

# NEW JERSEY INSTITUTE OF TECHNOLOGY

## PTAC

The NJIT Procurement Technical Assistance Center, was established at New Jersey Institute of Technology to improve the business climate and stimulate economic development. The Center's main goal is to provide marketing services and technical assistance to small, disadvantaged and woman-owned businesses. In addition NJIT PTAC attempts to increase it's client companies' business base beyond local opportunities to all federal and state agencies by instructing them as to how these entities purchase their goods and services, and what kinds of certification and registration are available to distinguish their firm from their competitors. NJIT PTAC also disseminates marketing contacts within large businesses, so as to provide these large firms with viable vendors in order to expand their government mandated diversity goals. The Center currently generates over \$60 million per year in new contracts for New Jersey small business.



#### Contact Persons:

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# NJIT

New Jersey's Science &  
Technology University

## PROCUREMENT TECHNICAL ASSISTANCE CENTER

A Not-for-Profit Center funded under a Cooperative Agreement between the Defense Logistics Agency, and New Jersey Institute of Technology, which seeks to improve the economy of the State of New Jersey by assisting small businesses in obtaining government and commercial contracts.

*For Information, call, write or e-mail:*

### NEW JERSEY INSTITUTE OF TECHNOLOGY PTAC

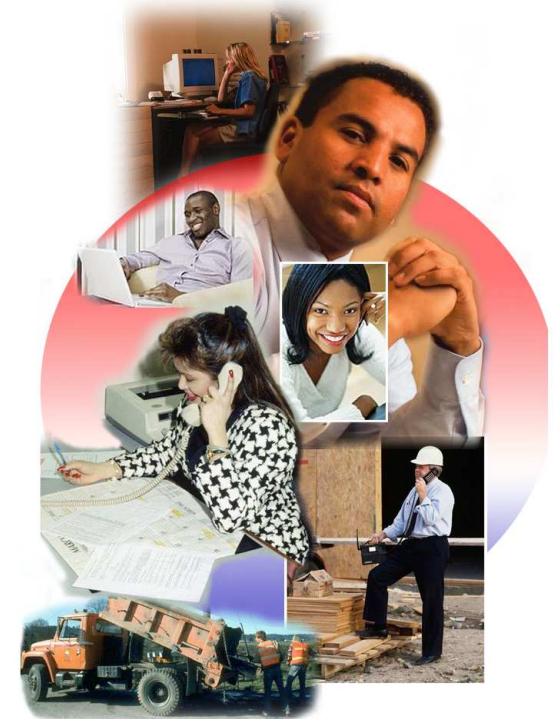
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NJIT  
New Jersey's Science & Technology University

## PROCUREMENT TECHNICAL ASSISTANCE CENTER

# PTAC



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## SELLING YOUR GOODS AND SERVICES TO THE GOVERNMENT



Dolcey E. Chaplin, Esq., Director

## WHAT IS NEW JERSEY INSTITUTE OF TECHNOLOGY

# PTAC?

PROCUREMENT TECHNICAL  
ASSISTANCE CENTER

Established in 1986 by the U.S. Congress to help New Jersey businesses sell their goods and/or services to the

Federal, State and Local governments as well as large businesses. The New Jersey Institute of Technology Procurement Technical Assistance Center (PTAC) provides FREE marketing and hands on assistance, and has helped our New Jersey businesses win over \$1 Billion in government contracts and sub-contracts.

### BUSINESS CATEGORIES:

Small

8a / Disadvantaged

Women - Owned

Veteran

Service Disable Veteran

HUBZone

### ORGANIZATION TYPES:

Sole Proprietor

Partnership

Corporation

Limited Liability Co.

Contact us at:

**(973) 596-3105**

to register your business, for our

***FREE***

**BID MATCHING SERVICE**



## NEW JERSEY INSTITUTE OF TECHNOLOGY

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PROCUREMENT TECHNICAL ASSISTANCE CENTER

*Offers assistance in the following areas:*

**Advice on Government Buying Process**

**Certification Review**

**Electronic Bid-Match Service**

**RFID / WAWF**

**Federal Registration (CCR) & (ORCA)**

**Help with Government  
Procurement Regulations**

**Key Government & Industry Contacts**

**One-on-One Business Consultations**

**Paperwork Assistance**

**Prime & Sub-Contracting Opportunities**

**Procurement History**

**Review of Government Solicitations**

**Training Workshops and Seminars**

## NEW JERSEY INSTITUTE OF TECHNOLOGY

# PTAC

PROCUREMENT TECHNICAL  
ASSISTANCE CENTER



Provides small New Jersey businesses with the marketing know-how and technical tools they need to obtain and perform successfully under federal, state, and local government contracts, *free of charge.*



## HOW CAN YOUR BUSINESS USE PTAC SERVICES?

Like the Lottery,

*"If You're Not In It, You Can't Win It".*

If you have an established New Jersey business and you attend one of our FREE monthly workshops throughout the state, you can join the Center and get in on the government bidding bandwagon and the road to success.

## GOVERNMENT AGENCIES SPEND BILLIONS OF DOLLARS EACH YEAR ON GOODS & SERVICES

We assist Small Businesses in obtaining some of this business.

We help locate and respond to contract bids

We network with the corporate buyers

We assist with performance & government certifications