\$60
Late Registration	100	100
Deferred Payment	50	50
Schedule Change	25	25
Make-up Exam	50	50
Re-instatement	200	200
Thesis	N/A	75
Dissertation	N/A	100
Laboratory	Variable per catalog	Variable per catalog
Maintaining Registration	25	50
Commencement	100	100
Parking		
· Part-time (per semester)	65	65
· Full-time (per semester)	125	125
Health Insurance (1)		
· In-State and Out-Of-State	278	278
· International Students	316	316
Miniversity	140	N/A
Transfer Student Orientation	10	N/A
Distance Learning (per semester)	75	75

(1) Health insurance coverage is refundable if the student can provide proof of insurance.